

# GTM GUIDE

Global trade management (GTM) systems connect sourcing and logistics to make global trade transparent, efficient, and cost effective.

From resource planning and transportation management to analytics, these leading vendors can help take the stress out of managing your global supply chain.

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## 3rdwave/Blinco Systems

TORONTO, ON  
3RDWAVE.CO

### *3rd Wave GTM*

**Platform:** Cloud based

**Description:** Provides a fully automated and synchronized global trade platform for managing trade compliance from entry preparation and filing through post-summary management. Fully supports product classification, denied party screening control, and license control.

**Functionality:** Supplier management, transportation management, event management, compliance content, analytics and reporting

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## Acuitive Solutions

CHARLOTTE, NC  
ACUITIVESOLUTIONS.COM

### *Global TMS*

**Platform:** Cloud based

**Description:** Dynamically routes inbound/outbound shipments to align mode, provider, and service selection based on each shipment's need or cost.

**Functionality:** Supplier management, transportation management

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## Aptean

ALPHARETTA, GA  
APTEAN.COM/PRODUCTS/  
TRADEBEAM-GTM

### *TradeBeam*

**Platform:** Cloud based

**Description:** Delivers an agile, multitenant, highly secure platform. Integrates easily with other back-office solutions.

**Functionality:** Event management, compliance content, analytics and reporting

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## BluJay Solutions

CHELMSFORD, MA  
BLUJAYSOLUTIONS.COM

### *Supply Chain Optimization Software*

**Platform:** Cloud based

**Description:** Empowers businesses to optimize their future in the global economy. Helps users improve efficiencies, minimize risk, and capitalize on opportunities for profitable growth.

**Functionality:** Supplier management, transportation management, booking functionality, compliance content, analytics and reporting, FTZ

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## CargoSmart

SAN JOSE, CA  
CARGOSMART.AI

### *CargoSmart Transportation Management*

**Platform:** Hosted on the vendor's website or cloud based

**Description:** Global shipment management solutions for collaboration, visibility, and predictive insights that leverage artificial intelligence and Internet of Things to optimize supply chain planning and operations.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

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## ClearTrack

BRENTWOOD, TN  
CLEARTRACK.COM

### *Clarity GTM*

**Platform:** Hosted on the vendor's website or cloud based

**Description:** Operates a global trading network and specialized software modules, enabling the global sourcing of goods; management of product quality, safety, and supplier compliance; source to deliver logistics, purchase order, and item visibility; and the sourcing and spend management of ocean and domestic freight.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

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## Descartes Systems Group

WATERLOO, ON  
DESCARTES.COM

### *Descartes CustomsInfo, Descartes Datamyne, Descartes Denied Party Screening Suite*

**Platform:** Licensed to user (installed locally) or cloud based

**Description:** Provides global trade, duties, tariffs, and restricted party data and services that help companies in diverse industries maximize margins, find new prospects, and vet trading partners.

**Functionality:** Compliance content, analytics and reporting, FTZ

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## Duane Customs & Freight Compliance Solutions

SANTOS, SÃO PAULO, BRAZIL  
DUANESOLUTIONS.COM

### *Customs & Freight Solutions*

**Platform:** Hosted on the vendor's website

**Description:** Customized compliance services for customs releases, freight forwarding, sourcing, and event management.

**Functionality:** Supplier management, transportation management, event management, compliance content

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## e-Freight Technology

ALHAMBRA, CA  
EFREIGHT.COM

### *eCargo*

**Platform:** Licensed to user (installed locally), hosted on the vendor's website or cloud based

**Description:** Freight management, security filing, and supply chain management solutions to serve the forwarding and international shipping industry.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

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## e2open

AUSTIN, TX  
E2OPEN.COM

### *Global Trade Management*

**Platform:** Cloud based

**Description:** Helps companies expedite imports and exports, reduce costs of goods by qualifying for trade agreements and duty savings programs, and ensure compliance by streamlining cross-border transactions based on comprehensive global trade content.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

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## Elemica

WAYNE, PA  
ELEMICA.COM

### *Elemica Buy*

**Platform:** Cloud based

**Description:** A suite of products to digitize and optimize procure-to-pay processes. Provides procurement and finance visibility into inbound supply chain performance, collaborative replenishment tools, inventory management applications, and automation of business processes, resulting in lower transportation costs, reduced working capital, elimination of paper, and less administrative effort, while improving supplier relationships.

**Functionality:** Compliance content, analytics and reporting

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## Encompass Technologies

FORT COLLINS, CO  
ENCOMPASS8.COM

### *Comprehensive ERP Software*

**Platform:** Cloud based

**Description:** Comprehensive cloud-based ERP software helps distribution warehouses increase operational efficiency and manage growth effectively. The system's functions can be customized to fit unique business needs with products such as warehouse management, sales execution, logistics, warehouse automation, retailer ordering tools, and more.

**Functionality:** Supplier management, transportation management, analytics and reporting

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## enVista

CARMEL, IN  
ENVISTACORP.COM

### *myShipINFO*

**Platform:** Licensed to user (installed locally), hosted on the vendor's website, or cloud based

**Description:** Provides shipment visibility, carrier performance monitoring, management reporting, currency, invoice auditing, and VAT visibility across all modes through cloud-based, global freight audit and payment solutions.

**Functionality:** Transportation management, compliance content, analytics and reporting

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## Freight Management

ANAHEIM, CA  
FREIGHTMGMT.COM

### *Logistics Consulting*

**Platform:** Licensed to user (installed locally) or cloud based

**Description:** This not-one-size-fits-all system is flexible. Manages rate options, auditing, and tracking shipments until delivered. Also identifies shortages or damages so claims can be filed.

**Functionality:** Transportation management, booking functionality, analytics and reporting

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## Freightgate

FOUNTAIN VALLEY, CA  
FREIGHTGATE.COM

### *Logistics Cloud Software*

**Platform:** Cloud based

**Description:** Helps global shippers, forwarders, and carriers effectively manage the complex and demanding information flow, and perfect logistics processes. This multimodal zero-touch dispatch and 100% vertically integrated global visibility solution enables companies to manage and automate millions of rates, shipments, and schedules.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

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## Freightos

MIAMI BEACH, FL  
FREIGHTOS.COM

### *Freightos Enterprise*

**Platform:** Cloud based

**Description:** Provides on-demand global freight comparisons across dozens of the world's largest logistics providers—both multimodal freight rate management and live air cargo procurement—complete with real-time pricing, capacity availability, and e-booking. Freightos also provides real-time ocean freight data with the only daily, data-backed ocean container index.

**Functionality:** Supplier management, booking functionality, analytics and reporting

GTM GUIDE 2020

## Infor

NEW YORK, NY  
INFOR.COM

### Supply Chain Management

**Platform:** Licensed to user (installed locally) or cloud based

**Description:** Infor CloudSuite solutions deliver intelligent, real-time supply chain orchestration by connecting companies to their supply chain partners and digitally transforming processes from planning to delivery.

**Functionality:** Supplier management, transportation management, analytics and reporting

## Integration Point

CHARLOTTE, NC  
INTEGRATIONPOINT.COM

### Global Trade Management Software

**Platform:** Cloud based

**Description:** Suite of global management products enabling companies to achieve global compliance while maximizing supply chain savings.

**Functionality:** Compliance content, analytics and reporting, FTZ

## LOG-NET

TINTON FALLS, NJ  
LOG-NET.COM

### Automated Logistics

**Platform:** Cloud based

**Description:** An end-to-end global autonomous logistics system that forecasts supplier performance, driving transportation and documentary needs through the classification, importation, and distribution to customers.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting

## Longbow Advantage

CHARLOTTE, NC  
LONGBOWADVANTAGE.COM

### Rebus

**Platform:** Cloud based

**Description:** Built by Longbow, Rebus is a supply chain management software that provides complete visibility and real-time performance analytics of supply chain and trade networks. A full-stack, flexible, out-of-the-box solution enables fast implementation.

**Functionality:** Analytics and reporting

## Navigate

MENDOTA HEIGHTS, MN  
NAVEGATE.COM

### Ship Lens, Trade Key, Order Chain

**Platform:** Cloud based

**Description:** From global freight booking to final delivery, Navigate Emerald tools and specialized cloud-based applications provide sophisticated capabilities that enable full digital transformation of global supply chains. Emerald Forward enables online quotes and booking of global air, ocean, and land-based freight forwarding, anywhere shipments originate.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

## Oracle

REDWOOD CITY, CA  
ORACLE.COM

### Global Trade Management Solutions

**Platform:** Licensed to user (installed locally), hosted on the vendor's website or cloud based

**Description:** Optimizes and streamlines business processes related to cross-border trade.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

## Precision Software (QAD)

DOWNERS GROVE, IL  
PRECISIONSOFTWARE.COM

### Global Trade Management

**Platform:** Licensed to user (installed locally) or cloud based

**Description:** Automates documentation production and customs reporting, helping companies adhere to regulatory requirements and reduce hidden costs.

**Functionality:** Transportation management, compliance content, analytics and reporting

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## QuestaWeb

CLARK, NJ  
QUESTAWEB.COM

### *Global Trade Management Software*

**Platform:** Licensed to user (installed locally) or cloud based

**Description:** Facilitates timely and compliant movement of goods from origin to destination, across borders, anywhere in the world.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

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## SAP

NEWTOWN SQUARE, PA  
SAP.COM

### *Global Trade Services*

**Platform:** Licensed to user (installed locally) or cloud based

**Description:** Speeds customs clearance, reducing unnecessary delays. Minimizes fines and penalties from trade compliance violations

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

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## SEKO Logistics

ITASCA, IL  
SEKOLOGISTICS.COM

### *Global Trade Management Tool*

**Platform:** Licensed to user (installed locally), hosted on the vendor's website or cloud based

**Description:** Fully integrated into MySEKO. Provides instant access to all current regulations for any combination of countries.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

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## Transporeon Group

FORT WASHINGTON, PA  
TRANSPOREON.COM

### *Transporeon and Ticontract*

**Platform:** Cloud based

**Description:** Provides end-to-end visibility by simplifying complicated carrier connections. Global collaborative shipment execution platform built for supply chain communication and freight assignment. Enhances communication with partners by bringing logistics-specific information into the transportation management process.

**Functionality:** Transportation management, booking functionality, analytics and reporting

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## Transportation Insight

HICKORY, NC  
TRANSPORTATIONINSIGHT.COM

### *Enterprise Logistics*

**Platform:** Cloud based

**Description:** International trade compliance guidance and document storage capabilities enable shippers to mitigate operational and financial risk in volatile trade lanes. Multimodal expertise and a blended technology platform empower businesses to respond to changing demands on global shipping patterns in client supply chains.

**Functionality:** Transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ

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## TransportGistics

MT. SINAI, NY  
TRANSPORTGISTICS.COM

### *TGI-gTMS*

**Platform:** Cloud based

**Description:** Facilitates spot bid and lane bid workflows from request through pricing management to closure. Offers ongoing tracking ability of both shipments and purchase orders through established EDI connections. Supports decision-making through analytics. Provides route pricing calculations, facilitating accruals, and provides user inquiry for rate comparison based managed lanes.

**Functionality:** Supplier management, transportation management, booking functionality, event management, compliance content, analytics and reporting, FTZ