

FORKLIFT

BUYER'S GUIDE

2009

SPECIAL ADVERTISING SUPPLEMENT

Inbound Logistics' annual Forklift Buyer's Guide can help you add some muscle to your warehouse and distribution operations with the leanest, meanest lift trucks on the market.

The manufacturers featured in this special supplement offer the safest, best engineered, most ergonomic, efficient, reliable forklifts available.

Pick up the phone, or navigate to the Web, to request more information from the companies profiled. Or, if you want *Inbound Logistics* to do the work for you, go online to inboundlogistics.com/forklift.



Kalmar

785-242-2200

www.kalmarind-northamerica.com



Light Range ▲

CAPACITY: 11,000-20,000 lbs.

POWER SOURCE: Diesel

The Kalmar 11,000- to 20,000-lb. forklift combines power and precision to provide the best set of conditions possible for fast, safe, and economical handling. A robust design and finely tuned drivelines lie at the foundation of this truck's simple, smooth operation. Integrated intelligence and a whole series of selectable functions make it even easier for drivers to do their job while minimizing the risk of damage to the goods being handled. A range of options makes it easy to find the right truck for your needs and requirements. The trucks are built to the highest standards of quality and reliability, giving you everything you need for the best possible operating economy and long life.

Medium Range ▶

CAPACITY: 20,000-40,000 lbs.

POWER SOURCE: Diesel

Precise operation, sure handling, and high visibility are all hallmarks of Kalmar's line of 20,000- to 40,000-lb. capacity lift trucks. Advanced electronics are teamed with a unique power train and linked lifting functions that give the operator total control of maneuvering and load handling. The truck is easily adapted to fit a range of work needs. Options include intelligent functions that increase productivity even further, and lifting equipment with robust design and good visibility. A wide range of masts, forks, and attachments are available for a variety of applications. Combine all this with legendary Kalmar quality, durability, and easy maintenance and you've got the ultimate in lift truck efficiency and lifetime value.

Heavy Range ▲

CAPACITY: 44,000-115,000 lbs.

POWER SOURCE: Diesel

Kalmar's heavy forklift trucks offer reliable and efficient handling for high productivity. These trucks are suitable for use in ports and terminals, at mills, for building materials handling, and other applications requiring lift power. The lifting system is developed by Kalmar and made from high tensile steel for a long life. All the available masts are designed for free visibility and the lift cylinders are positioned out of the operator's eye line. Fork carriages with hydraulic side shift and fork positioning are standard for the most convenient operation. Full lifting capacity is maintained in all positions.



MAKE THE NEXT ADDITION TO YOUR BUSINESS

A RISING STAR.

The reviews are in and Kalmar Forklifts are a hit! Whether it's positioning 55 tons in a tight space, or delivering the lowest possible lifetime cost, these forklifts stand out from the crowd. Head to your local Kalmar Dealer today and experience how these talented performers can lift your business to new heights.



www.kalmarind-northamerica.com

Kalmar is part of Cargotec Corporation

Hyster

800-HYSTER-1

www.hyster.com

E50XN ▼
CAPACITY: 5,000 lbs.

POWER SOURCE: Electric

LENGTH: 78.9"

WIDTH: 42.1"

HEIGHT (FORKS LOWERED): 88.5"

APPLICATION: General warehousing, food and beverage distribution, lumber and building material distribution


The Hyster electric E50XN features a remodeled operator compartment with increased foot and leg room, and a removable floor plate for quick maintenance solutions. The truck's ergonomically improved compartment has a relocated dash display for enhanced visibility and pallet control, while a redesigned hood provides maximum battery service access to reduce downtime. The entire line has been subjected to comprehensive environmental and electrical testing to ensure the trucks meet and exceed all international standards for industrial lift trucks.

E40HSD ▶
CAPACITY: 4,000 lbs.

POWER SOURCE: Electric

LENGTH: 69.8"

WIDTH: 42"

HEIGHT (FORKS LOWERED): 81.9"

APPLICATION: Retail distribution, food manufacturing and processing, general warehousing and manufacturing, storage, plastic products, and freight transportation


The Hyster E40HSD three-wheel StanDrive cushion tire stand-up lift truck is a versatile materials handling lift truck emphasizing ergonomics and increased productivity. The CANbus (Controller Area Network) electrical system reduces downtime and simplifies on-board diagnostics via in-dash display, while lift-off panels provide quick access to lift pump, drive motors, electronics, power steering pump, and motor for easy maintenance. The on-demand hydrostatic power steer system affords precise control with minimal steering effort, and the dual steer wheel assemblies provide 180 degrees of total steer angle.

S50FT ▶
CAPACITY: 5,000 lbs.

POWER SOURCE: LP/Gas

LENGTH: 89.8"

WIDTH: 42.1"

HEIGHT (FORKS LOWERED): 85"

APPLICATION: A variety of applications including industrial and commercial machinery, fabricated metal products, and motor freight transportation

With a durable powertrain design, industrial-strength electronics, exceptional cooling, and enhanced hydraulics, the S50FT sit-down, cushion, counterbalanced lift truck decreases downtime by up to 30 percent. Powered by a GM 4.3L V6 engine, the truck's onboard Pacesetter VSM computer, patented DuraMatch transmission system, and Auto Deceleration System are used to optimize performance and reliability. This Hyster forklift is available in three preconfigured power train bundles to improve productivity while enhancing uptime and serviceability.



WHEN IT COMES TO

PERFORMANCE

THE NEW HYSTER ELECTRICS ARE IN A LEAGUE OF THEIR OWN



✓ **FACT:** More energy efficient than any other truck on the market = longer shift life, more productivity

✓ **FACT:** Travel and lift/lower speeds approaching IC truck capability with Power Plus Performance option = more loads handled during the work day

✓ **FACT:** Acknowledged dealer support with parts availability guarantee = total ownership peace of mind

WANT MORE FACTS? VISIT
TRUCKTRUTH.COM



The Safe Choice