

The World of Global Trade Management Solutions

**Getting drawn into choosing a GTM solution?
We sketched out some leaders to help you get started.**



If your company imports or exports physical goods or digital products, or conducts e-commerce around the world, there's a good chance you need a global trade management (GTM) system.

Robust GTM systems supplement or connect with existing enterprise resource planning systems, transportation management systems, or other logistics systems to ensure that outbound sales and/or inbound materials do not run afoul of trade restrictions from any country involved.

They also apply tariffs, customs duties, and other expenses to provide a product's full landed cost.

GTM solutions automate complex international supply chain sourcing, logistics, cross-border trade, and regulatory compliance activities. A holistic, end-to-end GTM solution combines sourcing and logistics, plus content, to manage risk through proactive collaboration and improved efficiencies across the entire supply chain.

In the market for a GTM solution? Here are some leading vendors to explore.

Global Trade Management Guide

Some leading vendors in the GTM solutions market.

Vendor & Location	Product & Website	Description	PLATFORM		FEATURES & FUNCTIONALITY								
			Licensed to User (installed locally)	Hosted on Vendor's Website	Cloud-based	Supplier Management	Transportation Management	Booking	Event Management	Compliance	Analytics and Reporting	Foreign Trade Zone	
Acuitive Solutions Charlotte, NC	Global TMS www.acuitivesolutions.com	Dynamically routes inbound/outbound shipments to align mode, provider, and service selections based on each shipment's need/cost.			●	●	●						
Amber Road East Rutherford, NJ	Global Trade Management Solutions www.amberroad.com	Cloud-based platform that plans, optimizes, and executes all aspects of global trade, with broad functionality.			●	●	●	●		●	●	●	●
Aptean Alpharetta, GA	TradeBeam aptean.com/products/tradebeam-gtm	Delivered on an agile, multi-tenant, highly secure platform. Integrates easily with other back-office solutions.			●					●	●	●	
Blinco Systems Toronto, ON	3rd Wave Global Trade Solutions www.3rdwave.com	Reduces complexity of operations, delivers visibility, and supports collaboration among internal and external partners and providers.	●		●	●	●	●	●	●	●	●	●
BluJay Solutions Chelmsford, MA	Customs Management www.blujaysolutions.com	Manages connectivity to all global customs agencies and stays up to date with customs and compliance regulations around the world.	●	●	●	●	●	●	●	●	●	●	●
CargoSmart San Jose, CA	CargoSmart Transportation Management www.cargosmart.com	Provides shipment management solutions that benchmark ocean carrier sailing schedules, performance, and contracts.		●	●	●	●	●	●	●	●	●	●
CDM Software Houston, TX	Global Trade Management Software www.cdmssoft.com	Streamlined global trade solutions that reduce paper trails and let businesses trade electronic information using the latest technology.	●		●	●	●	●	●	●	●	●	●
ClearTrack Brentwood, TN	Clarity www.cleartrack.com	Global trading network and software enabling global sourcing, product quality and safety management, and logistics visibility.		●	●	●	●	●	●	●	●	●	●
Descartes Systems Group Waterloo, ON	Global Trade Content www.descartes.com	Management tools for logistics operations, compliance, classification, valuation, denied party screening, and market research.	●	●	●	●	●	●	●	●	●	●	●
e-Freight Technology Alhambra, CA	eCargo efreight.com	Freight management, security filing, and supply chain management solutions to serve the forwarding and international shipping industry.	●	●	●	●	●	●	●	●	●	●	●
eCustoms Buffalo, NY	Visual Compliance www.visualcompliance.com	Compliance solutions, including restricted party screening, integration, license management, classification, document creation, and AES filing.	●	●	●	●	●	●	●	●	●	●	●
Elemica Wayne, PA	Elemica Global Trade Management www.elemica.com	Collaborative end-to-end visibility across global supply chains for a critical mass of trading partners utilizing Elemica's B2B network.			●	●	●	●	●	●	●	●	●
enVista Indianapolis, IN	myShipINFO myshipinfo.com	Global freight audit & payment solution providing shipment visibility, carrier performance monitoring, currency and VAT visibility.	●	●	●		●			●	●	●	●
Freight Management Anaheim, CA	Logistics freightmgmt.com	Applies account codes, gives location, consolidates orders, provides option rates upon inquiry. Produces bills of lading and audits bills.	●		●		●	●		●	●	●	●
Freightgate Fountain Valley, CA	Freightgate Logistics Cloud www.freightgate.com	Flexible, scalable solution offering compliance tools, ISF, denied-party screening, Harmonized Tariff System, dynamic routing, and analytics.			●	●	●	●	●	●	●	●	●

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Freightos Miami Beach, FL	International Freight Marketplace www.freightos.com	Instant air, ocean and land freight quote comparison, booking and management, across 50+ global logistics providers and carriers.			●	●	●	●			●	
GT Nexus Oakland, CA	Global Network Management Solutions www.gtnexus.com	Cloud-based collaboration platform that automates supply chain processes across entire global trade communities.	●	●	●	●	●	●	●	●	●	●
Integration Point Charlotte, NC	Global Trade Management Software www.integrationpoint.com	Suite of global management products enabling companies to achieve global compliance while maximizing supply chain savings.			●						●	●
LOG-NET Tinton Falls, NJ	LOG-NET www.log-net.com	A global end-to-end cloud supply chain solution. Orders, documentation, restricted parties, visibility and execution in a single platform.			●	●	●	●	●	●	●	
MIQ Logistics Overland Park, KS	International Supply Chain www.miq.com	Delivers value by combining services across MIQ Logistics to create a complete end-to-end solution.	●	●	●	●	●	●	●	●	●	●
Navigate Mendota Heights, MN	Navigate www.navigate.com	Provides visibility, end-to-end tracking, vendor/manufacturer compliance, organized collaboration, delivery/pickup confirmations and documents.			●	●	●	●	●	●	●	●
Oracle Redwood City, CA	Global Trade Management Solutions www.oracle.com	Optimizes and streamlines business processes related to cross-border trade	●	●	●	●	●	●	●	●	●	●
nVision Global McDonough, GA	iImpact TMS nvisionglobal.com	Provides supplier/order management and shipment planning & execution. Cloud based global track & trace tool with multi-mode, multi-carrier visibility.	●	●	●	●	●	●	●	●	●	●
Precision Software (QAD) Downers Grove, IL	Global Trade Management precisionsoftware.com	Automates documentation production and customs reporting, helping companies adhere to regulatory requirements and reduce hidden costs.	●		●		●			●	●	
QuestaWeb Clark, NJ	Global Trade Management Software www.questaweb.com	Facilitates timely and compliant movement of goods from origination to destination, across borders, anywhere in the world.	●		●	●	●	●	●	●	●	●
SAP Newtown Square, PA	Global Trade Services www.sap.com	Speeds customs clearance, reducing unnecessary delays. Minimizes fines and penalties from trade compliance violations	●		●	●	●	●	●	●	●	●
SEKO Logistics Itasca, IL	Global Trade Management Tool www.sekologistics.com	Fully integrated into MySEKO. Provides instant access to all current regulations, for any combination of countries.	●	●	●	●	●	●	●	●	●	●
TOC Logistics Indianapolis, IN	Global Logistics Services www.toclogistics.com	Provides visibility, and metrics tracking and reporting.		●		●	●	●		●	●	●
Transportation Insight Hickory, NC	Enterprise Logistics transportationinsight.com	Combines multi-modal expertise with a blended technology platform to improve agility to respond to changing global shipping demands.			●		●	●	●	●	●	●
TransportGistics Mt. Sinai, NY	RouteGistics TransportGistics.com	Reduces, uncovers, and avoids excessive global transport/logistics costs. Improves operations while managing discrete transport and logistics.	●	●	●	●	●	●	●	●	●	●