

SPECIAL SUPPLEMENT

2022 LOGISTICS PLANNER

LEADERS IN LOGISTICS





SHOCKPROOF YOUR OPERATIONS WITH THE LOGISTICS PLANNER

We've learned our lesson, and we won't be fooled again. Enterprises have moved past the slow evolution of operations to investing right now. What new surprises lurk around the bend? It does not matter. Lessons learned, you are preparing now.

This year's Logistics Planner is here to help. Just as you are fasttracking operational improvements, the companies profiled in the following section have been out in front developing the solutions and services you need to succeed and excel in today's global economy.

Use this resource. It is completely updated and expanded. These profiles of the best-in-class providers are available anywhere, any time and any way you need them-in magazine editions both print and digital book format, on the web for all of 2022, and in highly ranked Apple and Android apps. We also feed these profiles to our 400,000 social media connections, including more than 355,000 LinkedIn correspondents.

This year's Logistics Planner features an exclusive group of companies across all areas of transportation and logistics. These leaders have the requisite tools and expertise to align your demand signals to your supply lines, enabling you to provide your customers the best service possible. Use them. They are the leaders that can help you shockproof your operations in 2022.







The Inbound Logistics mission is twofold: provide the information and insight to help you better match demand to supply, and to deliver decision support to shine the light on leading companies, their solutions, and their expertise to help you put your plans into action. The profiles will help you identify and select the best carriers, most effective technology, leading ports and sites, and finest logistics providers whose solutions best dovetail with your needs now, and in the future.



Please mention you saw their Profile in Inbound Logistics.

GETTING THE MOST OUT OF YOUR LOGISTICS PLANNER

Use the Planner Profiles to shockproof and energize your enterprise to become more responsive, scalable, survivable, and most of all, competitive.

inboundlogistics.com /planner

View all the Planner Profiles online. Search and browse information on profile participants, including web, email, and social media links. Each online planner is RFP-enabled to help get you info quickly.

inboundlogistics.com /rfp

Planner Profiles will connect you with the best partners. An exclusive online RFP service lets you get information specific to your transport or logistics challenge. Describe your challenge or pose a question, and select the solutions providers you want to query. Your request is immediately sent to the market leaders who have agreed to respond to you quickly.

inboundlogistics.com /digital

A digital and mobile version of the Logistics Planner-optimized for your desktop or mobile device. Download the entire January edition featuring all the great content, as well as the Planner section to access and use all the information on the profiled companies.

iTunes / Google download app

App editions of the Logistics Planner are available by searching for "Logistics Planner" in the iTunes and Google markets.

loS: bit.ly/ILMagApp

Android: bit.ly/ILMagAppGoogle





3PL Central

100 N. Pacific Coast Highway • Suite 1100 • El Segundo, CA 90245 888-375-2368 • info@3plcentral.com • 3plcentral.com

3PL Central is one of the most experienced and connected organizations in the 3PL and warehousing industry. Our platform, 3PL Warehouse Manager, is positioned at the center of a powerful ecosystem of customers, partners, and developers with the goal of enabling intelligent distribution and driving growth. Our platform is used daily by over 10,000 logistics professionals.

Whether you're a 3PL owner looking to grow your business, or an operations manager looking to improve day-to-day workflows with best practices, our platform will help you:

- Increase warehouse efficiency via task automation, pre-wired integrations, and cloud-based inventory management.
- Embed billing processes into your operations by customer, ensuring you are fully paid for all the work you perform.
- Transform into a paperless warehouse by eliminating manual input and streamlining workflows and operational processes.
- Provide complete visibility to your teams and customers with accurate, real-time information 24/7.
- Better serve warehouse customers so you can become a 3PL they will love.

Contact us today for a demo and learn how you can partner with 3PL Central. Visit: info.3plcentral.com/my-demo



3PL Central is the leader in cloud-based warehouse management system (WMS) solutions built to meet the unique needs of the 3PL warehousing community. Serving as the backbone of our customer's operations, our platform quickly transforms paper-based, error-prone businesses into service leaders who can focus on customer satisfaction, operate more efficiently, and grow faster.

Offering a comprehensive warehouse management platform, we make it easy for 3PLs to manage inventory, automate routine tasks, and deliver complete visibility to their customers. As the proven industry leader for well over a decade, 3PL Central accurately manages billions of dollars in inventory and processes more than one million orders a week from any of our customers and their customers' systems.





LOGISTICS PL

A.N. Deringer, Inc.

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Jake Holzscheiter President and CEO

Services:

- Customs Brokerage
- Freight Forwarding & Logistics Solutions
- Customs & Trade Consulting
- Warehousing & Distribution
- USDA Meat Inspection

Over 30 offices located from Maine to Blaine, WA, and key air and vessel ports throughout the US.







CUSTOMS BROKERAGE | FREIGHT FORWARDING | WAREHOUSING & DISTRIBUTION | CONSULTING

eringer provides Customs brokerage, Pfreight forwarding, Customs and trade consulting, warehousing and distribution, and meat inspection services. Maintaining local representation at major ports, strategically located along the northern border and at major air and vessel ports nationwide, customers are provided with a single point of contact. A flat organizational structure allows easy access to our President and leadership team. Moreover, Deringer's culture includes a strong commitment to the ongoing success of our business partners. Welcome to the Deringer Difference.

Deringer's Customs Brokerage Services

We have over 100 years of experience, and our longevity in the industry means customers benefit from the expertise, service, and innovation that comprise the Deringer brand. When choosing a Customs broker, consider that we are renowned as a forerunner of many new and developing trade programs. Members of Deringer's leadership serve on various US Customs & Border Protection and trade association boards and committees. Customers benefit directly from these partnerships as they are kept current on the most pressing trade regulations. Additionally, we custom fit our solutions to each unique client. That's why Deringer has a 99% retention rate among our Top 500 customers, with less than 1% leaving due to customer service-related issues.

Deringer's Freight Forwarding Services

Facilitating the movement of goods throughout the world since 1919, Deringer is an IATA-licensed cargo agent, an FMClicensed ocean transportation intermediary, and an NVOCC. Deringer arranges and manages freight forwarding, consolidation, deconsolidation, and distribution of freight throughout its journey. Offering LCL and FCL transportation, we scale services to fit clients' needs. Partnering with Deringer for Customs brokerage and freight forwarding means a seamless delivery and reduced risk of demurrage, detention, and document transfer fees.

Deringer's Consulting Group

Deringer Trade Advisory Group (TAG) supports clients by providing a full complement of import and trade consulting services. We partner with our clients to develop effective and sustainable import compliance programs. These programs reduce the risk of regulatory penalties and seizures, optimize the management of duties and fees, and improve process efficiencies and predictability. We assist clients with CTPAT certification, provide customized training and guidance on classification, valuation, and country of origin determination, as well as prepare binding rulings and prior disclosures on their behalf. Additionally, our group supports customers in finding cost savings by identifying special trade program eligibility and managing duty refund programs.



A3 Freight Payment

3150 Lenox Park Blvd., Suite 400 • Memphis, TN 38115 Tel: 901-759-2966 • Fax: 901-759-2940 • info@a3freightpayment.com • a3freightpayment.com

A3 Freight Payment provides customized transportation spend management solutions. Our solutions help companies normalize and aggregate data, automate transportation audit and payables, identify transportation spend reduction opportunities, manage shipment execution, file claims, and enhance supply chain reporting and analysis.

Headquartered in Memphis, A3 Freight Payment is led by an experienced group of industry veterans who have designed, implemented, and overseen transportation spend management solutions for some of the largest shippers in the world.

Our solutions incorporate the best practices gathered from industry experts who have worked with multiple providers and hundreds of Fortune 1000 customers. We are experts at transportation spend management...it is our sole focus and core competency.



A3 Freight Payment works with each client to build a unique solution tailored to meet your specific transportation spend management needs including:

- Data Aggregation & Normalization
- Global Freight Audit & Payment
- Transportation Spend Management
- Claims Management
- Business Intelligence
- Tools
- TMS Functionality
- Systems Integration

Companies choose A3 Freight Payment because of our:

Business Strategy-One of a select few, not one in a million

A3 Freight Payment partners with large volume shippers who seek a high degree of customization, exceptional customer service, reliable processing, and minimum resource involvement in managing their solution. This strategy promotes a flat org structure, controlled growth, equal prioritization of customers, and scalability of operations.

Approach to Processing – A different approach, a better result

The A3 Freight Payment solution incorporates the best practices gathered from industry experts who have worked with multiple providers and hundreds of Fortune 1000 customers. Our unique processing model provides a managed solution that eliminates the pitfalls associated with traditional freight payment solutions and provides 100% transparency to you, to our staff, and to your logistics providers.

Customized Solution-One solution does NOT fit all

Your company has internal systems and processing constraints that are unique to your business. A3 Freight Payment partners with you to understand your unique needs and develop a custom and flexible solution that incorporates best practices while working within your constraints.



Dedicated Resources – A truly managed outsource solution

Each A3 Freight Payment client has a dedicated, experienced team of resources led by an Account Manager who is the single point of contact for you. The account manager and their team are empowered to tap into company resources to meet the needs of the client and are solely accountable for management of all processes. This "team concept" provides you with exceptional customer service and produces a truly managed solution.

Experience-Our knowledge ensures a smooth transition

The A3 Freight Payment team has a track record of designing, implementing, and managing global transportation spend management solutions for some of the largest shippers in the world. This experience is crucial to the successful development and deployment of a solution while ensuring a smooth transition for you.





AFS Logistics

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ounded in 1982 on the values of ethics, engagement and excellence, AFS Logistics is one of the most experienced 3PLs in the industry. Our team brings a lifetime of experience that enables success for our clients in increasingly competitive and connected markets. We know agility and analytics-driven decision-making are critical to your business' success and your ability to apply those principles to your logistics operations is foundational. Having the experts of AFS in your corner—enabled by our technology and unique model—gives your business a winning edge.

AFS combines a data-driven approach with time-tested skills to drive measurable savings and optimize essential elements of your logistics network. By quickly identifying improvements aligned to your business goals, you can reduce end-toend supply chain costs and increase profit margins.

Integrated technology and analytics combined with detailed reporting provide visibility not often found with 3PL providers. This consultative approach allows clients to truly understand and interpret data for forecasting and analyzing what-if scenarios to make better business decisions. We provide long-term value to our clients by continuously monitoring their transportation solutions to reduce risk and avoid disruptions. With decades of industry experience and thousands of client engagements, our team's unrivaled insight, proven processes and dynamic application of analytics run through our entire portfolio of services. Today, we provide differentiated consulting and logistics services to over 1,700 clients and employ more than 350 teammates across seven locations with one focus—to ensure your company's success.

Winning in a Complex, Connected World

Logistics has become the core business function to determine a company's success. Now, brands with nimble supply chains win new customers and expand their businesses. Supply chain excellence has the boardroom's full attention as companies look for ways to simultaneously conserve capital and elevate service levels to their customers.

To win in today's rapidly evolving market, you need more than data to identify and capture significant savings. You need insight that turns raw data into actionable strategies that reduce costs while improving service. Through visibility, accountability and transparency, AFS is helping our clients win.





Tom Nightingale CEO

Mission Statement

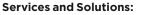
Winning in an increasingly competitive, connected marketplace requires an agile and analyticsdriven supply chain. AFS offers the technology and uniquely experienced team you need to make it work for your business. We'll show you how to extract immediate savings, drive sustained cost reductions and turn your supply chain into a customer-centric differentiator for your brand.

AFS offerings include Audit, Parcel, LTL and Transportation Management services. Our team is comprised of seasoned professionals who bring best practices developed at the world's largest logistics companies. Now, they apply that proven expertise with the speed, agility and transparency of AFS.



Alliance Shippers Inc.

Corporate Office: 516 Sylvan Avenue • Englewood Cliffs, NJ 07632 201-227-0400 • info@alliance.com • alliance.com



- The Perfect Shipment[®] Program
- Intermodal: USA, Canada and Mexico
- Over-the-Road Transportation
- Critical Capacity Solutions
- International Transportation Service
- Temperature Control
- Warehousing Services
- Dedicated Fleet



Founded in 1977, Alliance Shippers Inc. has grown to become one of the largest privately owned providers of global transportation services. With a range of divisions—from temperature control to intermodal rail services—Alliance Shippers Inc. can tailor effective customer-based transportation solutions with a worldwide reach.

Alliance Shippers Inc. is best known for its absolute dedication to customer service. From the sales level to operations, each customer receives dedicated resources and personnel. At Alliance Shippers Inc., quality assurance specialists and communications experts manage the very latest shipping and tracking technologies to ensure that customers have instantaneous access to the information they need.

All of these factors drive Alliance Shippers Inc.'s goal to provide The Perfect Shipment[®]. It's Alliance Shipper's company-wide commitment to the following four goals:

- Our Goal is to assist arrangement for
- on-time pickup of the shipmentOur Goal is to assist arrangement for
- Our Goal is to assist arrangement for delivery of the shipment at the time requested
- Our Goal is to assist for delivery of the shipment without exception
- Our Goal is to provide an accurate freight bill

Alliance Shippers Inc. can track a customer's shipment automatically by a proprietary and state-of-the-art TMS system in its fleet of trailers and containers. Multiple measures and checkpoints from origin to destination—whether on the rails or on the highway—help facilitate the goal of on-time pickup and delivery by the carriers. At Alliance Shippers Inc., the focus is always on the customer.

As an early supporter and currently certified member of the EPA's SmartWay program, Alliance Shippers Inc. is committed to responsible environmental practices, which includes maximizing fuel efficiency. Alliance Shippers Inc. understands that smart business methods are not only good for the environment—but also good for their customers' bottom line.

Alliance Shippers Inc. believes it is one thing to promise high standards. It is something quite different, however, to commit to excellence by monitoring and grading yourself with serious performance metrics. At Alliance Shippers Inc., it's a standard practice. By consistently monitoring, measuring and modifying its services, Alliance Shippers Inc. is committed to constant improvement.







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Entrusted with the world's freight

Approved Freight Forwarders is part The DeWitt Companies, a fourth-generation family-owned business that provides relocation, logistics, and freight/cargo to corporate, households, and military customers all over the world. With owned assets in Alaska, Hawaii, Guam, and the Mainland, our customers trust us for easy, affordable, and safe transportation of their goods.

Since 1991, we have been your key link to the Pacific, providing ocean and air freight, over-the-road transport, warehousing, and consolidation. With more than 300,000 square feet of space, our warehouses can accommodate a diverse set of logistics needs.

We learned long ago that customers are looking for a complete service...and we listened. Over the years, we have added project management, white-glove delivery, assembly and installation, drayage, pickup and delivery, consolidation and deconsolidation, sorting and segregation, inventory management, and most every conceivable freight and logistics service required along the supply chain.

Full circle supply chain management

With direct access to ports in Los Angeles, Guam, Hawaii, Alaska, and across the globe, our professionals know the infrastructure of the industries they serve including ocean routes, air, and the roads our trucks travel. This comes, simply, from experience. We have been serving the freight forwarding and supply chain management industries' needs for nearly 30 years. Our goal was to create a one-stop shop for businesses of all sizes shipping cargo of any kind to anywhere in the world. Through our hard work, teams, technology, and growing network of partners, we have accomplished that objective.

Our services include:

- Transportation
- Warehousing
- Consolidation
- Sorting & Segregating
- Drayage
- Transloading
- Project Management...and much more.

Our core values

The company is built on a simple set of values. Our goal has always been to build trusting and loyal relationships. Our focus on transparency in our pricing, process, and policies is a cornerstone in helping us remain a world-class company. At Approved, safety is everyone's responsibility. From the loading dock to a customer's front door and everywhere in between—safety is part of who we are. This year, we proudly celebrated seven years without a lost time accident or injury.

Let Approved Freight Forwarders tackle your tough logistics challenges so you can focus on your core business.



Randy Tutor Vice President / Director of Sales

At Approved Freight Forwarders, our expert team provides global services while specializing in Hawaii. Alaska. Guam and Puerto Rico. We leverage advanced technology to create custom shipping solutions for our customers and work diligently to ensure that your shipment arrives on time and intact, with constant communication. We are proud to be recognized for the last six years as a Top 100 3PL provider by Inbound Logistics magazine.









Formerly AR Traffic Consultants, Inc. • 5 Hanover Square, Suite 202 • New York, NY 10004 212-736-8565 • artc-logistics.com



Arnold Riback Chief Executive Officer

It is time to rebrand the old into the new to better reflect the array of software and services that ARTC Logistics provides.

Platforms

- IBM AS/400 (iSeries)
- Hosted
- Cloud

Freight Rating

- Small parcel
- LTL
- Truckload

Tracking/Tracing

Routing

- Shipment consolidation
- Pool shipments
- Parcel zone skipping

DocumentationDomestic

International

Analytics

- Routing opportunity
- Source origin opportunity
- Rate analysis
- Shipment compliance
- Warehouse relocation

Services

- Freight Audit and Payment
- Rate Negotiation Support
- Freight Benchmarking
- Custom Studies



We have a brand new start to 2022. As a reflection of our rapid progression and technological advances, AR Traffic Consultants is now ARTC Logistics. ARTC Logistics is the same company that you have partnered with for over 58 years. We are still committed to lowering your freight costs and providing the service and data you need to keep your business moving forward.

ARTC Logistics puts a wealth of experience to work for you. We provide our customers with a variety of software and business solutions for most transportation problems. ARTC is large enough to handle multimillion-dollar transportation spends and small enough to offer the individualized, personal service that you require. Tech support is usually one of the programmers who developed that application making quick work of resolving issues. When unique situations arise, we will often add the new component to the system. We pride ourselves on being problem-solvers for your business.

Freight Audit and Payment Services are often considered a commodity to most businesses. However, this type of data shows patterns that identify where transportation dollars are being wasted. ARTC's powerful online freight dashboard and reporting system tracks every dollar spent and illuminates the path to where expenses are being allocated. ARTC also customizes GL coding and auditing processes according to each client's requirement. We view our customers as partners and ARTC will be there to help identify the right solution that will work best for them.

We support rate negotiation across multiple modes. Without sophisticated software and reams of data, you would never know how good the rates are for your freight. We will work with you to help select carriers and reach out to them and analyze the proposals. ARTC Logistics helps you to develop the most efficient and costeffective direction that will quickly get your product where it needs to go.

ARTC Logistics keeps you on the right track to find and understand where all your freight dollars are going and to keep them flowing in your direction. For more information, check out our new website at: **artc-logistics.com**





Ascent

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Micah Holst Chief Growth Officer

About Ascent

Ascent solves supply chain challenges for thousands of customers worldwide. With \$1.5 billion in revenue and a dedicated team of 950+ industry experts in 21 locations across North America, Ascent is a recognized supplier of the year for multiple Fortune 500 companies as well as a partner to thousands of small and medium sized businesses. The company's global reach, deep knowledge and innovative technology platform PEAK uniquely position its team to flawlessly execute in delivering goods worldwide via all modes. Ascent's #1 market share in the demanding domestic ground and air expedite market has provided it the foundation to handle even the most complex logistics challenges. Ascent's offerings include truckload, less-than-truckload, global forwarding, air charter and expedite solutions. The company performs over 250,000 trips through its bid board on an annual basis. For more information about the company, please visit Ascent's website: www.ascentlogistics.com.



We elevate your logistics game

📣 ascent

The world's supply chain is constantly evolving, and shippers are searching for stability in the chaos. As a trusted partner, Ascent goes above and beyond to optimize our customers' performance and accelerate their growth. We do it by moving faster, moving with precision, and moving all over the globe. Whether you are a Fortune 500 company or a small business, our logistics experts simplify your most complicated freight challenges. In addition, we are committed to providing custom programs with highly individualized service to ensure the optimal solution, regardless of the challenge or situation.

Our team of deeply experienced logistics professionals has the knowledge and the dedication that will help our customers navigate these uncertain times. With our transparent approach to service, we keep clients informed and educated while also providing them with tools to better plan and manage their businesses through whatever challenges may arise.

Innovation Through Technology

At Ascent, we believe in combining our people's knowledge with powerful technology to deliver a seamless and intuitive experience. Our transformative digital PEAK[™] platform provides customers with a multimodal technology platform that simplifies how customers, carriers and agents interact with us. This robust tool will also help our customers manage activities deeper in their supply chains, offering a live bid board with a customizable dashboard, live tracking, order visibility and advanced analytics. At Ascent, we realize it is no longer enough to inform customers of a shipment's location or provide historical reporting. The best 3PL partners can give clients insights into their businesses that will assist with a better understanding of what may happen in the future, and that is precisely what we deliver through PEAK[™].

Our Biggest Investment-Our People

While technology is critical, our people are Ascent's differentiator. We are the number one North American premium expedite provider with over 950 employees. We invest in and empower our people, which uniquely positions our team to flawlessly advise and execute the delivery of goods worldwide for our customers. Our people are known for their precision, can-do attitude, deep industry knowledge, agility, and the speed with which they communicate. The very culture at Ascent is one of partnership both internally, with our customers and our network of best-in-class providers. Let us move for you today.







Associated Logistics Group

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Committed to serving. Dedicated to shipping.

Our success is a function of our customer's success, therefore we treat our customer's logistic concerns as if they were our own. We are available all the time, we are responsive all the time—we add to our customer's bottom line and we do it on time.

During these unpredictable times, you need a 3PL that values Communication and Service Excellence at Fair Rates above all else. Associated Logistics Group's success has come from the simplistic approach of taking accountability into our own hands and delivering a customer experience far superior from that of the competition.

Our services include the following:

- Truckload
- Partial Truckload
- LTL
- Expedited
- White Glove
- Final Mile

- Heavy Haul
- Intermodal
- Drayage
- Air and Ocean
- Cross Border
- Managed Solutions
- Warehousing
- Government/Military
- API Integration Options
- FREE TMS
- Hazmat
- Ironclad 90Plus





Atlanta Bonded Warehouse Corporation

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Mission Statement

Our mission is to provide integrated warehousing, transportation, and co-packaging services to the food, pharmaceutical, and related CPG industries. Our goal is total customer satisfaction through continuous innovation in best practices and in technology by focusing on teamwork, integrity, and accountability, all in a safe working environment.



A tlanta Bonded Warehouse Corporation (ABW) has provided public and contract food-grade, dry and temperaturecontrolled distribution services for over 63 years. In 2021, ABW handled 758 million cases of product through 6.4 million sq. ft. of capacity in 15 food grade warehouse facilities across the Southeast and Southwest. This equates to 9.7 million pallets.

With our in-house carrier, Colonial Cartage Corporation, and our co-packaging expertise, ABW can build integrated solutions for your asset-based logistics needs in the Southeast, Southwest, Midwest, and Great Plains.

Multi-Client / Public and Contract Warehousing

Since its 1948 inception, ABW has offered multi-client/public warehousing services to its customers. Our customers from small to large enjoy the benefits of our superior customer service, strategic locations, and extraordinary attention to detail.

ABW has extensive experience operating contract (dedicated) facilities where either ABW or the customer owns or leases the facility, using either our Tier 1 WMS or the customer's proprietary system to drive any array of services required for the business application. Our operations routinely score best-in-network across multiple Key Performance Metrics and we have received numerous awards for operational excellence.

Transportation Services

For over 60 years, Colonial Cartage Corporation, our in-house, full-service carrier, has provided food-grade, dry and refrigerated TL, LTL, and pool distribution services. Colonial provides regularly scheduled temperature-controlled LTL delivery to all points in the Southeast, Midwest, Southwest, and Great Plains,



as well as truckload and plant support services throughout its service area. As an asset-based provider, Colonial's Services include consolidated order selection (bulk picking) and inbound consolidation to outbound cross-dock.

Co-packaging / Re-packing Services

ABW provides co-packaging and re-packing services to many of our contract and public warehouse customers. We store and manage packaging and supplies for our customers and are able to recover a high percentage of goods damaged in transit or in need of packaging corrections.

With over two decades of secondary packaging experience, and now primary packaging experience, ABW continues to grow and develop its capabilities, co-packaging or building over 8.6 million units or cases in 2021. We have experience operating:

- High-capacity, high-speed baggers and cartoners
- Overwrap, shoe box, and box pack lines
- Flex lines for shelf ready displays as well as quarter, half, and full pallet displays

What does ABW offer that others do not?

- Stability of ownership: same family for over 50 years
- A focus on our core competencies of warehousing, transportation, and co-packaging: not being everything to everybody
- A track record proving we are not interested in second place
- Long-term investments in our facilities, technology, and people
- Quick decisions: change is not patient and you need answers
- Flexibility in pricing and structure: we are interested in a fair deal for a long time





Atlantic Container Line

1-800-ACL-1235 • ACLcargo.com



Andrew J. Abbott President & CEO

Cargo capacity for ACL's G4 vessels includes:

- 420-ton quarter ramp enables load and discharge of oversized cargo
- 28,900m2 for high/heavy roll on/roll off cargo
- 1,300 vehicles
- 3,800 TEU cellular
- Unique container cell guide racking system

ACL Featured Services:

- Weekly Container and RORO Transatlantic Service
- Weekly RORO Service to and from 8 North American and European Ports
- Unique North American ports directly serving Baltimore & Halifax
- 2 UK container port choices: Liverpool and London Gateway

Unique Capabilities:

- Dedicated weekly container & RORO service to Ireland
- Fast connections to Scotland
- Easy access to interior France and Germany
- RORO connection to Helsinki & Petersburg

Follow us on:



ACL is the only Atlantic carrier that can transport both containers and oversized cargo on the same ship.

ACL's Generation 4 fleet. the Atlantic Star. Atlantic Sun. Atlantic Sea. Atlantic Sail and Atlantic Skv service the transatlantic trade and are the first of their kind vessels and the largest RORO/ Containerships ever built. They incorporate an innovative design that increases capacity without significantly changing the dimensions of the vessel. The G4s are

bigger, greener and

more efficient than their predecessors. The container capacity is more than doubled at 3,800 TEUs, plus 28,900 square meters of RORO space and a car capacity of 1,300+ vehicles. The RORO ramps are wider and shallower and the RORO decks are higher (up to 7.4 meters) with fewer columns, enabling much easier loading and discharge of oversized cargo. Emissions per TEU are reduced by 65%.

The fleet continues to employ ACL's specially designed container cell-guides on deck. This unique feature allows the Company to extend its enviable 50-plus year record of ACL ships never losing a container over the side. All containers on deck are secured in a cell guide racking system—always secure and locked in place despite the weather on the North Atlantic.

ACL's fleet of five G4 vessels dramatically improves the Company's competitiveness on the North Atlantic. The G4s demonstrate to our customers that our Parent Company, the Grimaldi Group, continues to do things differently than all of its competitors. We employ unique ships, go to unique ports and carry cargo that others cannot carry.

Since 1967, ACL has been a specialized transatlantic carrier of containers, project and oversized cargo, heavy equipment and



vehicles with the world's largest combination G4 RORO/Containerships. The Company's headquarters are in Westfield, New Jersey, with offices throughout Europe and North America. ACL offers three transatlantic sailings each week and is also the North America Agent for Grimaldi for services between North America and West Africa and between North America and the Mediterranean. The Company also offers oversized cargo service between North America to the Middle East, Far East and Oceania.

ACL's one of a kind G4 fleet constantly enhances our cargo-carrying capabilities. Combined with Grimaldi's ever-expanding service network, the G4s enable ACL to provide even more services as a high-quality container and RORO operator for many years to come.



A Grimaldi Group Company



Bender Group

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counded in 1945 by Edwin S. Bender in Reno, Nevada, Bender Group has 75 years of experience in Supply Chain expertise. For almost three quarters of a century, Bender Group has provided outstanding logistics services to customers of every size and kind.

Starting with 60,000 square feet of space, Bender Group has continued to expand to over a million square feet with operations in Nevada, Virginia, and California. Bender Group offers a variety of warehouse and distribution services, international customs brokerage and freight forwarding and a complete transportation network including domestic brokerage, less-than-truckload, truckload and small parcel services.

Distribution and Omni-channel Fulfillment

Bender Group's chief focus is providing flexible distribution and fulfillment center solutions along with any related value added activities at a competitive price. We have the physical operations, information systems, customer service and expertise to handle the most complex distribution requirements including omni-channel fulfillment. With bicoastal fulfillment facilities, Bender Group offers delivery service to 99.6% of the US population within 1-3 days delivery.

Transportation

Whether you need national or regional LTL service via our core carriers, airfreight, or small package carriers or are interested in private fleet conversion, Bender Group can help you organize and streamline your transportation needs to give you the costeffective, on-time delivery of goods to meet your business needs.

International

Bender Group offers the full complement of services required to manage the global supply chain, including customs brokerage and freight forwarding, import and export services, and value-added expert consultation services. Bender Group knows what is required to navigate the everchanging world of trade and tariffs, while helping you make the strategic decisions necessary to compete on the world stage.

Information Technology

When CIOs are surveyed on what would improve their development or supply chain process, the overwhelming answer is increased visibility throughout their pipeline. Bender Group provides you with state-of-the-art systems, order processing, and communications systems to help you maintain clear visibility of your inventory and transactions from anywhere.

Why Bender Group?

Our company culture fosters proactivity, accountability, and execution. As a result, our logistics professionals have a deep sense of responsibility and empowerment to meet or exceed our clients' supply chain requirements. Bender Group has the agility to quickly implement intelligent ideas and technology, effectively addressing the ever-changing dynamics of a company's supply chain.



Steve Reid President

Bender Group combines a small business approach with innovative and technology-based logistics solutions to help companies of all sizes improve their supply chain systems, from the manufacturing source through delivery to multiple distribution channels.

We sincerely believe in...

- Keeping our Promises
- It Ought to Be Fun to Go to Work
- Listening
- Actively seeking responsibility
- Communicating in a straight line





Bettaway Supply Chain Services

110 Sylvania Pl. • South Plainfield, NJ 07080 908-222-2500 • bettaway.com



With over 60 years of industry knowledge. Bettaway leverages its experience, data, and technology to deliver smart, comprehensive supply chain solutions. Founded in 1982 by Betty and Anthony Vaccaro as a beverage distribution company, today Bettaway's broad reach, agility and scalability are unmatched, with cost-effective, reliable pallet supply services, integrated third-party logistics and specialized services including modern food-grade warehousing, pick and pack, and order fulfillment. Bettaway's portfolio incorporates four major categories: Transportation, Pallets, Warehousing, & Data Analytics.



Transportation

As a logistics provider with both asset and non-asset based 3PL solutions, Bettaway delivers flexibility and reliability. Bettaway Beverage Distributors owns and operates a modern trucking fleet, equipped with the latest state-of-the-art safety technologies, primarily serving the mid-Atlantic and Southern California regions. Bettaway Traffic Systems, our national 3PL, has over 35 years of experience, providing customers with broad reach, instant scalability and a complete managed services solution. Focused on CPG brands, principally in the food and beverage sector, we only contract with established carriers to provide reliable capacity, quality service, competitive rates and real-time tracking.

Pallets

Bettaway Pallet Systems, Inc. (BPS) is an effective alternative to traditional pallet management programs delivering innovation and introducing disruptive initiatives. We are an industry leader and pioneer in White-Wood Pallet Supply & Retrieval programs leveraging our nationwide network of 475+ active pallet depots. In 2019, BPS established a strategic partnership with PECO Pallet to expand its offering to rental pallets so customers can enjoy one management partner to oversee and execute dual pallet platforms.

Warehousing

Our modern food-grade facility, Beverage Distribution Services (BevDS), is a highly efficient and accessible food-grade warehouse located in central New Jersey less than 20 miles from the metro NY area. We are experienced facility operators utilizing the latest Warehouse Management System (WMS), security and best practices. Services include e-commerce fulfillment, food-grade storage and variety packing. Our technology-rich solutions offer clients realtime inventory reporting and visibility with an interactive web portal.

Data Analytics

As an established and accomplished supply chain service provider, Bettaway's consultants have a unique advantage through proven operational expertise to provide clients with engineered supply chain solutions focused on strong data analytics to drive optimal cost and consistency. We deliver value by helping companies execute high-performance business strategies, supported by proactive supply chain operations that ultimately deliver cost-savings, process improvement, increased productivity and profitability.



C.L. Services

4245 Intl. Pkwy, Suite 125 • Atlanta, GA 30354 800-533-3922 • 678-686-0933 (Atlanta) • clservicesinc.com

What We Stand For

In 1997, we set out to pave a new name in the transportation game. Our initial goal was to give shippers and carriers a freight brokerage service that uniquely combines the personal attention provided by a smaller brokerage with the technology and capacity of a large-scale freight management company. Today, C.L. Services continues to provide trusted transportation, while developing meaningful relationships with our carriers and customers along the way.

















A t C.L. Services, our experienced logistics team combines technology with dynamic industry knowledge to execute shipping solutions aimed to exceed your expectations. Our logistics professionals work diligently to ensure that your shipment arrives on time, keeping you updated every step of the way.

EXPERIENCE LOGISTICS AS IT SHOULD BE

C. L. Services opened its doors in 1997 with the goal of providing a worldclass logistics service and an unmatched customer service experience, based upon our Prosponsive® Approach. Since then, C.L. Services has continuously developed innovative ways to deliver tailored shipping solutions that combine the personal attention of a small 3PL, with the versatility and capacity of a largescale freight management organization. Today, C.L. Services continues to build on the foundation laid over twenty years ago, offering trusted freight services and innovative solutions, backed by the industry's most dynamic team.

ONE COMPANY TO MEET ALL YOUR NEEDS

Trusted by Fortune 500 companies and small businesses alike, C.L. Services' commitment to 24/7/365 customer service and reliability makes us a top choice in the industry. Our innovative training program keeps our employees updated on the latest technology and market trends, helping our team have knowledgeable and informed conversations to help save you time and money. Our carrier compliance division continually monitors our carrier network to maintain our industry leading standards, allowing us to leverage our 45,000+ strong carrier network and maintain a 95% on-time standard.

C.L. Services is a full-service, asset-based 3PL, offering truckload, LTL, refrigerated and dry van, intermodal, cross-docking, container services, trailer pull and more specialized freight services. If you have freight to move, we have the equipment to move it on-time and in budget.

STRESS-FREE LOGISTICS

When you work with C.L. Services, you work with the future of logistics. We quickly evaluate and choose from the best rates, the best carriers, the best pick-up and delivery times, all in one place and on-demand. We book your load with the C.L. Services carrier match program. You will feel confident your freight is in reputable hands every time. We monitor your shipments from pick-up to delivery; we know where it is, shipment status, and when it will be there! We believe in transparent, Prosponsive® Logistics. Your job gets easier when you turn it over to the pros at C.L. Services.

- Full transparency with track and trace 24/7/365
- A select group of consistent people assigned to your account
- Live after-hours communication
- Freight optimization technology
- Expert consulting services
- Expedited & guaranteed shipments



Cass Information Systems, Inc.

13001 Hollenberg Drive • Bridgeton, MO 63044 314-506-5500 • cassinfo.com

Cass is the leading provider of freight audit, payment and business intelligence services, leveraging over 60 years of experience in providing solutions to major corporations having complex transportation payment and information needs.

By understanding our customers' critical transportation and accounting processes, we provide business intelligence solutions that help create a competitive advantage through reduced costs, increased efficiency, and better decision making capability.

In business since 1906 and processing freight invoices since 1956, Cass continues to offer stability, security, and expertise in the freight payment market. Cass' goal is to not just duplicate existing systems but to provide enhancements to enterprise processing systems that will help to maximize a customer's supply chain efficiency. Cass' team of industry experts performs an in-depth analysis of your unique needs to provide the best solution and value.

The Value of Your Cass Relationship Cass provides a

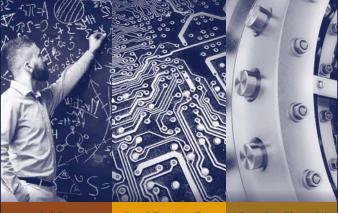
strategic partnership that delivers increasing value over time:

- Savings are achieved through invoice audits, process efficiency, and the use of business intelligence
- Supply chain finance programs improve working capital for shippers and carriers
- Best Practice Processes
 - Automation
 - Shipment rating and matchpay systems
 - Mode-specific auditors
 - Exception management
 - Trend analysis
 - Account/carrier management
- Secure payments
- Business Intelligence
 - Systems integration
 - Custom business intelligence
 - Benchmarking
 - Accrual and general ledger data
 - Interactive data visualization dashboards
- Carrier services
 - Freight bill inquiry
 - Exception analysis

Efficiency and Visibility

Cass provides you with processing efficiencies that help reduce wasted time and resources. We also provide the latest technology and scalable solutions to grow

The Power to Deliver: Transportation Spend Solutions



Solving Complex Needs Providing Leading Edge Solutions Ensuring Financial Security and Stability



...the leader in freight bill audit, payment and business intelligence services.

with your needs. Our global business intelligence platform provides extensive visibility to actionable data for transportation spend management. And, we continue to develop new data services for our customers.

Experience and Service

We substantially invest in personnel and the required technology to ensure we provide superior customer support and service in our relationships. Our Customer Service Team includes an assigned Account Manager who manages the customer relationship with representatives from systems, operations and carrier relations. This level of customer support provides the highest echelon of quality services, and the most extensive customer oriented focus in our industry.

Contact Cass today to learn more about the freight audit, payment and business intelligence solutions that you can count on today and into the future.





CenterPoint

Corporate HQ: 1808 Swift Drive • Oak Brook, IL 60523 630-586-8000 • centerpoint.com



Bob Chapman CEO

We're Built to Solve It

CenterPoint is an industrial real estate company made up of dedicated thinkers, innovators and leaders with the creativity and know-how to tackle the industry's toughest challenges.

And it's those kinds of problems—the delicate, the complex, the seeminglyimpossible—that we relish most. Because with an agile team, substantial access to capital and industry-leading expertise, those are exactly the kinds of problems we're built to solve.



We have a track record of closing the most complex industrial real estate deals ever, so you can count on us to deliver forward-thinking solutions for your development, acquisition and management needs.

Leading Expertise

Our wide-ranging expertise enables us to complete complex industrial real estate projects reliably and quickly. Backed by more than three decades of experience, we are an innovator in the investment, development and management of industrial real estate and multimodal transportation infrastructure.

Because we believe that the most efficient approach to shipping and distribution requires thoughtful diversification across multiple modes of transportation, CenterPoint has multifaceted experience in the development and redevelopment of inland and intermodal ports. Combined with our relationships with railways and logistics providers and our expertise in site selection, we're exceptionally equipped to meet the growing demand for transportation and logistics solutions in key markets across the country.

CenterPoint's National Reach

CenterPoint is highly active in the investment, development and management of industrial real estate and multimodal transportation infrastructure in the United States. We have a growing national platform that targets port and intermodal markets around the country. Whether you are looking to buy, sell, lease or build, our expert team is ready to tackle your supply chain challenges.

Local Market Experts

As a leader in logistics infrastructure and transportation-advantaged properties, CenterPoint has an active presence in strategically located ports and distribution hubs throughout the nation. In each of our markets, we can deliver on your industrial real estate requirements, including traditional build-to-suits, world-class intermodal centers, container storage facilities, state-of-the-art distribution centers, light manufacturing facilities, campus and park development, data centers and more.

We bring localized expertise, broker relationships and community connections to all our key markets. Through our focused industrial real estate activities spanning investment, development and asset management, we help our clients and our partners become more successful maximizing the strategic value of their real estate assets and providing them with more efficient access and proximity to ports, rail terminals, major interstates and population centers.





CFI



Greg Orr President

Mission

We believe people drive possibility. Our vision is to inspire the best and brightest to invent the most creative transportation solutions, drive progressive business strategies, and promote an inclusive and respectful environment that exceeds all expectations.

"We have listened to our customers and reorganized our companies to provide a more complete array of services under a common brand, streamlined lines of communication, and more convenient and responsive customer experience," said Greg Orr, president of CFI.

"With a strong portfolio of asset-backed, nonasset services as well as superior coverage of North America, we believe that CFI today offers an elite transportation and logistics experience providing significant competitive advantage."



4701 E 32nd St. • Joplin, MO 64804 800-641-4747 • Customer.Assistance@cfidrive.com • cfidrive.com

CFI, an operating company of TFI International Inc. (NYSE and TSX: TFII), a North American leader in the transportation and logistics industry, has reorganized and expanded into a portfolio of five welldefined service categories: three asset-based services Truckload, Dedicated, and Temp-Control, as well as two non-asset services Mexico and Logistics.

By the numbers:

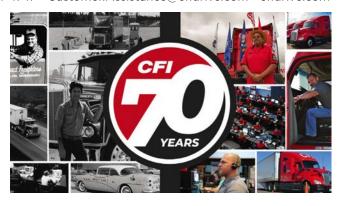
- 3,720 professional drivers
- 3,800 employees
- 11,000 trailers
- 3,000 trucks
- 200 C-TPAT certified Mexico carrier partners

TRUCKLOAD

Driving together since 1951, CFI Truckload built a solid foundation of 70 years, as a progressive and stable partner, providing an industry-leading 97% on-time service to our supply chain partners. This fleet delivers long-haul and regional solutions and is known for on-time, damage-free deliveries. Truckload is driven by a diverse group, proud to include an industry-leading 14 percent military veterans and 14 percent female drivers.

DEDICATED

Our CFI Dedicated service provides high-value dedicated transportation solutions throughout North America. Through integrated partnerships, CFI Dedicated provides a variety of custom transportation services including multistop truckload, closed-loop point-to-point direct service for manufacturing plants, warehouses, distribution centers, and store-door delivery. In addition to dryvan truckload, CFI Dedicated provides refrigerated, flatbed, specialized trailers, and lift-gate services to meet specific, purpose-designed customer supply chain needs.



TEMP-CONTROL

Not too hot and not too cold, our Temp-Control service provides consistent, reliable transportation for goods that have sensitive climate control needs. Our network is built to provide a dependable and safe experience for customer freight from pickup to delivery. With a couple recent acquisitions, we are poised for growth.

MEXICO

Established in 1985, CFI Mexico is a reliable logistics and cross-border service built on trusted partnerships with Mexican carriers for over 36 years. Inbound crossborder goods from Mexico are seamlessly managed and expedited for delivery into distribution centers, where they are staged for order fulfillment and final-mile delivery via an owned intra-Mexico LTL network. Additional services include transloading, truckload, intermodal, consolidation, and deconsolidation.

LOGISTICS

CFI Logistics provides a complete menu of supply chain services. These solutions include full-truckload, less-than-truckload, port services, warehousing, expedited, air freight forwarding, Autogistics (specific services for Tier 1 automotive suppliers and manufacturing plants), as well as other trucking services including cross-border Canada to Panama. From specialized and heavy haul, to project and field delivery, our carriers are ready to solve your transportation needs.



CHEP

Instagram @chep_global • Twitter @CHEPna LinkedIn www.linkedin.com/company/chep/ • 800-243-7872 • chep.com

Why CHEP

- Trusted supply chain partner of the world's most recognizable brands and companies of all sizes, across consumer goods, retail food & beverage, bulk liquid, automotive and other industries
- Unmatched global network of consistent quality pallets and containers that enable suppliers, manufacturers and retailers to reliably move goods from raw material source through point-of-sale
- Recognized globally as a sustainability leader delivering greater efficiency through collaborative share and reuse program
- Over 60 years of supply chain experience, with proven customer success stories and digital order management
- Innovative and safe solutions for your people and your products including collaborative transport solutions leveraging CHEP's digitized solutions



CHEP helps move more goods to more people, in more places than any other organization on earth.

Its pallets, crates and containers form the invisible backbone of the global supply chain and the world's biggest brands trust CHEP to help them transport their goods more efficiently, sustainably and safely.

As pioneers of the sharing economy, CHEP created one of the world's most sustainable logistics businesses through the share and reuse of its platforms under a model known as 'pooling.'

CHEP primarily serves the fast-moving consumer goods (e.g. dry food, grocery, and health and personal care), fresh produce, beverage, retail and general manufacturing industries.

CHEP employs approximately 11,500 people and it believes in the power of collective intelligence through diversity, inclusion and teamwork.

CHEP owns approximately 345 million pallets, crates and containers through a network of more than 750 service centers, supporting more than 500,000 customer touch-points for global brands such as Procter & Gamble, Sysco, Kellogg's and Nestlé.

CHEP is part of the Brambles Group and operates in approximately 60 countries with its largest operations in North America and Western Europe.

Contact CHEP

For more information, visit the company's website at www.chep.com or follow us on Instagram @chep_global, Twitter @CHEPna and LinkedIn www.linkedin.com/company/ chep/.

Please also check out our YouTube channel www.youtube.com/ CHEPSupplyChainSolutions.

For information on the Brambles Group, visit www.brambles.com.







CJ Logistics America

1750 S Wolf Road • Des Plaines, IL 60018 cjlogisticsamerica.com



Kevin Coleman Co-CEO



Sung Yup Suh Co-CEO

CJ Logistics provides integrated supply chain services for customers around the world, maximizing customer value through continuous improvement and innovation.

WE DESIGN LOGISTICS

DELIVERING CUSTOMER VALUE:







1750 S Wolf Road Des Plaines, IL 60018

cjlogisticsamerica.com



WE DESIGN THE FUTURE

Through advancements in technology, engineering, systems and solutions, we are focused on optimizing the total supply chain, taking performance to new heights and reaching new destinations. The future is complex, diverse and rapidly changing. The opportunities for supply chain leadership are more exciting than ever before.

Integrated Global Solutions

Our continuous improvement methodology is focused on customer value creation. End- toend visibility across a global network fuels innovation and optimization potential.

TES (Technology, Engineering, Systems & Solutions)

Designed for both today and the supply chain of the future, our solutions feature network simulation, artificial intelligence (AI), automation, big data, internet of things (IoT), advanced material handling equipment, autonomous vehicles, conveyor systems and robotics.

Transportation Solutions

Our expertise and tools help customers explore scenarios, predict events, identify opportunities and optimize networks. Freight forwarding, asset-based and cross border transportation services can be integrated with our managed transportation and warehousing services.

Warehouse Management

Known for our leadership of large-scale warehouse operations, we provide customized solutions with a wide range of size and complexity, and have expertise in highly regulated industries and environments.

E-Commerce & Omnichannel Solutions

We provide flexible fulfillment and distribution solutions that support manufacturers and retailers in delivering goods across a growing number of channels, connecting sales and supply chain strategies and supporting e-Commerce growth.

Supply Chain Consulting

We provide a variety of consulting services with expertise in supply chain analytics, network modeling, engineering, technology and operations. Our experience serving leading global companies across a variety of industries enables the insightful advancement of leading practices.

312 Logistics Planner





Corporate Traffic Logistics

6500 Bowden Road, Suite 202 • Jacksonville, FL 32216 800-787-2334 • Fax: 904-727-6804 • cti@corporatetraffic.com • corporatetraffic.com



C orporate Traffic Logistics began in the imaginations of three brothers who dreamed of achieving success in the same industry as their father, who ran a trucking company. Chris, Chad, and Craig Cline went on to start Corporate Traffic in 1992 with the goal of creating a worldwide logistics company their father would be proud of. Today, the dream is real—we're still family owned and operated, and we deliver the goods, even when others can't.

We have pioneered a dual-service approach allowing our trucks and logistics services to work in tandem. And we deliver your goods on time, intact and on budget. Known internationally for a comprehensive range of capabilities, Corporate Traffic has built a reputation for offering a higher level of service, owning the entire logistics process from start to finish.

Our accomplished professionals work with cutting-edge technology to make doing business with Corporate Traffic easy, rewarding and remarkably affordable. We work hard to build strong relationships with our clients, and constantly seek better ways to meet their needs and exceed expectations, whether by full truckload, less-than-truckload, intermodal services or dynamic technology.















DRAYAGE

SMARTG





100 Lighting Way • Secaucus, NJ 07094 866-830-2550 • elines.coscoshipping.com/usa



COSCO SHIPPING brings the highest quality of ocean cargo transportation services to every corner of the globe, with one of the largest and greenest fleets making frequent and timely calls to the busiest ports worldwide. COSCO SHIPPING delivers your containerized cargo quickly, economically and securely, interfacing with rail, road, barge, air and more, with advanced equipment and technology leading the way to absolute supply chain efficiency. And, there is no other ocean carrier who knows China better.

Your China Partner

With long and detailed experience in moving cargo in and out of the interior of China, COSCO SHIPPING is your guide to selecting the right feeder services, barge, railroad and trucking companies. With local offices and representatives positioned strategically in all of the manufacturing and production cities across China and Asia, COSCO SHIPPING can save you time, money and paperwork in getting your shipments prepared and on to port locations. COSCO SHIPPING truly is your China partner, with accurate and comprehensive advice available to you by phone, fax, web and other sources on a real-time, around-the-clock basis. No matter if you are just beginning to trade with China or are an old China hand, COSCO SHIPPING can add value to your supply chain.



E-Lines is E-Sweet, Includes the Customer Portal

COSCO SHIPPING provides you with the tools to make the shipping process

seamless, easy and efficient. Our E-Lines web service helps you check routes and rates, collect details and documentation, share data, generate bills of lading, track and/or redirect inbound and outbound shipments, and maintain accurate metrics and reporting. Our E-Lines e-suite saves you time, effort and aggravation, and is backed by a global network of ocean cargo specialists ready 24/7 to assist in any part of the process. See it and try it through the COSCO SHIPPING Customer Portal at support.cosco-usa.com

The Ocean Alliance

COSCO SHIPPING is part of the Ocean Alliance, the largest operational agreement ever made between shipping companies. With more than 40 maritime services, we will be sharing our fleet with the largest Asian shipping companies. By offering more ports and more direct calls, as well as better transit times, we will provide our customers with unmatched quality services. This offering is a cornerstone of our strategy as it reinforces our competitiveness and strengthens our position as a key player in the shipping industry.

We Deliver Value

COSCO SHIPPING doesn't just move ocean cargo, we make moving ocean cargo a better part of your bottom line. 50 mainline services, 85 offices in 160 countries serving 1,000 ports around the globe all add up to a world-class ocean carrier with worldwide capabilities.

Contact COSCO SHIPPING today!



CT Logistics

12487 Plaza Drive • Cleveland, OH 44130-1084 216-267-2000 • sales@ctlogistics.com • ctlogistics.com



Allan J. Miner President

The associates of CT Logistics are committed to providing superior supply chain business services and software solutions.

Our leadership has been earned with over 99 years of client confidence and trust.

ISO 9001:2015 SOC II







CONFIDENCE

CT provides more than 99 years of experience with comprehensive, broad supply chain accounting and business intelligence solutions tailored to meet your company's unique needs. We give you the confidence to trust CT, a premier provider in freight bill audit and payment, along with transportation management services. It is our desire to assist you in managing your transportation spend and data so you can focus on what matters most, which is efficiently and effectively running your supply chain management programs.

TRUST

Small firms to Fortune 100 corporations across the country, and around the globe, have trusted CT to assist them in making solid informed decisions regarding their freight bill audit and payment challenges. Our team of professionals has been instrumental in assisting our clients by utilizing our expertise and technology to maximize their ROI and provide the flexibility they need to compete in an everchanging, global marketplace.

LEADERSHIP

CT is a leader in the freight bill audit, payment and transportation management services industry. CT's portfolio of software solutions includes: our TMS software, CTLionSM, our customized freight audit & payment system, AuditPaySM; our rating and routing program, FreitRaterSM, and our exclusive Managed Transportation program, TranSaverSM. We take paths least explored to find solutions that will keep your company abreast of shifting business environments and opportunities to remain ahead of your competition.

CONFIDENCE. TRUST. LEADERSHIP. TRADITIONS SINCE 1923

They've become part of an important 99-year tradition that our clients have come to rely on when partnering with us. But just as important is the future the CT team will help you build. Our services and software are constantly evolving to provide you with the latest leading-edge tools and technology with user-friendly applications that will help manage and reduce logistics costs while adding value and more to your bottom line.

Visit www.ctlogistics.com for more information about our firm. Or call (216) 267-2000 Ext. 2190 to speak with one of CT Logistics' knowledgeable representatives regarding your company's freight transportation, logistics or global supply chain challenges.



Confidence, Trust, Leadership, Traditions since 1923.

LOGISTICS PL



CTSI-Global

1 South Prescott • Memphis, TN 38111 888-836-5135 • solutions@ctsi-global.com • ctsi-global.com



J. Kenneth Hazen CEO

Total Logistics Technology + Intelligence

Founded in 1957,

CTSI-Global solves supply chain challenges by transforming logistics data into actionable insights.

Services

- Logistics Management
- Honeybee TMS
- Spend Management
- Strategic Data

Locations

- Memphis
- Atlanta
- Austin
- India
- Ireland
- Singapore

In a world of complex supply chain data. go Global.







CTSI-Global is the largest private freight audit tech provider in the world, processing \$15 billion in transactions every year. Versatile logistics management, robust Honeybee TMS, legendary spend management, and analytical Strategic Data create end-to-end supply chain solutions that fit your business. Our tech solutions automate processes, improve performance, and decrease transportation costs for national, regional, and global shippers.

We personalize our logistics ecosystem to the needs of your company and industry. We support clients from all industries, from life sciences to electronics, aerospace to automotive, and retail to 3PL. Our dedicated business analysts provide tactical support and all-inclusive business reviews.

Logistics Management

• Experts optimize your logistics strategy while providing full visibility, navigating the intricacies of your supply chain.



Honeybee TMS

• Comprehensive TMS to plan and execute shipments: Manage orders, optimize loads, select carriers, tender shipments, manifest parcels, track shipments, and manage claims.

Spend Management

• Eliminate payment errors, save time and money, and offload contract management with the most advanced global freight audit and payment.

Strategic Data

• Business intelligence dashboards and benchmarking tools empower you to visualize, synthesize, and analyze trends in your shipping data, centralized.

Your business depends on timely, accurate, and complete visibility to execute shipping and manage transportation spend. Invest in CTSI-Global to reduce your costs and stay competitive in the global marketplace.





DAT

8405 SW Nimbus • Portland, OR 97008 800-551-8847 • dat.com



Claude Pumilia President & CEO

DAT Freight & Analytics

has provided the most accurate insights into truckload markets since 1978. With the deepest and broadest data in the industry and the largest on-demand freight marketplace in North America, DAT is the source for market trends and data insights for shippers, brokers, carriers, media and industry analysts alike.

"At DAT, we exist to remove the uncertainty from freight with cutting-edge technology, data analysis and unrivaled intelligence. We've seen unprecedented pressure on the industry and are dedicated to meeting the needs of our customers during this difficult period. We aim to be a partner to the industry, and have our data provide a level of certainty during these otherwise volatile times."

> - Claude Pumilia, President & CEO



AT Freight & Analytics removes uncertainty from transportation and logistics. As North America's largest on-demand freight marketplace, DAT sits at the intersection of commerce and fuels the movement of freight through data and automation.

DAT iQ provides transportation analytics that reduce costs, increase efficiency and profitability, and enable shippers to take charge of their logistics network. DAT iQ's rate and capacity analytics, performance benchmarks, custom reporting, and APIs are powered by the most comprehensive, accurate data in the industry.

In 2021, DAT databases encompassed \$125B in annual freight spend. Since the platform's inception, DAT iQ includes over half a trillion in freight spend data.

Rateview provides the going rate on virtually every truckload lane and equipment type in U.S. and Canada by mode (dry van, flatbed, temperaturecontrolled). 3-day rate averages and 13-month rate histories are available at the 3-digit ZIP level. **Ratecast** delivers 7-day and 52-week rate predictions with 95% accuracy across 7 million daily predictions. Market Conditions Index (MCI) provides a weighted truckload capacity index by regional market for the current day and the previous week and month, as well as forecasts for the coming week.

Benchmark Analytics delivers insights on transportation performance throughout a shipper's entire network. Benchmark Analytics provides North America rate insights aligned with specific freight characteristics (e.g. hazmat, expedited, multi-stop, inbound vs. outbound, etc.), and compares them to market benchmark spot and contract rates for truckload and LTL. Fine-grained segmentation by lane, region, carrier, length of haul, and more allow transportation teams to drill into specific network issues for root cause analysis.

With DAT iQ, transportation and logistics teams can create flexible routing guides, manage costs, develop a robust carrier portfolio, and achieve the operational agility needed to stay ahead of the market and navigate volatility with confidence.







DDC FPO

US: +1 303 674 0681 • UK & Europe: +44 800 011 2450 info@ddcfpo.com • ddcfpo.com



Jan Trevalyan CEO

As a strategic partner for the transportation and logistics industries, DDC FPO's mission is to deliver business process solutions that empower clients to focus on core competencies and achieve their goals.



DDC Freight Process Outsourcing, or "DDC FPO," serves as a strategic business process outsourcing (BPO) partner for today's leading transportation and logistics providers, including 50% of the top less-than-truckload (LTL) carriers as ranked by revenue.

Recently named as one of the Fastest Growing Companies in America by Inc. Magazine, DDC FPO processes approximately 300,000 shipments per day between 33 countries, and is responsible for one-third of North America's LTL billing.

DDC FPO's Solutions Include:

- Freight Billing, including AI-powered DDC Intelligence
- DDC Sync, ft. smart mobile app and web portal
- Multilingual Customs Brokerage Processing
- Customer Care, including Inside Sales
- IT Outsourcing
- Freight Rate Auditing

With DDC's data-based, goal-driven front and back office solutions, companies can access data hours ahead of their competitors and save 40-60% of operational costs on average. The reliable business continuity, labor elasticity, technology interoperability, rapid processing speed, record-high accuracy, and long-term cost containment customers experience are all reasons why DDC continues to be the most trusted BPO partner for freight.

As the freight-focused member company of The DDC Group—a worldwide network of BPO companies established in 1989—DDC FPO is able to serve clients in over 30 languages across North America, UK, Europe, and Asia-Pacific.

More About The DDC Group

With over 30 years of proven business process excellence, The DDC Group has guided clients through globalization, market fluctuations and technological determinism.

Our wide array of resources, innovative technologies, proprietary workflows, subject matter expertise, and deep connections with key influencers in strategic regions and sectors allow us to deliver services in a uniquely flexible and reliable framework that maintains both unyielding business continuity and service level agreements despite market volatility.

Across all of our member companies, DDC's 5,800 industry-trained subject matter experts apply their decades of experience to achieve compelling results for each of our clients worldwide.







Descartes Systems Group

International: 519-746-8110 x 202331 • North America: 800-419-8495 x 202331 info@descartes.com • descartes.com



Edward J. Ryan Chief Executive Officer

Mission Statement

By combining innovative technology, powerful trade intelligence and the reach of our network, Descartes delivers the industry's most complete offering of cloud-based logistics and supply chain management solutions.

Proven Expertise

With thousands of customers worldwide, Descartes has a proven track record of helping companies drive logistics value by automating processes, enhancing service, improving profitability and ensuring compliance. Descartes' headquarters are in Waterloo, Ontario, Canada and the company has offices and partners around the world.

Transportation Management

- Shipper TMS
- Real-time Visibility
- Capacity MatchingRetail Distribution

Parcel Shipping

- Freight Broker TMS
- Dock Scheduling & Yard Management
- Data Analytics for Transportation Management

Routing, Mobile & Telematics

- Route Planning & Optimization
- Dispatching & Tracking
- Mobile Apps
- Telematics & Compliance
- Appointment Scheduling
- Fleet & Driver Performance Management
- Data Analytics for Routing, Mobile & Telematics

B2B Connectivity & Messaging

- Logistics Messaging
 - o Air
 - o Ocean
- o Road
- o Express and Postal
- Commercial/B2B Messaging
- o B2B
 - o Order-to-Cash
 - o Procure-to-Pay
 - o Supplier Compliance
- o EDI-Managed Services
- Customs Messaging
 - o Customs Authority Connectivity o Broker Connectivity

Customs & Regulatory Compliance

- Security Filings
 - o North America
 - o EMEA
 - o LatAm
 - o APAC
 - o ROW
- Customs Declarations
 - o Canada
 - o United States
 - o Europe
- Product Classification & Duty Determination
- Denied Party Screening
- Export Compliance

DESCARTES

Uniting the People & Technology That Move the World.

• Other Government/Industry Programs

- o Partner/Other Government Agencies
- o Industry Program Support (CSA, C-TPAT, EU Green Lanes)
- o Ocean Regulatory Services
- Foreign Trade Zone (FTZ) Management

Broker & Forwarder Enterprise Systems

- Digital Customer Experience
- Shipment Management
- Customs Compliance
- Global Price Management
- Accounting and Billing
- Warehousing and PO Management
- Shipment Portal
- Classification
- Denied Party Screening
- LSP Lead Generation

Global Trade Intelligence

- Product Classification & Duty Determination
- Denied Party Screening
- o Screening and Sanctions Compliance o Audit and Resolution
- o Sanctioned Party Content
- Export Compliance
 - o Export Classification
 - o Controlled Technology
 - o Export Automation
- Duty and Tariff Data
- Import/Export Data & Trade Research
- Global Trade & Supply Chain Intelligence

Ecommerce Shipping & Fulfillment

- Ecommerce Connectivity
- Warehouse Management
- Shipping
- Home Delivery

DESCARTES



DF Young

1235 Westlakes Drive, Suite 305 • Berwyn, PA 19312 Phone: 610-725-4000 • Fax: 610-725-0570 • dfyoung.com



A. Wesley Wyatt *President and CEO*

Mission Statement:

DF Young's mission is to always look at our clients' world through fresh eyes. With a strong commitment to our own staff that inspires creative solutions to international logistics, we set the stage for superior customer service that removes obstacles, builds trust and makes our customers' world more manageable.

DF Young Services

- Air Services
- Ocean Services
- Ground Transportation
- Customs Brokerage
- Security Management
- Documentation
- E-Business

Contact:

Steve Giampapa Vice President of Operations 610-725-4000 steve.giampapa@ dfyoung.com



DF Young brings over 100 years of experience and creative thinking to integrated logistics services and complete supply chain management. Our specialized business units:

Automotive

For 85 years we've served automotive manufacturers in NA, SA, Europe, Japan and Australia, and work closely with the largest Ro/Ro carriers. Full Electronic Interface capabilities and ISO Registration. Services are geared to:

- Prototype and exhibition vehicle shipments
- Fully and semi-knocked-down shipments
- Built-up vehicle shipments

Commercial Goods

Full front- and back-end services support multinational manufacturers, international distributors, retailers and wholesalers. Includes Ocean/Air Import and Export and Import Customs Brokerage.

Front-End Services:

- Import/Export flow and distribution
- Quality Assurance program

Back-End Services:

- Vendor direct inventory
- Reverse logistics
- Store setup and fixtures

Supply Chain Services:

- Sole-source provider
- Just-in-time pick/deliver
- Real-time tracking
- Simplified, competitive pricing
- Consultation services
- Full logistics services
- Total Quality Assurance
- Performance metrics/reports

Food/Humanitarian Aid

As one of the world's oldest companies providing this vital global service, we work closely with international relief and U.S. Government agencies. We provide computer recordkeeping, documentation and complete logistics solutions.

Foreign Military Service

As a key logistics and shipping resource for Foreign Military Sales (FMS) since the inception of the U.S. Government Security Assistance Program, we provide full service support to participating foreign countries for all material handling and shipping.

Services include:

- Air and ocean freight shipping and/or charters
- Export licensing, documentation and packing
- Explosives call forward
- HazMat processing
- Inland freight services
- Repair/return processing
- Materials tracking/tracing

Petrochemical

DF Young handles the distribution of oil well supplies and project cargoes that are purchased and shipped to major petrochemical manufacturers worldwide.

Services include:

- Charters
- Contract management
- Purchase order fulfillment
- Documentation
- Online reporting
- General and project cargo
- Hazardous materials
- Air, ocean, land and rail transportation

Pharmaceutical Sample Distribution

DF Young maintains a Dedicated Pharmaceutical Division with highly trained operations and customer service teams specializing in the pharmaceutical industry. They provide a significant cold chain and launch experience.

Services include:

- PDMA compliance
- Pharma-specific packaging, labeling and transportation
- Convenient, time-specific delivery windows
- Field inventory transfers
- Agent service center providing real-time status updates
- Customized reporting for all service and financial requirements
- Cold chain warehousing and storage







Dimerco Express Group

955 Dillon Drive • Wood Dale, IL 60191 • 1 630 595-7310 marketing@dimerco.com • dimerco.com



Jeffrey Shih Chief Executive Management (CEM), Executive Management Board (EMB)

Global Shipping Through Asia-Pac, and Beyond

The majority of our global shipping projects connect Asia's logistics and manufacturing hubs with each other and with North America and Europe. Dimerco connects Asia with the world like no other global 3PL.













D imerco integrates air and ocean freight, trade compliance and contract logistics services to make global supply chains more effective and efficient. Started from a single location in Taiwan in 1971, we now serve customers in 65 countries from 160+ offices, 80+ contract logistics operations (4.2 million sq. ft), and 200+ strategic partner agents. Servces are offered throughout China, India, Asia Pacific, North America, and Europe.

What makes us different?

ASIA-PAC Focused

Strong relationships with top Asian air/ ocean carriers give you the capacity you need for ongoing & emergency freight. We are a top 20 forwarder by volume with all major Asian airlines and ocean carriers. Armstrong & Associates named Dimerco a Top 10 Asia-Pac 3PL by air freight volume.

Built for SPEED

Dimerco started as an air freight forwarder serving companies with time-critical freight. We welcome complex, time-sensitive global shipping projects. It's our heritage. Dimerco's multi-year average for on-time delivery of time-critical shipments for the electronic industry is 98+%.

Digital DNA

Historically, Dimerco has invested an average of 3.5% of gross profit yearly to digitize and automate global shipping processes. Our portal gives you the 24/7 visibility you need to stay informed, empowered and in control of your supply chain.

Humble Spirit

We work quietly, behind the scenes, to keep your supply chain running smoothly. We don't seek recognition, but appreciate it when it's given. We're humbled by Dimerco's achievements during our first 50 years. Our continued progress allows us to provide associates with professional growth opportunities and to improve lives in the communities where we work.

To start a discussion or to receive a quote, visit Dimerco.com



Distribution Technology

1701 Continental Blvd. • Charlotte, NC 28273 • Phone: 704-587-5587 • Fax: 704-587-5591 rcantelmo@distributiontechnology.com • DistributionTechnology.com



For over 50 years, Distribution Technology has helped businesses distribute their products globally with exceptional care, accuracy, and efficiency.

Today, a team of 250 dedicated staff utilizes modern technology and processes to help customers control distribution costs, increase speed to market, and make multi-channel shopping experiences more convenient and streamlined for the end user.

With capabilities to store and efficiently deliver retail goods, raw materials, food products, e-commerce, and more in our 1.2 million square ft. collection of distribution centers, we excel in exceptional third-party logistics, warehousing, and transportation across a variety of industries, supporting both B2B and B2C operations.

Channels We Serve

- Mass Retail
- Fast Moving Consumer Goods
- Industrial Materials and Products
- General Merchandise
- Building Materials
- Paper Products
- Specialty Chemicals
- Specialty Grocery, Beverage, Confections

End-to-End Solutions

Warehousing. Our facilities are equipped with temperature-controlled, food-grade, secure storage capacity including additional storage for chemicals and a designated area for hazardous or flammable materials. **Transportation Management.** We take the frustration and hassle out of transportation, and by using our expertise in freight consolidation, we leverage multi-client volumes to collectively save money—improving efficiency, reducing transportation expense, and creating value that benefits our entire customer base.

Manufacturing Support. We work with manufacturing clients synchronizing the flow of raw materials and work-in-progress to support just-in-time production, along with managing finished goods storage with flexible warehousing at less overhead and capital expense. This ensures you meet your promises to your customers.

Imports. With decades of experience handling imports and exports of products and raw materials, we have the ability to streamline hundreds of container floor loads weekly, allowing you to optimize your own capacity as needed.

Direct Rail Access. Our facilities are strategically located with rail-served direct access to the Norfolk Southern Railroad, giving you the advantage of seamless transloading through our DC from truck to boxcar, boxcar to truck, or to container.





(Left to right): Tom Miralia, President & CEO; Rock Miralia, Principal Founder & Chairman of the Board; Mark Miralia, Vice President

We pride ourselves in offering each customer a unique, unparalleled client experience that sets the industry standard in reliability, accuracy, and dependability. Our goal is to develop robust, longterm relationships with each customer to improve and enhance their business processes—ensuring success and exceeding expectations every single day.





Echo Global Logistics

600 West Chicago Ave., Suite 725 • Chicago, IL 60654 800-354-7993 • info@echo.com • echo.com



Doug Waggoner CEO

Transportation Simplified

- Services Offered:
- Managed Transportation
- Truckload
- Partial Truckload
- LTL
- Intermodal
- Expedited
- Small Parcel
- International Air & Ocean











cho Global Logistics is a leading provider of technology-enabled transportation and supply chain management services. Echo began in 2005 with one objective—to simplify transportation management. From coast to coast, dock to dock, and across all major modes, we connect businesses that need to ship their products with carriers who transport goods quickly, securely, and costeffectively. Echo simplifies the logistics process so our clients can focus on what they do best. Echo's industry leading EchoAccelerator platform powers EchoShip for shippers and EchoDrive for carriers, providing technology at your fingertips and experts by your side.

Relationships

Echo has built solid partnerships with over 50,000 carriers, creating a robust network that matches the needs of our shippers with the needs of our carriers. Our capacity and geographic coverage allow us to move 16,000 shipments every single day for our 35,000 clients.

Technology

The core of Echo's offering is our proprietary technology, which is quickly adaptable, highly scalable, and uniquely easy to use for shippers, carriers, vendors, and partners. Through efficiently integrated portals, we ensure better data collection and transmission, seamless communication, comprehensive reporting, and real-time visibility. EchoShip is our innovative, selfservice web portal that consolidates and simplifies shipping by enabling customers to quote, book, ship, manage invoices, and track shipments in real time. With its simple, user-friendly interface, EchoShip eliminates repetitive workflows and speeds up shipping with an efficient, four-step process, giving clients time back to focus on their business. EchoDrive[®], our web portal and mobile app for carriers, gives users real-time access to search, bid, book, manage, track, and get paid on freight hauled for Echo. The platform's load management tool and document upload capabilities streamline operations, keep dispatchers organized, and help drivers get back on the road faster.

Service

Above all, Echo values exceptional service in every client interaction. Our commitment to excellence and innovation, delivered by the industry's most talented transportation professionals, means we recognize that one solution does not fit all. Echo evaluates each client's transportation needs, discovers efficiencies, and delivers simplified transportation management—all with a relentless focus on execution.





ElectriCities of North Carolina, Inc.

1427 Meadow Wood Blvd. • Raleigh, NC 27604 • www.electricities.com



Brenda C. Daniels Manager, Economic Development

"It's no coincidence that some of the state's most dynamic growth has occurred in our public power communities. Advanced manufacturing, food processing, metalworking, plastics—any power-intensive industry is going to find significant advantages here."

Brenda Daniels Manager, Economic Development Ofc: 919-760-6363 Mobile: 919-218-7027 bdaniels@electricities.org





ElectriCities is a not-for-profit government service organization representing more than 70 public power communities throughout N.C., S.C., and Va. These cities, towns, and universities operate their own electric distribution systems, illuminating the homes and workplaces of more than 1.2 million customers.

One of ElectriCities' roles is to represent member communities to expanding and relocating companies. We maintain comprehensive databases for all public power municipalities in North Carolina. Prospects can order detailed reports on dozens of sites, from mountains to coast. Within 48 hours of a request, ElectriCities will send profiles of locations that precisely match the company's specifications. "They find all the information they need in one place," says Brenda Daniels, the organization's economic development manager.

ElectriCities has further simplified economic development in N.C. by creating the Smart Sites® or S2 program. "Smart Sites is our shovel-ready site qualification program," Daniels explains. "We go through a very rigorous engineering review on a piece of property before certifying it as a 'Smart Site.' Smart Sites are shovel ready for potential new tenants, which saves the company a lot of time and money."

Thanks to a partnership with the state, an ElectriCities S2 certification rolls into North Carolina's similar shovel-ready program. Each Smart Site has municipal electric service, water, and sewer access within 500 feet, and is within five miles of an Interstate or Interstate-quality highway. Faster construction, fewer uncertainties, and less risk for companies and site selectors alike. With 18 certified Smart Sites and more in process, Daniels says the team has high hopes for the program's future.

In addition, ElectriCities offers a certified industrial park dubbed a "Prime Power Park," which offers 12 MW of on-site backup power generation. Located in the city of Albemarle, the park has direct rail access from Charlotte/Douglas International Airport, qualifying it as a great rail intermodal site. "If a company has a critical operation that can't risk a power outage, they have a backup available, without spending money to purchase a generator," Daniels adds.

The Smart Sites and Prime Power Park, like the rate-lowering services to all ElectriCities' customers, provide ongoing incentives for companies looking for an ideal logistics location.

ElectriCities remains a partner through the entire site-selection process, helping companies with utility-related issues, arranging site visits, and facilitating contact with local, county, and state officials.

Companies recognize the cost efficiencies and superior customer service public power provides. Municipal utilities don't have to pay dividends to shareholders, and those savings can be passed on to the utilities' customers.



ELM Global Logistics

50 Emjay Blvd. • Brentwood, NY 11717 866-577-0189 • elmlogistics.com



Bill Conboy Founder & CEO

Our 3PL

The most important characteristic of a 3PL is their dedication to achieving success. For over 40 years ELM Global Logistics emphasizes pride in their work, bestin-class performance and long-term partnership relationships.

We put the P in 3PL: Pride Performance Partnerships ELM Global Logistics, our 3PL.







ELM Global Logistics is a full-service, third-party logistics provider that has been tackling unique supply chain challenges for over 40 years. Our personalized approach to all our clients' needs is what sets us apart. We provide innovative logistics solutions while offering cost-effective solutions and speed to market to our customers. We offer both shared and dedicated warehousing, e-commerce, packaging and fulfillment services, assembly, consolidation, cross-docking and transportation services. We are the largest in-house, full-service rail siding on Long Island that is connected to the freight lines of all major rail carriers.

Pride

Founded in 1979 by Bill Conboy, ELM Global Logistics operated with just a handful of employees in about 50,000 square feet of warehouse space in Long Island, New York. Over time, ELM Global Logistics has expanded its operations and now occupies more than 1,000,000 square feet throughout the Northeast region. Today, Bill continues to run the operation along with his wife, children, extended family and many dedicated employees who he feels contribute to the success and growth of this truly family-owned business.

Performance

ELM Global Logistics offers highly tailored solutions and technology that provides all customers with accurate, real-time information. We offer a combination of powerful tools that can help manage your information, inventory, space and time. Long or short term, we offer you the flexibility to grow your business and let you focus on your core specialty. We combine methodical analysis of your material flow via intelligent application of systems designed to automate every step of the process.

Partnerships

We offer creative solutions that always encompass our customers' needs, rather than trying to fit them into a standard solution. Our tightly integrated partnership approach enables successful execution of complex supply chains.

Partnering with a diverse group of clientele, we offer a complete range of services while still offering the flexibility to customize our services to their needs. Offering customers creative solutions, rather than trying to fit them into a basic solution, has always been our strength and belief at ELM Global Logistics.





OGISTICS IT THOMAS COMPANY

Engineering Innovation, Inc.

3601 Sagamore Pkwy N., Ste. Eii • Lafayette, IN 47904 800-350-6450 • sales@eii-online.com • eii-online.com



Don Caddy Chief Operating Officer

Mission Statement

To provide cutting edge solutions that offer maximum savings, excellent service and support, and best of class technology and engineering to our customers.



A fter 15 years of operation, Engineering Innovation, Inc. (Eii) has continued to be a market leader in **automation solutions for rapid package and mail processing**. As demands increase, accuracy and efficiency become more important than ever before. Eii adapts automation to your processing environment, fitting any size operation. We offer custom processing solutions for postal, distribution, fulfillment, warehousing, and reverse logistics applications.

To truly tackle the logistics market, you need solutions to **improve and automate: barcode scanning**, **package weighing**, **sorting**, **dimensioning**, **labeling**, **optical character recognition**, and more. With Eii's solutions, your overall speed and processing costs can greatly improve all while optimizing staff workflow and decreasing training time.

Combining our process-engineering, dataacquisition, and imaging experience, Eii can provide our customers with custom sorting equipment and implement automation solutions to maximize throughput, efficiency, destination accuracy, and ROI. With Engineering Innovation, you can easily act on scanned information to make precise responses to your customers and the market with built-in business logic compatibility.

As consumers expect faster more affordable shipping, Eii provides solutions that can scale as you do. Our solutions are easily reconfigured once installed. With modular options and custom configurations,

we will help to design and create a solution to match your changing business needs. These solutions include the **Chameleon**™ Parcel Processing Solution-a highspeed parcel processing platform ideal for induction into inbound warehousing and outbound distribution networks. Also included is the versatile **LightSort™ Sorting System**. Our LightSort Technology makes it easy to find the right location on the first try, reducing errors and increasing productivity with pick or sort-to-light technology. Building on our successful LightSort Sort-to-Light, our new Carton Flow Rack features gravity feed rollers to move the container of your choice forward in a First-In First-Out system. Ideal for final mile delivery, couriers, or 3PLs looking to improve delivery and processing times.

Increase your return on investment and keep your processes up and running with Engineering Innovation's parcel solutions. We complement our great products by providing best-in-class service and support after the sale, designed to ensure our customer's success. Meet consumer expectations, create more affordable shipping options, and reduce training time for staff—all while choosing cost-effective automation and sorting technology.





Evans Distribution Systems, Inc.

Corporate Headquarters • 18765 Seaway Dr. • Melvindale, MI 48122

John A. Evans President

Mission Statement

To be a strategic supply chain partner admired for our people, passion, and innovation.

Nine Point System

- 1. Listen
- 2. Innovate
- 3. Communicate
- 4. Assign Responsibility
- 5. Set Standards
- 6. Document
- 7. Implement
- 8. Monitor
- 9. Review

vans Distribution Systems is a fullservice third-party logistics company located in Detroit, Mich. We operate six warehouse facilities totaling nearly three million square feet. Our transportation operation includes 100 drivers and 400 trailers. We operate five core business units:

- Warehousing— Dedicated, multi-client, U.S. Customs Bonded, Foreign Trade Zone, rail-served, food-grade and liquor licensed.
- Fulfillment—B2B or B2C omni-channel e-commerce, integrations, same-day order processing, and custom reporting.
- Value-Added Services—Contract packaging, shrink wrap, kitting, and quality inspection.
- **Transportation**—Asset-based and nonasset-based transportation management solutions.
- **Staffing**—Scalable staffing solution that provides qualified and vetted staff to fill labor-intensive positions.

Reputation

Since 1929, we earned a reputation for quality and trust from our customers, partners, and employees. We go above and beyond to support our local community and the health and safety of our employees. Evans has earned Inbound Logistics' Top 100 3PL recognition for 19 consecutive years.

Expertise

For 20 years, Evans has held the ISO 9001:2015 certification. Quality management objectives and goals are established for all levels and processes throughout the organization to meet requirements and to drive performance improvements. In addition, one million square feet is classified as Foreign Trade Zone and U.S. Customs Bonded. We hold a FDA food-grade warehousing registration and SmartWay certifications.

Scalability

Our customers tend to experience exponential growth when working with Evans. Through our six locations, we adapt



to long-term or short-term contracts and shift associates based on customer needs and volume. Our diversified service offerings and staffing solutions give us flexibility to accommodate shifts in your business.

Technology

Technology is the backbone of the supply chain. With an in-house IT department, Evans is committed to providing the latest software, hardware and data-driven solutions to our customers. From machine vision/ Al automation systems to warehouse and transportation management software, to RF barcode scanning, EDI/API connectivity, and e-commerce integrations—we use technology and data to optimize performance. Customers have real-time visibility into inventory and shipments from the dashboards within the evans365 data portal.

Diversification

Evans serves diverse industries and business models. Customers range from consumer goods, furniture, automotive, food and beverage, paper, hazmat, raw materials, robotics and more.

Discover Why It's Easier with Evans

We simplify complex supply chains so that you can do what you do best—manage and grow your business. Discover why it's easier with Evans by contacting us at sales@ evansdist.com or 1-800-OK-EVANS.





DUSTICS

Evergreen Line

One Evertrust Plaza • Jersey City, NJ 07302 201-761-3000 • evergreen-line.com • **LinkedIn:** www.linkedin.com/company/evergreen-america/

FULL STEAM AHEAD Dedicated to Enriching Your Life

For 50 years and beyond, Evergreen Group has relentlessly explored more possibilities, building a comprehensive network at sea, on land and in the air.

Our pursuit of service excellence leads us to navigate our way to every corner of the world, enriching people's lives and creating a better future.

Contact:

Evergreen Shipping Agency (America) Corp., as Agent for EVERGREEN LINE

One Evertrust Plaza Jersey City, NJ 07302 201-761-3000 www.evergreen-line.com



Composed of the six shipping companies of the Evergreen Group, Evergreen Line is one of the world's largest container carriers, offering a capacity of approximately 1,480,000 TEU.

'Evergreen Line' refers to Evergreen Marine Corp. (Taiwan) Ltd., Italia Marittima S.p.A., Evergreen Marine (UK) Ltd., Evergreen Marine (Hong Kong) Ltd., Evergreen Marine (Singapore) Pte Ltd. and Evergreen Marine (Asia) Ptd Ltd. Evergreen Line was established and has grown in response to the requests and expectations of global customers.

Evergreen itself services 151 trade lanes weekly, with 206 vessels calling 252 terminals globally. As part of the East/ West Trade OCEAN Alliance, Evergreen has the ability to provide cargo space on 359 vessels to 87 ports with 374 port calls per week. The company's global network offers 313 offices and agents located in 113 countries around the world.

The carrier has been certified by the Customs Trade Partnership Against Terrorism (CTPAT) since 2002. Since May 2004, all vessels operated by Evergreen are certified by the International Ship and Port Security Code (ISPS) for compliance. Evergreen's E-Commerce capabilities—considered among the most up-to-date in the industry—have been recognized by numerous groups and have been honored for excellence for four consecutive years by Log-Net, which gathers information from carrier users.

To further enhance service quality and

competitiveness, Evergreen maintains its fleet renewal program as it continues to deploy vessels within the most suitable trades. Under this program, the company has deployed additional new vessels during 2021 and continues to move forward with its announced plans for fleet deployment, increasing capacity from 2020 levels by more than 30% through 2024 to a total of nearly 1,800,000 TEU.

Introducing this additional capacity allows Evergreen to continue the replacement of older tonnage currently in operation, optimizing the efficiency of its operating fleet and enhancing its competitiveness within services. While building and upgrading its fleet, Evergreen Line intends to maintain each of the services it currently operates and will develop within new trades to meet the needs of its worldwide customer base.

Evergreen recognizes its obligation to conduct affairs constructively as a corporate citizen and has established an occupational Safety, Quality and Environmental Protection Management System for its container ships and shore-based personnel.

The company is committed to being a responsible steward of our surroundings and its S-type Green Ships are outfitted with numerous features specifically designed to protect our environmental treasures. Evergreen Marine Corp. previously raised its first Green Bonds initiative with proceeds specifically earmarked for improving energy efficiencies, preventing and controlling pollution and developing strategies for a sustainable environment worldwide.



FLS Transportation

400 Ste-Croix Avenue • Montreal, Quebec • Canada, H4N 3L4 www.flstransport.com



John Leach Chief Executive Officer

Ever since our humble beginnings in 1987 in Montreal, Canada, our team of logistics experts has been driven by a single shared goal: delivering every load on time, with the least amount of headaches. It's what shippers want. It's what carriers want. And, it's what we deliver.

54,000

Carriers

400,000

Trucks

35 Years in business

17 North American offices





FLS TRANSPORT

The #13PL for cross-border freight

... And the perfect choice for your domestic freight too!

Every load covered. No sweat.

A tFLS Transportation Services, we care about your freight. It is this mindset that not only sets us apart but has also earned us a place among the Top 50 Freight Brokerage Firms in North America and the distinction as the #1 3PL for cross-border freight.

In an industry dominated by a lack of differentiation, we strive to be different with our 3-point customer agreement plan:

3X Support:

Of course, you need 24/7/365 service. But, we take it a step further. It's one point of contact supported by 3 teams. We call it 3X Support. Every customer has access to a sales executive for lane quotes, a customer success rep for tracking and tracing, and a dispatch crew for carrier communications. Three times the support for immediate service. You're going to love it.

Proven carrier compliance:

A 0.001% claims rate. The number says it all. Our proven carrier compliance just works. Behind the scenes, we put our carriers through a rigorous approval process and monitor daily performance ratings. This is our commitment to you... your freight is always moved by carriers that are appropriately insured and bonded, providing you with the safety and reliability you need.

Guaranteed fair prices:

They're not all gravy lanes. We know. We've been doing this for 35 years. That's 3 decades of insights on equipment types, carriers and lane history. This knowledge combined with our network of 54,000 carriers ensures you'll get a fair price on every load. And let's face it, we've done so well because we've got this part right.

Our base of 54,000 carriers and 400,000 trucks ensures that we always meet this promise. 35 years, 380 employees, and 17 offices across North America later, we still take great pride in saying: Every Load Covered. No Sweat.

If you need freight delivered in North America contact us for a quote today!





Fortigo

P.O. Box 28967 • Austin, TX 78755 info@fortigo.com • fortigo.com



George Kontoravdis, Ph.D. President

Mission

Provide logistics collaboration solutions to help customers streamline their supply chain, reduce operating costs, and improve productivity.

- One-stop Transportation Management System (TMS)
- Freight Audit
- Enhanced Visibility
- Real-Time Dashboards
- Compliance
- Savings Guarantee
- Vendor Portal
- Enterprise Scalability
- Consulting
- Inventory Management
- Asset Tracking
- Cloud-Based Shipping and Delivery

info@fortigo.com fortigo.com



ortigo offers one-stop collaborative logistics services to streamline the supply chain. Whether you are sending a letter, box, pallet, or shipping container, Fortigo TMS efficiently manages the ship-to-delivery workflow, reduces operating costs, improves productivity, and enhances collaboration with carriers and vendors, all from a cloud-based system.

For companies seeking to enhance savings, improve customer satisfaction, and increase profitability, Fortigo automates, optimizes, and audits logistics decisions. Fortigo plugs into established supply-chain applications and provides rapid return on investment by optimizing and deploying closed-loop logistics processes, minimizing ship-to-order times, and streamlining collaboration with logistics providers.

Contact us at info@fortigo.com to set up a demo and learn more.





Forward Air

PO Box 1058 • Greeneville, TN 37744-1058 833-633-1484 • Forwardair.com



Tom Schmitt CEO

Mission Statement

For customers who need their freight delivered when it really matters, with precision, and with the highest level of care, Think Forward.



orward Air (FWRD) started as a vision in 1981 to provide a precise, costeffective, expedited ground transportation alternative to air freight. Now, over 40 years later, Forward has evolved into the preferred supply chain partner for companies across North America.

Headquartered in Greeneville, TN, Forward offers expedited less-thantruckload (LTL), final mile, intermodal drayage, and truckload (TL) services to businesses. Forward trucks are delivering goods to customers and communities across the U.S. and Canada, reaching more than 94% of the combined population. Goods transported range from lifesaving medicines and medical equipment to furniture and accessories for homes and businesses.

Forward's transportation network and commitment to precision execution enable the fastest transit times and maximum handling efficiency, while minimizing freight loss and damage over traditional ground transportation providers. With consistent and reliable transit and on-time, damagefree deliveries, we keep your business moving Forward.

Our Services

- Expedited Linehaul LTL. Forward Air supplies expedited ground transportation to and from our terminals that are near major North American airports. This service is provided to domestic and international airlines, freight forwarders and related logistics businesses.
- **Complete Cartage.** This offering extends your reach farther into areas outside of our airport locations by adding pickup/ delivery to our linehaul service as a packaged arrangement.
- **Truckload Services.** Forward Air Truckload provides full truckload service for larger point-to-point consignments and dedicated fleet services.
- Intermodal Services. Forward Intermodal is a market leader in import delivery and export pickup between ports/rails and customer distribution centers.
- Valued Services. We go beyond the basics. Our technology, customer care, customs, and more make the process easier for you.





Freight Management, Inc.

2900 E. La Palma Ave. • Anaheim, CA 92806 714-632-1440 • freightmgmt.com



Robert Walters President

Mission Statement

We will be the staff our clients require to reach goals and achieve their vision.



Ver 50 years ago, Freight Management Inc. (FMI) began a revolution in Freight Cost Management and Freight Audit Services, reducing shipping costs for its customers. We were among the first to provide this service from which we derived our name: Freight Management—to save businesses time and money on their total freight operations.

Today, FMI remains one of the industry's most experienced, knowledgeable and capable providers of logistics management, including freight audit and payment services.

We offer flexible, customized client solutions based on the size, budget and goals of your company. In fact, one of our greatest strengths is applying our knowledge to your particular needs. Our competency and creativity in freight management put us on the leading edge of technology with useful, accessible tools for our clients.

FMI is not carrier-owned. And, because of our longstanding independence, we're unsurpassed in our ability to develop fresh game plans to adapt rapidly to changes that could impact your business. Being quick on our feet is one of the most potent skills we possess to keep your company ahead of the competition—and, of course, save you money.

Our number one source of business is our outstanding customer satisfaction. With many of our partnerships more than 10 years old, longterm relationships are at the heart of our service philosophy. We service a wide array of well-known clients. And, although we're not limited to working with any particular carriers, we also have longstanding relationships with all wellknown carrier companies.

Looking towards the future, a large percentage of FMI's expenditure goes toward the development of new software and tools that enhance our logistics services and maximize freight program effectiveness. With feedback from customers and carriers alike, our dedicated Information Technology department continuously improves and delivers innovative logistics solutions for you.

FMI plays an integral role in the development of Electronic Data Interchange systems and Automated Shipment Notifications for supply chain optimization. A few examples of the technological edge available to FMI customers include online pre-rating of shipments, up-to-theminute visibility of product transit and the ability to interface with any shipper's software.

Additionally, our clients receive personalized and confidential website access with a number of online services and benefits, including the ability to rate freight shipments before they leave the dock.



Your Global Logistics Expert



Freightgate

10055 Slater Avenue, Suite 231 • Fountain Valley, CA 92708 714-799-2833 • Fax: 714-799-0011 • sales@freightgate.com • www.freightgate.com

Martin Hubert President & CEO

Freightgate Vision:

For over 20 years Freightgate has been a leader in applications for Supply Chain Management. The majority of companies rank IT innovation as the competitive tool in today's information age. Freightgate is known as THE innovator in solutions that streamline the complexities of Global Rate Management. Routing and TMS. Our solutions are delivered over Cloud and Mobile networks. Learn how to reduce legacy IT costs by connecting to the Freightgate Logistics Information Fiber!

Freightgate SCM solutions can be integrated into most Enterprise Resource Planning (ERP) systems providing visibility and collaboration tools to proactively manage rates, routing, status, delivery and capacity to minimize disruptions.

Our generation of SCM solutions overcomes challenges with volatility and complex supply networks. Our solutions let you manage your entire network in real time. Quickly leverage critical information and analytics, to meet increased expectations to enable collaboration across stakeholders.

Logistics Cloud Innovation

Freightgate's Logistics Management (TMS) Platform, known as the Freightgate logisticsCloud, empowers professionals on all levels to collaborate with global vendors and logistics providers seamlessly on a single common transportation sourcing platform for informed decision-making across the entire global supply chain. It encompasses ISO9001:2015-certified end-to-end transportation management processes from procurement, rate management, optimization, execution and visibility, shipment track and trace, carbon-emission modeling, invoice audit & pay with enhanced carrier connectivity, KPIs and lane-based analysis.

Freightgate's latest logistics cloud technology extends transportation management into the new mobile dimension, providing companies with in-depth 360-degree visibility of global supply chain processes and collaboration between manufacturers and their customers, suppliers, carriers and logistics providers.

The Freightgate logisticsCloud is comprised of adaptive easy-to-deploy applications to help companies leapfrog into the 21st century with minimal start-up cost. Easy integration with ERP, CRM, SCM environments and transportation management systems (TMS).

Contract Rate Management & Sales Automation

Managing carrier tariffs, shipping rates, surcharges and discounts can be a tedious labor intensive task. By replacing countless pages of inconsistent and difficult to understand rates with an interactive, searchable internet native solution, you will gain a whole new level of productivity and win more business in the process. Freightgate supports advanced Rate Management Connectivity concepts for CargoSmart, FourSoft, SAP TM in addition to its open standards compliant webservices offerings. Imagine a world where you go from zero to quote in a few seconds.

Visibility & Collaboration

Freightgate ensures transparency and helps synchronize events along the supply chain with extra features to enhance collaboration. Sharpen your competitive edge by providing tracking information and event management along the entire supply chain. I-Trek! Mobile utilizes cloud-based



connectivity to collaborate with customers and trading partners by sharing vital shipping information. I-Trek provides support tools to make real-time informed decisions that can have a major impact on bottom line performance.

Experts in API Orchestration

In a real time world where efficiency is king; instant response is what fuels supply chains of tomorrow. We have seen a substantial increase in inquiries regarding leveraging our rate engine via API access by various sub-systems on the client side. By establishing strategic partnerships with our customers we give them a competitive advantage and an opportunity to access a broader range of resources and expertise. This fosters innovation to help generate new ideas, develop better products, and save costs.

Global Trade Compliance

The Freightgate logisticsCloud provides regulatory compliance solutions for importers, exporters, customs brokers, freight forwarders and ocean carriers with 10+2 security compliance and trade data reporting to the U.S. Customs and Border Protection (CBP). Along with functionality supporting U.S. Foreign Trade Regulations (FTR), Export Administration Regulations (EAR), Office of Foreign Assets Control (OFAC), and Homeland Security Denied Person Screening.

Start Today-Market Leaders rely on Freightgate's logisticsCloud to accelerate their supply chain. Don't wait!





Generix Group North America

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Ludovic Luzza *GM*

At Generix Group North America, we have been developing and implementing bestof-breed supply chain execution solutions since 1997—including our highly flexible Solochain WMS. We help our clients keep their customer commitments by supporting them in the digital transformation of their supply chains.

We believe in innovation, knowledge, leadership, and integrity. Our driven and dedicated team of executives, business analysts, software and logistics engineers has a singular mission: provide the best supply chain execution solutions that create real, tangible, and value-enhancing benefits for our customers.



Generix Group North America is a division of the Generix Group SA, a global expert in collaborative supply chains that develops and implements advanced supply chain execution solutions. With implementation sites spanning the globe, and a global team of 600+ experts, they have helped more than 6,000 clients in manufacturing, wholesale, retail, and thirdparty logistics profitably grow their supply chain operations for more than 20 years.

Supporting Agile Supply Chains

Generix Group North America provides a series of solutions within our Supply Chain Hub to create efficiencies across the entire supply chain. From Warehouse Management Systems (WMS), to Manufacturing Execution Systems (MES), to Transportation Management Systems (TMS) and more, our software platforms can deliver a wide range of benefits that vastly improve your warehouse bottom line.

Our Supply Chain Hub enables companies to execute the physical flow of goods and digitize the flow of information, easily connecting to ERP, WES, and other internal systems. Our clients include many small, medium, and large-scale operations in North America and Europe including Brock Supply, Blue Streak Electronics, Marucci Sports, Danone, Domino's Pizza, and many others.

Solochain WMS, our advanced Warehouse Management System, is a highly flexible and adaptive solution built for companies that need their supply chains to be nimble, efficient, and scaling, while ensuring execution excellence. Solochain's ease of configuration and customization, including built-in MES functionality, is praised by customers with multi-channel needs. Solochain WMS is listed in Gartner's Magic Quadrant for Warehouse Management Systems and has been performing in more than 500 warehouses across North America.

Does your company need to track and trace inventory, as well as manage your workforce, with real-time visibility, while automating increasing workflow throughput with advanced business rules? Could you benefit from increased picking productivity, exceptional inventory accuracy and visibility, order accuracy, and expedited inbound activities?

Our supply chain solutions help organizations navigate the new paradigms of change in the aftermath of COVID-19, including "Enabling Warehousing Resiliency" as a key strategic initiative for companies wanting to do more than survive—but rather thrive—in today's shifting business landscape.





GEODIS

Mike Honious

We help our clients succeed by overcoming logistical constraints.

- 50,302,996 ft² warehousing space
- 229 locations
- 48 Freight Forwarding offices servicing 120+ countries of destination
- 17,700+ employees
- Inbound Logistics Top 100 3PL Provider from 1999-2021 and Logistics Quarterly Top 40 North American 3PLs

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GEODIS combines global reach with local know-how. Put those together, and you have the key to logistics success. Our vast experience and network in the Americas give you everything you need to serve your customers well, partnering in e-commerce logistics, freight forwarding, transportation management, and valueadded warehousing.

E-COMMERCE LOGISTICS

GEODIS offers a dedicated e-commerce logistics team and a workflow engine with time-and-budget modeling operating at a 98% success rate for brands ready to expand exponentially. Our solutions easily connect with yours, giving a real-time, global view for control and visibility.

VALUE-ADDED WAREHOUSING

GEODIS offers a premium network of multi-tenant warehouse operations. Our network can reach 99.5% of the U.S. population in two days or less. Additionally, GEODIS offers value-added services to simplify supply chains and give clients a competitive advantage, from packaging customization to customer experience services.

FREIGHT FORWARDING

GEODIS offers Air & Ocean Freight solutions for all types of national and

international freight shipments. No matter your need, we'll listen to your requirements, and find the Air & Ocean shipment configuration for you. Additionally, we provide value-added services to ensure the right solution timing, level of complexity, and cost.

TRANSPORTATION MANAGEMENT

GEODIS' Transportation Management Solutions optimize the movement of products throughout your supply chain. Our team uses their expertise, industry partnerships, and trusted tools and tier-one technologies to deliver the most reliable, low-cost solution for your transportation strategy. From inbound through to the final mile, our experts will provide you with the capability, flexibility, and scalability needed to build a growth-enabled supply chain.

CAPACITY SOLUTIONS

GEODIS Capacity Solutions provides freight brokerage and transportation solutions to meet your needs, whether it is a dry van, refrigerated trailer, flatbed, or other specialized equipment.





OGISTIC

Georgia Ports Authority

PO Box 2406 • Savannah, GA 31402 • 912-963-6995 • gaports.com Chris Logan • Sr. Director, Trade Development, BCO Sales



GPA Expanding Container Capacity

The Georgia Ports Authority is making a series of infrastructure improvements to expand capacity and speed the flow of cargo.

Key to that plan is expanding its Mason Mega Rail Terminal. GPA has now commissioned the second set of nine new working tracks for a total of 18 at Mason Mega Rail. The 85-acre rail yard is the largest of its kind for a port terminal in North America.

The expansion increases intermodal capacity to and from the Port of Savannah by more than 30%, increasing maximum terminal rail lifts to 2 million twenty-foot equivalent container units per year. GPA can now build and receive six 10,000-foot trains simultaneously.

Port of Savannah customers moving containers by rail enjoy superior speed and reliability, with most cargo moving from vessel to rail within 24 hours.

Additionally, Savannah offers the fastest westward rail transit in the South Atlantic region. Class I railroads Norfolk Southern and CSX provide doublestack container trains along the entire route between Savannah and the Midwest.

On the container yard, GPA's Peak Capacity project began coming online Dec. 1, 2021, delivering 820,000 TEUs of additional annual capacity at full completion in March 2022. Another 18 acres currently under development will add 400,000 TEUs of annual capacity by July 2022.

GPA is also building a new berth for big ships. The project, slated to come online in 2023, will allow Savannah to simultaneously serve four 16,000-TEU vessels, and three additional ships.

The Port of Savannah is also building a new transloading facility on a 90-acre parcel just upriver from Garden City Terminal. A cross-docking warehouse will be completed by the spring of 2023, served by a yard with nine rubber-tired gantry cranes and an annual capacity of 400,000 TEUs.

In 2023 and 2024, the Garden City Terminal West project will add a total of 1 million TEUs of annual capacity.

Private industry is also responding to the need for off-terminal infrastructure expansion. At the close of 2021, 20 million square feet of industrial space were under construction near the Port of Savannah—a 25% increase over an inventory of 80 million square feet.

Find more information at gaports.com



Griff Lynch Executive Director

OUR MISSION

The Georgia Ports Authority's mission is to empower entrepreneurs, strengthen industries, sustain communities and fortify families by relentlessly striving to accelerate global commerce.







Holman Logistics

888-988-0755 • solutions@holmanusa.com • holmanusa.com

HOLMAN



Brien Downie President

Our Core Purpose

Established in 1864, Holman exists to envision and bring into reality new concepts and ideas that help businesses operate more efficiently and costeffectively in order to improve the lives of people everywhere.

We strive every day to live by our Core Values:

- Safety Focus
- Be Better
- Show Respect
- Serve Others
- Extraordinary Service













With headquarters in the Pacific Northwest and operations across the U.S., we provide public and contract warehousing, manufacturing logistics, plant support, transportation, shuttle, collaborative logistics, and omnichannel

1:1HOLMAN

We Are Experts in Partnering with Manufacturing Operations

fulfillment services.

We perform manufacturing logistics for both consumer packaged goods and durable goods clients, managing raw material inventories, material usage planning and delivery, quality control, lot control, and facilities maintenance.

We Provide a Broad Array of Ground Transportation Services

Our transportation services vary from truckload and LTL deliveries to spotting and shuttle services. Holman regularly pools LTL deliveries across customers to realize transportation savings.

We Have Experience in Your Industry

We serve a wide variety of industries including CPG, paper products, foods and beverages, food packaging, pet foods, electronics, home appliances, heavy equipment, and raw materials.

We Create Lasting Relationships with Our Customers

As a privately-held company, we are not subject to shareholder requirements and quarter-by-quarter market results. This flexibility allows us to both believe in and create lifetime relationships. We choose to invest in our people, in our processes, and in our clients.

Your Search for the Perfect Partner Is Over

The average length of our strategic customer relationships is over 36 years! We keep that business by providing *Extraordinary Service*. We know that your supply chain must add value to your product and to your customer's experience. Holman expertise helps ensure that your customers build lifetime relationships with your business as well.



Extraordinary Service for Over a Century





Hoosier Energy

2501 South Cooperative Way • Bloomington, IN 47403 Direct: 812-876-0294 • Hoosiersites.com



Harold Gutzwiller Manager, Economic Development Department

Mission Statement

To provide member distribution systems with assured, reliable and competitively priced energy and services in a safe and environmentally acceptable manner.



oosier Energy is a non-profit generation and transmission cooperative (G&T) that provides wholesale power and services to 18-member distribution cooperatives.

Collectively, Hoosier Energy's member cooperative network operates and maintains more than 36,000 miles of distribution lines and provides electric service to nearly 300,000 consumers or about 650,000 people in 59 counties in southcentral and southern Indiana and southeastern Illinois.

Hoosier Energy's interconnected transmission network includes nearly 1,700 miles of high-voltage power lines, 25 transmission stations and about 300 delivery points.

Commitment to a Sustainable Future

In January 2020, Hoosier Energy announced Board approval of a new longrange resource plan. While preparing for that announcement and the year-long planning process that led up to it, Hoosier Energy collectively prioritized what matters most to its commercial and residential consumers about the resources that provide their electricity. As such, the new plan meets those priorities. It's designed to provide reliable, affordable and sustainable energy while saving members an estimated \$700 million over the next two decades.

As part of the plan, Hoosier Energy expects to retire its remaining coal-fired generating station—which represents one half of its total energy supply—in 2023 and transition to a more diverse generation mix that includes a combination of wind, solar, natural gas and storage. This diversity provides a foundation for supply cost stability and predictability while reducing its carbon footprint by nearly **80 percent.**

Commitment to Economic Development

Hoosier Energy is also committed to improving the communities its member cooperatives serve throughout southcentral and southern Indiana and southeastern Illinois. Hoosier Energy has a dedicated Economic Development Team that focuses on attracting commercial and industrial growth, resulting in increased capital investment and job opportunities throughout its member service territory.

The Indiana and Illinois economic development program at Hoosier Energy provides comprehensive economic development services throughout our service territory. Some of these services include:

- Shovel-ready site listings
- Electric usage cost estimates
- Searchable business maps
- Searchable sites and buildings maps
- Personalized assistance

Today, you don't need to choose from among reliability, affordability or sustainability; the member cooperatives of Hoosier Energy deliver all three. Contact the Hoosier Energy Economic Team to learn more about how they can assist you with your site location and expansion needs.







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David P. Yeager Chairman & CEO



Phillip Yeager President & COO









Hub Group is a leading supply chain solutions provider. We transform your business goals into achievable strategy with end-to-end transportation and logistics management solutions. We bring a team of the industry's top experts to each opportunity, crafting scalable solutions that drive long-term value. Backed by our own assets, we offer the industry's most flexible multimodal solutions, each customized to match your unique needs. With a single point of contact, a robust lineup of tech-enabled assets, and strong third-party relationships, you'll access the right support and the right solutions at the right time. Through our industry-leading technology and sustainability initiatives, we are poised to help you conquer supply chain challenges of today while enabling the solutions that move your business forward.

Transportation Solutions

Our scalable, asset-backed services power the supply chains of customers from nearly every industry across North America. Whether you take advantage of our 45,000 Hub Group-owned containers for a reliable intermodal solution, harness our extensive network of nearly 4,000 drivers, or benefit from our sizable carrier network, a team of experts work on your behalf to drive performance across your supply chain. We take capacity assurance a step further, providing an award-winning Dedicated solution, customized for your unique supply chain needs and commodity type.

Logistics Management Solutions

Hub Group's Logistics Management solutions view capacity as just part of the equation, deploying advanced optimization techniques, a leading TMS, and a robust service lineup to deliver guaranteed savings and service throughout your end-to-end supply chain. Our network engineers use award-winning processes to analyze your multimodal network, crafting continuous improvement initiatives that deliver immediate value while aligning your business for long-term success. For retail-bound shippers, our Consolidation Services ensure better performance, on-shelf availability, and compliance for crucial customer relationships. With Hub Group's Final Mile services, our network of more than 200 terminals, covering 42,000+ ZIP codes, provides flexible, tailor-made final mile solutions. Hub Group's global capabilities allow for a single service provider and point of contact that extends from your overseas plant to your customers' door with precision, leveraging trusted carrier and warehouse facility relationships.

Enhanced Cold Chain Solutions

Hub Group is committed to serving our customers' cold chain needs. The addition of Choptank Transport, a leader in temperature-controlled OTR shipping, to the Hub Group family, bolsters our presence in the refrigerated transportation space and adds a complementary offering to serve our customers' multimodal needs. In addition, we have more than doubled the size of our refrigerated intermodal fleet, allowing for a truly robust asset and non-asset based cold-chain solution that delivers your freight on time and on temp.



iGPS Logistics LLC



Jeff Pepperworth President & CEO

iGPS provides innovative, world-class supply chain solutions that promote environmental sustainability, improve automation, and create unmatched value for our customers, employees, partners, and investors.





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Lighter Stronger Greener

Moving the Market Forward Through Sustainable Supply Chain Solutions

SHIP SUSTAINABLY

At iGPS, sustainability is central to our mission and core values. We are continuing to lead a paradigm shift in the pallet pooling business to our all-plastic, recyclable pallets with embedded radio frequency identification (RFID) tags.

Our pallets are lighter, stronger, safer, and greener—better for your products, and better for our planet. It's no wonder that iGPS continues to bring home industry accolades that include repeat honors from *Inbound Logistics* (G75 Green Supply Chain Partner), *Food Logistics* (Top Green Provider), and *Supply & Demand Chain Executive* (Green Supply Chain Award).

Here are just some of the ways in which iGPS promotes sustainability for the supply chain:

- **STRONG & DURABLE.** iGPS pallets are built with High Density Poly Ethylene (HDPE), ensuring a long life. They are also edge-rackable, boasting a 2,800-lb. evenly distributed load capacity.
- **SAVES FUEL.** Up to 35% lighter than multiuse wood pallets, our all-plastic pallets require less fuel and cost to transport.
- **REDUCES POLLUTION.** By requiring less fuel for transport, our pallets reduce pollution and greenhouse gas emissions.

- SAVES PRECIOUS RESOURCES. 100% recyclable. If a pallet is damaged it is molded into a new one, making its useful life indefinite.
- **REDUCES PRODUCT DAMAGE.** Our pallets' near full-top deck coverage provides superior strength that reduces product damage and returned loads, adding efficiency to the supply chain.
- IMPROVES WORKER & CONSUMER SAFETY. No nails or splinters that endanger workers and equipment—not to mention consumers in the retail setting. Plus our pooled pallets' lighter weight (50 lbs.) meets CBA and NIOSH standards, reducing the risk of workplace injuries.
- ENHANCES HYGIENE. Unlike wood pallets, our pallets do not absorb liquids that lead to contamination, are impervious to insects, and require no toxic fumigation or other treatments.
- ENABLES PRODUCT TRACKING. Embedded RFID tags on all four sides provide supply chain transparency.
- **SIMPLER ADMINISTRATION.** Our pallet tracking system eliminates cumbersome paperwork and needless labor costs.

Maximize the sustainability of your supply chain while reducing your total cost of business. Call 866-806-2672 today to get started!





Intelar LLC Light by Motion

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Victor Verbovsky CEO

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Intelar LLC develops and produces motion/ occupancy sensors for lighting control and automation in warehouses. Our team has expertise in microwave radar motion detection technology (presence, movement, direction of movement, speed of movement).

Our mission is to make your building, street, city and country as energy efficient as possible.





The Challenge: Inefficient use of lighting for industrial facilities, primarily warehouses

In 90% of cases, lighting operates at full capacity without taking into account the need for it. Such warehouses consume 3 times more energy than warehouses with automation.

Before our sensor appeared on the market, the lighting system could not be automated in some types of warehouses. These were warehouses with a height of more than 12 meters, freezing warehouses and high-humidity warehouses. We have solved all these problems and successfully compete with other manufacturers in all types of warehouses now.

What?

K2150 long-range motion sensor is unique in many technical parameters. In warehouse lighting systems, each sensor controls an inter-rack aisle up to 85 m long (detection of humans) and up to 115 m long (detection of vehicles) without dead zones.

Each sensor replaces 3-5 high-bay motion sensors made by the world's best manufacturers, saves up to 10,000 kWh electric power and decreases CO2 emissions by 4 tons per year.

The K2150 sensor is the only sensor that can operate:

- in warehouses where the ceiling height exceeds 12 m (from 3 m to 30 m and above)
- in freezing and high-humidity warehouses.

Why?

- You can reduce electricity consumption in warehouses by 3-4 times
- Even if you have energy-efficient LEDlight sources installed, we can reduce your energy costs several times more.
- The sensor will extend the service life of LED lights by 2-3 times due to reduction of the LED's degradation.
- Our sensors can not only turn on and off the lighting, but also smoothly adjust its power within 2-100%.



How?

We use the more advanced microwaveradar technology instead of passive infrared systems.

A special mathematical signal processing mechanism inside the sensor's microprocessor increases operation range from 25 m up to 85 m and even more.

You only need to install one sensor in the center of each inter-rack aisle up to 85 m long and connect it to the existing lighting system.

Result

- In three years, our customers have saved 20.1 million kWh of electricity and reduced CO2 emissions by 8,040 tons.
- The payback period is approximately 1 year. Best result: 6.5 months
- Our sensors can reliably operate in warehouses located in regions with a warm and hot climate. In these areas the infrared motion sensors of competitors do not work three summer months a year.
- Sensors can be used in popular VNA warehouses with a height of 22 m.
- The sensors are very reliable. Not a single return for repairing in 3 years of selling.



ITOrizon Inc.

IT&rizon[®]



Shan Muthuvelu President & CEO

"In today's highly accelerated business environment, all you need is an integrated supply chain system. We at ITOrizon, help companies ensure their supply chain resiliency and to facilitate seamless information flow with real-time visibility." ITOrizon is a Global Services Company that offers domain expertise, industry best practices, and technical astute to attain excellence in Supply Chain Processes, Operational Innovation, and Digitalization programs.

Headquartered in Atlanta (USA), with teams in New Jersey and Seattle along with offshore offices in India, ITOrizon guides clients through the complex world of bi-modal Supply Chain, IT and Digital Business with speed, agility, and confidence.

ITOrizon's Center of Excellence is deliberately formulated to deliver impeccable business value by guiding customers on Business Expertise, Application Intricacies & Technology Competence all under one wing.

ITOrizon—Center of Excellence (CoEs)

SCM Transformation Consulting

- Recommend sensible supply chain systems and processes that support customer business and work within the financial boundaries.
- Formulate a scalable Digital SCM roadmap that honors the industry practices and excel in technology repertoire.

SCM Solution Implementation

- Design and implement Supply Chain Modules of Oracle, Manhattan, Hardis Group, HighJump, and Infor involving Supply Chain Planning, Manufacturing, Procurement, Warehouse Management, Transportation, Distributed Order Management, Labor Management, Internet of Things, and Business Analytics to enable "procure to pay," "schedule to fulfill," "order to cash," and "forecast to plan" capabilities.
- Design and develop integration solutions for connecting Supply Chain Execution systems with Warehouse Control Systems, ERPs, MDMs, and homegrown systems to deliver integrated SCM ecosystems.
- Enhance business capabilities to gain ultra-visibility, customer experience, and market insights.

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KEY ACHIEVEMENTS

 ${\tt 10B}{\tt \cdot}$ Dollar global retail, manufacturing, distribution and consulting firms have selected ITOrizon as a preferred IT / SCM consulting partner

10• Top Leading SCM Firm with Global Presence who can design Gartner Magic Quadrant Vendors

3 Times Listed in Gartner Warehousing and Fulfillment Vendor Guide

5 Continents Where we have active customers

4 Months Shortest WMS implementation in the cloud for a 1M+ Sq. Ft warehouse

IT & rizon[®] PRODUCT EXCELLENCE SSI SCHAFER MANHATTAN ASSOCIATES DEMATIC EVORANGE MATTHEWS SOLUTIONS EUROSORT EUROSORT INTELLIGRATED LIGHTNING PICK INDUSTRY EXPERIENCE INDUSTRY RECOGNITIONS Gartner **Forbes** cturing, Retail & Distrit and Discrete Industr Logistics Advisory (

Technology Services

- Design the cloud transformation roadmaps and lead the infrastructure moves that seamlessly deliver secure, scalable, and interoperable ecosystems.
- Design and develop niche solutions that overcome silos and performance hurdles in legacy and SaaS platforms.
- Build a bespoke solution in customer chosen technologies to outpace the competition and exceed customer experience.

Application Management Services Partnerships

Outsource application maintenance, operational processes, and infrastructure upgrades to stay up to date in technology, DevOps Support, Performance Testing & Benchmarking, Peak Season Audit, Automated & Manual Testing provide highend support to fast-track business growth.

ITOrizon applies industry applications, technologies, and processes experience in every engagement, irrespective of the project size or customer portfolio. ITOrizon's leadership team firmly believes that human experience precedes all. All training programs ingrain that ideology in the mindset of every associate.



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Kenco

Denis Reilly President & CEO

"What I like about Kenco is that you are big enough to handle our business and everything we throw at you, but you are small enough that we are important to you." - Customer Testimonial











enco is the largest womanowned third-party logistics (3PL) company in the United States. We provide integrated logistics solutions that include distribution and eCommerce fulfillment, comprehensive transportation management services, material handling equipment solutions, engineering and innovative consulting, and information technology-all

engineered for operational excellence.

For over 70 years, we've built customer relationships that span decades. Privately held and financially strong, we take our corporate responsibility seriously by engaging in ethical, honest, and sustainable business practices. Our agility, dedication to customers, and data-driven approach ensure we provide our customers with real solutions and real results.

Expertise in Core Vertical Markets

Kenco serves customers across a wide range of sizes, types, and channels, from industrial and durable and fast moving consumer goods to health and personal care. With decades of experience serving these markets, Kenco has a clear understanding of the "pain points" and unique operational requirements of each sector, empowering our customers to excel in their respective industry segments.

Leading with Innovation

Since we signed our first public warehousing contract in 1950, Kenco has been a pioneer in researching, developing, and deploying technologies that drive results. As the creator of the Kenco Innovation Labs, an industry leading program to test new technologies, the company continues to help customers choose not just the latest offerings but the best technologies for their specific supply chain needs.



In 2019, we expanded the Kenco Innovation Labs to include a research facility in 10,000 square feet of space in a working warehouse. Within the first year, our team of specialists identified \$5 million in savings for customers through a wide variety of solutions. This ability to evaluate products in the environments in which they will be used continues to empower us to better meet the needs of our customers.

Our Associates Are Our Foundation

At Kenco, our greatest and most valued asset is our associates. Their commitment and dedication have earned positive reviews from customers, especially during challenging times. We'll only continue to maintain these strict standards within our operations to protect the wellbeing of our team members while ensuring business continuity for our customers.

Building On Successes

Kenco recently launched FleetCloud, a proprietary material handling equipment telematics solution, expanded our brokerage services division with a new office in Denver, Colorado, and supported the green operations of a sustainable foods customer with a warehouse build that utilizes Kenco's full portfolio of offerings including storage services and material handling equipment. We are looking forward to more innovation and collaboration in the upcoming year.



2230 Energy Park Drive • Saint Paul, MN 55108



Koch Logistics

Darren Nelson Vice President & General Manager

Respect for drivers and the trucking industry is at our core, making us a "3PL of Choice" with the top carriers and equipment providers nationwide. Our mission is to provide our clients with the highest quality customer service and transportation solutions while providing transparency and visibility to their supply chains. We feature fully integrated Trucking, Maritime, and Warehousing capabilities allowing us to seamlessly handle any project large or small from end to end.







A Foundation of Service

Koch Logistics has built its reputation on a foundation of quality and customer service while growing into one of the Midwest's largest privately held logistics firms and was recently recognized as one of Minnesota's Top Places to Work. We continue to put an increased focus on technology and customer friendly automation without losing our principles of proactive communication and personal service. We blend that technology with our capable and knowledgeable staff to seamlessly facilitate communications between vendors, carriers and other third parties. We pride ourselves on having a highly experienced operational staff so our clients can trust that their needs are being managed by people they can count on.

Warehousing Expansion

In 2021 our warehousing division, JBS Logistics, acquired a facility in Los Angeles and expanded its existing footprint in Chicago by 50%. When combined with other existing facilities in Minneapolis and Nashville, JBS is managing just over 2M square feet of space. Capabilities within these facilities include full-service distribution, consolidation, and fulfillment along with state-of-theart climate-controlled food grade space in certain locations. Our newest building in California significantly boosts our capabilities on the West Coast and will provide growth opportunities to our complementary transportation related solutions in that market.

Project Expertise

In addition to standard shipping and warehousing services; we have an established expertise in managing the complex pickup and delivery needs related to site openings, fixture resets and rollouts, facility remodels and other complex projects. Clients both large and small have trusted Koch Retail Services to handle the complexities and tight deadlines associated with these projects. Our experts understand the coordination and communication required to successfully complete your projects on-time and on-budget.

Maritime Growth

While not easy this past year, Koch Maritime has been very successful satisfying our client's needs throughout 2021 even during these times of unprecedented supply chain disruptions and ocean shipping delays. Our creative and nimble team has been able to secure bookings using our established network of international carriers and agents as well as keep clients informed and up to date as to shipment status and delivery windows. Our Maritime group continues to see significant growth and works in tandem with our domestic shipping teams giving us the ability to provide comprehensive logistics and global supply chain management.



Legacy Supply Chain

Mike Glodziak President & CEO

Commitment to Our Customers:

In a more connected world, our customers are more responsive to the growing demands of delivering great experiences. We aim to build stronger, efficient, and sustainable supply chains that are as good for businesses and the environment. We embrace our role as a connected partner in our customers' businesses—in ways that smaller 3PLs cannot, and larger 3PLs *will not*.

Commitment to Our People:

Our purpose is to create a legacy of servant leaders who help people, commerce, and communities work better together.



For nearly 40 years, some of North America's leading retailers, manufacturers, and online businesses have selected Legacy to build scalable supply chain solutions that enable better connections with customers across all sales channels. Our methods allow our customers to maintain more control.

Solving Today's Logistics Challenges...

Businesses selling through multiple distribution channels face new demands to deliver faster & more cost-effectively, while also creating better customer experiences. Some of the top challenges facing businesses with omni-channel supply chains include: warehouse and transportation capacity & cost pressures, labor challenges, lack of omnichannel supply chain operational expertise, and lacking visibility across the supply chain to name a few.

...with Omni-Channel Know-How

Supply chain has become a primary enabler of profitable, sustainable business growth—directly responsible for boosting sales, enhancing customer satisfaction, and strengthening brand loyalty. Today's consumer-driven supply chain requires sound strategy & ability to execute across all sales channels.

We've invested heavily in our omni-channel capability to create integrated supply chain capacity for our customers.

- Investment in People: Our growth is driven by continued investment in talent across operations, technology, engineering, solutions, and corporate support functions—enabling us to create innovative new solutions for our customers.
- Investment in Infrastructure: Creating deeper connection between our customers and their consumers is mission critical. Our distribution, fulfillment, and transportation networks have a supply chain capacity spanning the U.S. and Canada.
- <u>Investment in Tech</u>: By investing in Tier 1 WMS, OMS, TMS, and Enterprise platforms we are able to drive new levels of visibility, efficiency, connectivity, and value.

2001 Commerce Pkwy • Franklin, IN 46131 800.361.5028 ext. 6 • legacyscs.com



Solutions for Dynamic Supply Chains

Legacy's know-how in dynamic supply chain environments increases speed to market, reduces costs, and increases service levels for our clients:

- Value-Added Warehousing & Distribution: Operational and human capital experts in dedicated contract distribution environments
- eCommerce Fulfillment: Direct-toconsumer expertise with scalable multi-client infrastructure
- International Transportation & Customs: Global buying power to compete on price, and we win on service with responsive, high-touch support that you won't find with larger global forwarders
- North American Transportation Brokerage: Solving capacity challenges for shippers of all sizes, with a level of high-touch service you won't get from the giant brokers out there
- Dedicated Fleet Solutions: Driver recruiting & retention, safety & compliance, technology implementation, and fleet operational execution to remove variability from your transportation network
- And Everything to Add Value in Between: Our consultative approach to creating deeper business partnerships seeks to add more value through continuous improvement, supply chain design & engineering, transportation analysis & planning, and customized supply chain technology solution development

Learn how Legacy can add value in your dynamic supply chain—visit Legacyscs.com or call 800.361.5028 ext. 6.



Locus Robotics

301 Ballardvale Street • Wilmington, MA 01877 info@locusrobotics.com • locusrobotics.com



Rick Faulk CEO

"Locus is the proven leader in the development of highly productive and innovative AMR technology that efficiently solves our customers' needs for total warehouse optimization."

> —Rick Faulk, CEO, Locus Robotics

Facts about Locus:

- Deployed in 100+ sites around the world
- Award-winning automation solution
- Proven to increase productivity 2X-3X
- Deployed in as little as 4 weeks
- ROI within 6-8 months



Leading Digital Warehouse Transformation

Locus Robotics' revolutionary, total warehouse automation solution incorporates powerful and intelligent autonomous mobile robots that operate collaboratively with human workers to dramatically increase productivity 2–3X, with less labor compared to traditional piece-handling systems. Locus helps retailers, 3PLs and specialty warehouses efficiently meet and exceed the increasingly complex and demanding requirements of today's dynamic warehouses, factories, and manufacturing facilities, easily integrating into greenfield designs and existing warehouse infrastructures without disrupting workflows.

Intelligent Warehouse Execution

Locus intelligently coordinates human labor and autonomous mobile robots to optimize productivity and warehouse throughput quickly, cost effectively, and scalably.

Locus' purpose-built algorithms optimize tasks from any WMS as well as the bots' paths throughout the warehouse, minimizing travel time and cycle-times. Locus orchestrates true task interleaving among a variety of use cases including each and batch order picking, case picking, putaway, replenishment, packing and sorting, pallet transport, and multi-level transport.

Real-Time Insights

Locus dashboards provide up-to-the-minute intelligence on how your warehouse operation is performing with historical comparisons and executive summaries—across multiple sites.

Mission control dashboards and reporting provide full visibility of operational performance, facilitate forecasting, labor planning, and real-time workflow optimization —anywhere, on any device.

Flexibility, Adaptable, Scalable

Locus lets you quickly and seamlessly add new capacity as your needs grow or when you have seasonal volume spikes. There's no special configuration, complex coding, or complicated setup required — Simply add more bots.

Locus' innovative RaaS Program makes adding new bots easy and affordable. Whenever you need to add more capacity or need to meet a seasonal volume spike, just add bots! We ship them to you and you just unbox, power up, and go.

Built by logistics experts for logistics experts, Locus' proven automation solution is the number one choice for global brands including DHL, GEODIS, CEVA Logistics, Boots, and many more. To learn more watch our customer testimonials or contact us today to get started at www.locusrobotics.com.



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info@logisticallabs.com • logisticallabs.com

Jonathan Evans Managing Director, Product and Sales

Pricing Intelligence at Your Fingertips

Our integrated suite of logistics and transportation software products helps you save time, control costs, strengthen margin, and manage your business more confidently.



ogistical Labs builds technology for collecting, analyzing, and deploying big data in the supply chain. With their suite of analytics products, users can make better informed pricing and quoting decisions through datadriven insights and social collaboration. Open API access allows users to easily integrate products into their existing business applications for improved process efficiency.

Logistical Labs has been named a Top 100 Logistics IT Provider by Inbound Logistics for the past four years. To learn more, visit www.logisticallabs.com.

LoadDex: All Rates, All Modes, One Search

Logistical Labs' pricing platform, LoadDex, drastically simplifies pricing and carrier selection across all modes. With a single search, users can compare thousands of rates from all types of transportation providers at once.

BidDex: Host Bids & Manage Your Carrier Network

Logistical Labs' carrier sourcing platform, BidDex, makes RFP management easy by letting users send and receive bids, analyze pricing data, and manage awards in one place.

The BidDex Bid Tracker allows you to source carriers on a load-by-load basis through your own private network. Simply submit a load and let your carriers send their bids. You can then track sourced carriers as they respond and accept or deny their offers from a single screen.

RailDex: Intermodal Pricing Platform

Shippers and logistics providers want a simple platform for intermodal pricing.

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RailDex connects your ramp service with your drayage rates so you can offer a comprehensive door-to-door solution with minimal effort and reach new industry verticals that wouldn't otherwise be accessible.

HeavyCarts: Technology for Shipping Heavy or Large E-Commerce Products

Logistical Labs helps shippers get e-commerce products to their customers by connecting them with all types of carriers parcel, non-parcel, less-than-truckload, truckload, brokerage, and more—to find the most competitive shipping rate at the point of sale.

API Connectivity

Integrate our products with your existing business systems and logistics tools through SQL, FTP, API, screen scrape, or iFrame products we're already integrating with.







Logistics Plus Inc.

Jim Berlin Founder & CEO

Our Solutions

- LTL & Truckload Freight Brokerage
- International Air & Ocean Freight Forwarding
- Expedited Freight & Air Cargo Charters
- Warehousing & Fulfillment
- Customs Brokerage
- Importer/Exporter of Record (IOR & EOR)
- Project Cargo & Break Bulk
- Industry-Specific & Vertical Solutions
- Business Intelligence & Global Control Towers
- Dedicated 3¹/₂PL & 4PL Solutions



Global HQ: 1406 Peach Street • Erie, PA 16501 1.866.LOG.PLUS • contact@logisticsplus.com • logisticsplus.com



Global. Integrated. Logistics.

Logistics Plus Inc. (LP)

is A 21st Century Logistics Company[™] and a leading worldwide provider of transportation, warehousing, fulfillment, global logistics, business intelligence.



technology, and supply chain solutions. LP was founded 25 years ago in Erie, PA, by local entrepreneur Jim Berlin. Today LP has annual global sales of over \$350M and more than 1,000 employees in 30 countries worldwide. LP is consistently recognized as one of the fastest-growing privately-owned transportation and logistics companies, a top 3PL, a top freight brokerage and warehousing provider, a leading project cargo manager, and a great place to work. With our trademark Passion for Excellence™, our global employees put the 'plus' in logistics by doing the big things properly, plus the countless little things that ensure complete customer satisfaction and success.

3PL, 3¹/₂PL and 4PL Solutions

Logistics Plus offers a breadth of reliable and affordable services. Working as your 3PL, 3¹/₂PL, or 4PL partner, we're the company known for saying YES, not NO, to your unique supply chain challenges. We handle projects from start to finish by doing what other logistics companies can't or won't do—and you won't be waiting on us. We operate leanly to be agile and responsive to your needs, yet we are large enough to have a network of solutions that span your entire supply chain.

A Global Network of Resources

The Logistics Plus® network includes offices, warehouses, and agents located in Erie, PA; Aurora, CO; Buffalo, NY; Chicago, IL; Chino, CA; Cincinnati, OH; Cleveland, OH; Dallas, TX; Dayton, NJ; Des Moines, IA; Fort Worth, TX; Haslet TX; Houston, TX; Laredo, TX; Lexington, NC; Los Angeles, CA; Miami, FL; New York, NY; Olean, NY; San Francisco, CA; Australia; Brazil; Belgium; Canada; China; Colombia; Czech Republic; France; Germany; India; Indonesia; Japan; Kazakhstan; Kenya; Libya; Mexico; Netherlands; Poland; Saudi Arabia; Taiwan; Turkey; UAE; Uganda; Ukraine; Vietnam; and the UK; with additional agents around the world.

Find all our people and locations online at **logisticsplus.com/directory**.





The Logistix Company

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Joe Hassenfratz Sales and Marketing Manager

At The Logistix Company we pride ourselves on providing the highest level of customer service. Through our certified fleet of carriers and utilization of the latest communication technology, we can offer a complete suite of costsaving freight solutions.



The Logistix Company has decades of experience within the logistics field, enabling us to build a dedicated network of asset partners servicing the transport of freight across the nation and around the globe. Our carriers are insured, experienced, and are held to the highest safety standards. TLC's fleet of carriers enables us to provide our customers with the resources to deliver freight where and when it is needed in a safe, efficient, and cost-effective manner. We make every effort to find our customers the best price possible for every shipment, big or small.

The Logistix Company's staff are experts in the highest industry standards. We have implemented environmentally conscious practices within our company to reduce our global footprint. Our intermodal transportation services can be an effective, sustainable method of shipping freight, and TLC's professionals make the various transitions from road, to rail, and back to road seamless. TLC also invests in the latest technology in order to provide fast, accurate, and cost-effective service.

The Logistix Company offers flexible options for every shipping need, from a single shipment, to your entire supply chain. Our expertise ranges from liquid and dry bulk freight, to LTL logistics, and even to warehouse management. We provide temperature-controlled shipping options, HAZMAT certified carriers, and consolidation. From documentation to constant communication, our customers quickly learn that the dedicated TLC professionals are available with continual support for all shipments. When we take charge of your shipping needs you can rest easy knowing our focus is on your shipments from pickup to delivery.

OUR SERVICES:

- Truckload Dry Van/Flatbed
- Less than Truckload
- Warehousing and Distribution
- Worldwide Small Packaging
- Liquid and Dry Bulk
- ISO Containers
- Intermodal
- Bulk Liquid and Dry Railcars
- Ocean Freight
- 20'-40' containers
- International Services







Lynden

Jim Jansen Chairman

At Lynden, our job is to deliver innovative transportation solutions to our customers.

Lynden began with a clear mission: put the customer first, deliver quality, and be the best at what you do. Today, Lynden's service area has grown to include Alaska, Washington, Western Canada, and Hawaii, with additional service extending throughout the United States and internationally, via land, sea and air. Our mission remains the same. Complex transportation problems can be solved in the hands of the right people, with the right tools and the right experience.



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• ver land, on the water, in the air—or in any combination—Lynden has been helping customers solve transportation problems for over a century. Operating in such challenging areas as Alaska, Western Canada, the South Pacific and Russia, as well as other areas around the globe, Lynden has built a reputation of superior service to diverse industries including oil and gas, mining, construction, retail, seafood and manufacturing.

Lynden is a family of transportation companies with the combined capabilities of truckload and less-than-truckload transportation, scheduled and charter barges, intermodal bulk chemical hauls, scheduled and chartered air freighters, domestic and international forwarding and customs services, sanitary bulk commodities hauling, and multi-modal logistics.

The Lynden family of companies delivers a completely integrated freight

transportation package. Our people have the knowledge to quickly respond and solve your multi-modal transportation problems. From origin to destination, over any terrain, managing freight movement, as well as the flow of information, Lynden provides innovative solutions to meet your unique needs, keeping you in control while providing you with services no other company can match.

Lynden was founded on principles of integrity and quality. Its environmental commitment is based on a commonsense desire to be efficient and to do things right. Its culture of innovation and efficiency is completely in harmony with its commitment to protect the environment. Lynden's people, equipment, processes and technology are focused on the efficient use of resources and sustainable operations.

Proudly serving Alaska for more than 65 years.







422 Richards Street, Suite 170 • Vancouver, BC • V6B 2Z4 • Canada Phone: +1206 274 6248 • Fax: +1206 274 6238 • info@magiclogic.com • magiclogic.com

S ince its inception in 1995, MagicLogic* has become an industry leader in the world of Load Planning software. All software is developed in house and is the result of continuous, intensive research and development. After more than two decades, our software continues to leverage the most versatile and powerful algorithms, providing optimum

providing optimum results while meeting the most complex, stringent

business rules and requirements. Any aspect of MagicLogic software is customizable; we have met many of our customers' specific requirements that cannot be accommodated with off-the-shelf products—yet all software is compatible with multiple industry-standard APIs and file types.

Our products include Cube-IQ[®] interactive load planning software for web and desktop, and BlackBox[®] for fully integrated high-speed Cartonization and complex Mixed Case Palletization.

Cube-IQ[®]

Cube-IQ is our state-of-the-art load optimization software. We load more and cover more operational requirements than any other software. MagicLogic offers versions that are industry-specific, following different implementation scenarios.

The software includes a built-in database engine that is shareable with multiple users and comes with full import-export capabilities, using Excel, CSV, JSON, or XML files. Cube-IQ gives you optimal volume/ weight utilization, optimizing loading items into one or more containers. We can select the right sized containers for your load.

Cube-IQ has a graphical user interface with point and click and drag and drop functionality, so you can edit loads in real-time using the fully interactive load editing module. Once optimized, load planners receive clear 3D diagram-based instructions. Because Cube-IQ can cope with complex shapes, we load more items every time.

No. No.</th

BlackBox®

Our BlackBox optimizer is a Windows service and is easy-to-integrate. Its key applications are Cartonization, selecting the right box for orders in eFulfillment, order after order, and Mixed Palletization for either Pack Station or Robotics.

BlackBox is load planning distilled to its purest form, ensuring the system is an integrator's dream. MagicLogic's state of the art loading algorithm is condensed into a plug-in module compatible with any WMS/ERP system on the market.

Our proprietary algorithm is central to BlackBox and is the culmination of many years of intensive research and experience in the field of Combinational Optimization. BlackBox is widely acknowledged as the best on the market and is frequently imitated but never bettered. It is built into the software provided by many Tier 1 logistics service providers. By utilizing true 3D placement of every item, our software delivers an optimal solution.

cube-íq[®] blackbox[®] magiclogic[®]



Tim Smith Owner & CEO

MagicLogic was formed with a vision of supplying the best and most complete logistics solutions for load planning. Our powerful algorithms handle even the most challenging loads, and our R&D team is continuously working on providing even better results and adaptations for our customers.

Each day, many companies worldwide rely on our software to efficiently and safely ship their products and cannot afford downtime. Over the past twenty-five years, we have grown an enviable reputation for providing reliable products and an aftercare service second to none. Our ability to adjust and adapt to our customers' needs sets us apart from our competitors.





Mallory Alexander International Logistics



W. Neely Mallory III President

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allory Alexander International Logistics is a leading third-party logistics provider. We support manufacturers, retailers and other suppliers in the storage and shipment of their valuable cargo, and we do it with confidence—on time, with care, everywhere. We recognize the invaluable role our customers play in the international economy and in lives around the world.

We navigate the complex logistics landscape and build safeguards into our processes, ensuring accuracy and providing our customers peace of mind. We create reliable yet nimble systems to meet our customers' dynamic needs, at every touch point, every time.

Your biggest challenges are met with creativity and supported by our offices around the world and warehouses at strategic U.S. locations. As a financially secure company, Mallory Alexander has the stability and commitment to develop longterm relationships in global commerce.

Rely on Mallory Alexander for superior supply chain performance around the world.

Experience

Mallory Alexander works to establish partnerships with our customers to develop customized business solutions that fit their particular needs, while ensuring that their corporate goals are met. Combining best in class operating procedures and systems with a comprehensive network of agents and service providers allows customers to maximize the value of their supply chain spend.

At Mallory Alexander, we align our objectives with our customers' objectives. As a solution provider first, we are not bound to a limited group of suppliers or services officers. Offering value added services such as customs brokerage, white glove delivery, fulfillment and repackaging services, along with a select team of dedicated employees, clearly distinguishes us from other third party logistics providers.

Expertise

For more than 97 years, Mallory Alexander has been providing our expertise to a broad



range of diverse logistics problems. We lend our expertise to a wide range of customers in many industries. Mallory Alexander services include:

- Public and Contract Warehousing Facilities
- Freight Forwarding and Brokerage
- International and Domestic Air
- Domestic Transportation
- NVOCC
- Customs Brokerage
- Supply Chain Consulting
- Managed Logistics
- Cargo Security
- IT Solutions

Excellence

Our commitment to your success requires nothing short of excellence. Mallory Alexander is fully licensed, ISO9001:2018 and C-TPAT certified. We participate in government agencies and third party training and seminars to ensure the highest degree of compliance with the US government regulations. We are a winner of the President's E-Award for Exporting Excellence and the President's E Star Award for the promotion of U.S. Exports.

Mallory Alexander offers a proud tradition of innovative logistics solutions, tailored quality services, and leading edge technologies delivered every day by the best professionals in the business. We recognize that people are our greatest asset and our success is based on the integrity of people who have a passion and commitment to serve their customers.

Mallory Alexander is right-sized with the expertise and flexibility that our customers demand. We are proud to call Memphis, TN home for our company headquarters and the foundation for all our global offices.







Mantis

1000 Parkwood Circle, Ste 900 • Atlanta, GA 30339 678-784-4015 • info@mantis.email • mantis.group



Yiannis Panagiotopoulos CEO

Mission:

To provide customers with the best-in-class "self-serve" and scalable Warehouse Management/ Optimization/Automation platform.





Antis, established in 1996, is a leading international WMS/logistics software and solutions vendor with European origins. With 9 offices and many qualified partners, Mantis is present in 30+ countries in Europe, North America, Middle East and Asia.

Mantis' flagship Logistics Vision Suite (LVS) is the only highly scalable "selfserve" WMS/logistics platform in the world. Its design represents a great leap in WMS/logistics technology, offering outstanding adaptability and flexibility. It enables Mantis customers with complex warehouse operations to easily configure, deploy and support the WMS by themselves, thus responding fast to their continuously evolving needs while at the same time enjoying an unbeatable low multi-year TCO. It is also the WMS platform of choice for integrators because it allows them to perform fast and smooth implementations and painless ongoing support and thus to drastically increase their overall profitability.

More than 600 customers, many of them leading multinationals, representing all major industries (3PL, Retail, Distribution/ Wholesale & Manufacturing) and selling channels (traditional & multichannel e-commerce) rely on LVS to run and optimize their logistics operations. LVS customers spread across many vertical markets, such as Consumer Products, Food & Beverage, Fashion, Pharmaceuticals & Medical, Cosmetics, Grocery Chains, Appliances & Electronics, Building Materials, Tobacco, Spare Parts & Accessories, Chemicals, Books & Office Supplies, Furniture, etc.

LVS goes well beyond the management of the warehouse, offering extended capabilities such as value-added services, kitting, light manufacturing, dock & gate management, logistics customer/partner service, parcel management, centralized control of local and remote warehouses, advanced slotting, labor management, inventory optimization, flexible 3PL billing, comprehensive traceability management and powerful warehouse analytics.

Mantis complements LVS with flexible and affordable warehouse automation systems consisting of a smart combination of proven competitively priced technologies (Voice Picking, Pick-to-Light, Put Walls, Smart Pick Carts, Smart Glasses, RFID, etc.) that have been tightly integrated with LVS using advanced proprietary technology that significantly enhances automation's overall performance, while at the same time minimizes costs due to the elimination of any relevant 3rd party control software.

Finally, in order to strengthen its warehouse optimization offering as well as its presence in North America, Mantis acquired in 2018, Insight GT, Inc., a leading international Slotting and Warehouse Optimization software solutions vendor headquartered in Toronto, Canada.



Matt Cox Chairman and CEO

Mission Statement To move freight better than

anyone.

Matson

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A leader in Pacific shipping, Matson's ocean transportation service is recognized for its industry leading on-time arrival performance and award-winning customer service. Its diversified fleet features containerships, combination container and roll-on/roll-off vessels and specially designed container barges. Matson's ships and assets are U.S.-built, -owned and -operated, which provides significant advantages in the integrated trade lanes of the company's operations.

Serving Hawaii continuously since 1882, Matson is uniquely experienced in carrying the wide range of commodities needed to support remote economies.

Providing a vital, reliable lifeline to the economies of Hawaii, Alaska, Guam, Micronesia and select South Pacific islands, Matson is a key supply chain partner allowing customers to rely on the company's dependable vessel schedules to continually replenish inventories.

Matson's China–Long Beach Express has a strong reputation in the Trans-Pacific trade for reliable, expedited service from Xiamen, Ningbo and Shanghai to Long Beach, consistently delivering the best transit times and offering next-day cargo availability on the West Coast.

Matson's Pacific services are further enhanced by the transportation and distribution network of the company's subsidiary, Matson Logistics. A leading provider of freight transportation, warehousing, and supply chain services to the North America market, Matson Logistics helps companies source, store, and deliver their products faster, more reliably and cost efficiently. Its services and technology are customized to drive efficiencies in—and costs out—of supply chain networks for retailers, manufacturers, and distributors.

Matson Logistics' sourcing, transportation, and distribution solutions include:

- Long haul and regional highway FTL and LTL service
- Domestic and international intermodal rail service with all Class I providers
- Specialized hauling, flatbed, and project logistics
- Contract and public warehousing at key East and West Coast ports including transload, cross-dock, and product preparation and handling down to the sub-SKU level
- Freight forwarding in Alaska; crossborder service to Canada and Mexico
- Value-added retail packaging services, light assembly, and product customization
- E-commerce fulfillment and DtC programs
- Asia-origin consolidation, PO management, customs brokerage, and NVOCC services for FCL and LCL shipments
- Online, on-demand portal to book, track, and manage shipments—from source to store

Matson is committed to operational excellence and providing its customers with the highest level of service across all modes of transportation.

Learn more at matson.com.





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Ouni-Channel

Packaging

GISTICS



John Sell President and CEO

Our Mission:

At MD Logistics, our mission is to support our team of leaders, dedicated to each other and our customers, in order to remain fast and flexible while providing custom supply chain solutions in a high quality environment, on time, every time.

MD Logistics is a third party logistics company specializing in customized supply chain solutions. Our vertical markets include Life Sciences and Pharmaceuticals. Retail and Consumer Goods, as well as Transportation Services. In addition to cold chain and foreign trade zone warehousing, our services range from packaging, fulfillment and distribution to global freight forwarding and

freight management.

Located in Plainfield, Indiana, and Reno, Nevada, our combined facilities include state of the art Pharmaceutical and Retail distribution space.

Life Sciences and Pharmaceuticals

MD Logistics designs customized supply-chain solutions for global distribution of trade, sample and clinical specialty products. Our facilities are fully licensed and accredited, maintaining cGMP and VAWD standards, enabling us to provide compliant cold chain storage for finished and WIP products. We deliver these standards through the utilization of Red Prairie WMS and strategically located state of the art facilities. We offer full integration with our customers' ERP software and support electronic data interchange for order management and reporting. Most critical to operational success, our dedicated and experienced pharmaceutical team stands behind our services to ensure the utmost product quality and maximum customer satisfaction.

Retail & Omni-Channel Logistics

MD Logistics client shared facilities manage high-volume, high-value, marketdriven, retail-sensitive products for industries that expect maximum performance and flexible infrastructure. We handle B2B and e-commerce distribution, supporting the top 100 retailers in the country. Our tier one WMS fully integrates with our customers' ERP software and supports electronic data interchange for order management and reporting. By combining a wide array of custom solutions, the MDL team manages your supply chain from start to finish.

Life Sciences

Customized Supply Chain Solutions

Transportation

Transportation Services

Expectations have changed

have you?

Foreigu Trade

Beyond traditional warehousing and distribution services, MD Logistics offers freight management, global freight forwarding and brokerage services. Our Indianapolis and Reno facilities are both located near International airports and within a day's drive of over 80% of the US population. We are strategically positioned to offer customers a range of all-inclusive transportation services and optimize their transportation budgets.





OGISTICS

MHI

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John Paxton CEO

MHI is an international trade association that has represented the material handling, logistics and supply chain industry since 1945. MHI works to deliver the latest knowledge, the strongest connections, powerful industry leadership, and the best market access for manufacturing and supply chain professionals. Our 800+ members and 17 Industry Groups, including WERC, power research and solution sourcing to drive the innovations you can see at our world-class ProMat and MODEX events.







MODEX 2022

As the speed of manufacturing, supply chain and transportation operations continues to accelerate, the future of our industry depends on today's forwardthinking decisions. From illuminating education to next-generation technology and equipment in action, MODEX lets you see what's coming — and take advantage of it to power your supply chain with more possibilities for years to come.

MODEX 2022 will allow you to make new contacts, discover cutting-edge solutions, and learn the latest trends that are sure to give you a leg up on the competition. Here, you'll encounter the best our industry has to offer to find:

- More visibility & accelerating time to market
- More reduction of operating costs & increasing efficiency
- More streamlining & automating your operations
- More connecting with solution providers & key thought leaders
- More discovering the latest technologies & innovations
- More learning the latest trends in over 100 educational sessions

On March 28-31, manufacturing and supply chain professionals will have an unrivaled face-to-face opportunity to network, learn, share, and get a sneak preview of where our industry is headed.

NO RISK, PLENTY OF REWARD

MODEX 2022 offers all of the resources you need to get your management's approval to attend. Visit modexshow.com/approval to find proposal writing tips and budgeting strategies. After all, the connections, education and solution-sourcing at MODEX 2022 could positively impact your business for years to come.

SET YOURSELF UP FOR FUTURE SUCCESS

The future of the manufacturing and supply chain industry starts at MODEX. It's where the brightest minds in the industry gather to network, learn, and share. Get a sneak preview of where the industry is going and find the people, solutions, and resources you need to compete in an increasingly challenging marketplace.

MODEX 2022 gives you a hands-on look at the future of manufacturing, transportation, and supply chain. Now more than ever, you're looking for greater efficiency, reliability, and resiliency for your operations — MODEX is the place to find more of these solutions.

So whatever solutions you need to move your business forward, you'll find them all at MODEX 2022. Register today at modexshow.com and join us at Georgia World Congress Center in Atlanta.



MPO



Martin Verwijmeren CEO

As a supply chain software company. MPO's goal is to empower brands and logistics service providers to consistently make perfect orders (on-time and in-full at the lowest possible cost). MPO's flexible, agile, and optimizing cloud platform ensures its customers drive resilience, sustainability, innovation, and high service levels while maximizing revenue and operational excellence.

Platform Capabilities

- Supply Chain Visibility
- & Digital Control Tower ■ Transportation Management
- Omnichannel Order Management & Fulfillment
- Returns & Spare Parts Management



Manage Supply Chain Complexity

MPO's cloud platform for Multi Party Orchestration empowers organizations that manage complex networks of suppliers, plants, warehouses, and carriers across multiple systems, ERPs, WMSs, and sales channels to drive higher efficiency, revenue, service levels, and customer satisfaction.

Continuous Optimization

Through embedded intelligence and machine learning, the MPO platform provides real-time, continuous optimization across inventory, orders, and transportation for all inbound, outbound, and reverse flows.

- Multi-Level Order Management. Always choose the most cost-effective sourcing and execution options for every order, no matter the service level requirements.
- Multi-Tier Inventory Management. Match supply against multi-channel orders, accurately forecast stock, and optimally allocate inventory to B2B, B2C, and DTC orders.
- Multi-Service Transport Management. Plan and execute logistics for singleor multi-leg, multi-mode flows, with real-time status updates and in-app corrections management.

Flexibility, Agility, & Resilience

By connecting disparate systems and creating end-to-end visibility across the supply chain, MPO customers fuel strategic network collaboration and optimize inventory, orders, logistics, and transportation. With intelligent planning and execution, they're able to mitigate risk, control costs, improve performance, and better adapt to uncertainty and disruption.

Planning. Optimize every order with access to the largest carrier network, rate shopping, WMS planning and coordination, and by factoring constraints around delivery, capacity, and transportation. Configure complex omni-channel order flows and returns across all B2B, B2C, and

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D2C parties, and easily modify and add new flows to accommodate evolving business needs.

Execution. Streamline and automate with fast processing speeds, timely milestones, alerts, and in-app exceptions management across all order types (purchase, sales, returns etc.). Handle rush orders cost-effectively by deconsolidating special orders into one or many shipments that are re-optimized.

Finance. Gain visibility into cost-to-serve and margins with summary and granular views into all partner costs, beyond transportation, including handling, customs, duties, and warehousing. Robust rate and service agreements provide detailed cost allocation and automated audits ensure accuracy.

Analytics. Drive continuous improvements with real-time dashboards and performance monitoring across order fulfillment performance (OTIF), supplier and partner score cards, inventory performance, transportation KPIs, customer service KPIs, and sustainability metrics, such as carbon emissions.

Quick-Time-to-Value

Bold projects don't have to cost millions or take years to implement. MPO's neutral, cloud-based technology supports real-time integration and can typically begin enacting transformative change within weeks. Most companies can expect to generate value within 2-4 months followed by incremental releases for a full rollout, with breakeven in less than one year.



New York Fulfillment

110 Industrial Road, Unit C • New Windsor, NY 12553 • 877-658-2481 | 718-577-1930 info@newyorkfulfillments.com • www.newyorkfulfillments.com

Multi-channel Selling Made Easy — And Free! At New York Fulfillment we know how expensive multichannel selling can be. It seems everyone wants a slice of your hard-earned revenue. Not us.

Let us fulfill your orders and you can sell on as many channels as you like with our multi-channel platform—for free. That means:

- No setup fees
- No subscription costs
- No transaction charges

Order Fulfillment Services for any Budget

- •E-commerce Order Fulfillment
- B2B Order Fulfillment
- Kitting & Sorting
- Bagging & Labeling
- Gift & Promotions
- Return Processing
- Inventory Storage



ew York Fulfillment makes order fulfillment easy! No complicated systems, no confusing pricing tiers, no nickel and diming for every extra item or service. Ship your inventory to us, and we'll take care of it from there.

Leave the Shipping to Us

We've made it our business to be experts in the art of helping your small business grow. We fulfill for companies that ship more than 100 orders a day, and those that ship less than 10 a month. We'll take care of the shipping side of your business so that you can concentrate on getting new customers and promoting your products.

Consider the Cost Savings

At a minimum, you'll save hundreds of dollars every month by taking advantage of our services. Consider the cost of warehouse space, boxes, tape, packaging materials, and commercial utilities, not to mention employees and the assorted expenses that come with hiring and training them. No one takes the day off, no sick days, no injuries or workman's comp, no paying employees for Facebook or Twitter time. Order fulfillment is an efficient use of your money because you pay for exactly what is done, no more.

NYF will take as much pride in your business as you do. Our double-check pulling system ensures that your orders are filled correctly the first time. Warehouse staff will pull your order and then it will be checked by the warehouse manager on duty before being packed and shipped. If this system fails for any reason, we'll fix it immediately, at our expense.

Fulfillment

We offer a complete e-commerce fulfilment solution, including:

- Pick, pack & dispatch
- Inclusive multi-channel integration
- Returns handling

Warehousing

We offer a range of storage solutions from our current facility in the South West. Leverage our high-volume accounts with these providers to offer your customers competitive rates and an efficient service.

Distribution

Through our distribution partners, we are able to offer a full range of national and international distribution. We can store your products in any combination of bulk, racking and bins for the best compromise between space saving and picking efficiency.

We Also Offer

- Freight Forwarding
- Domestic & International
- Freight & Parcel
- Air & Ocean
- Less Than Truckload
- LTL Visibility Through Technology
- Technology & Truckload Services

Contact New York Fulfillment today to learn how we make order fulfillment easy.







2202 Burnett Boulevard • P.O. Box 9002 • Wilmington, NC 28402 Customer Service: 800-334-0682 • customerservice@ncports.com • ncports.com



North Carolina Ports has convenient locations in Wilmington and Morehead City, plus an inland port in Charlotte. Our customer-focused approach offers shippers excellent port communication and customized service.

If you're not yet working with NC Ports, here are our top 10 reasons why you should consider doing so:

- We're customer-focused, with limited red tape that aids our commitment to helping new customers transition.
- 2. We've got **less congestion** than other East Coast ports. Some may be larger, but they're often MUCH busier.
- 3. We're equipped to handle **ultra-large container vessels**, thanks to our harbor enhancements and three neo-Panamax container cranes.
- 4. Our turnaround times are quicker than those of other ports. In fact, we've got the **fastest turn times on the East Coast.**
- 5. Our carriers do business **all over the world**, calling on ports in Asia, Europe, Africa and Latin America.
- Our rates are very competitive, usually resulting in **cost savings** for you (and your customers, if that applies).
- 7. We've got **room for growth** that will be tailored to the specific needs of our customers. If you need an accommodation, there's a good chance we can make it happen.

- Our strategic plan is business-friendly, with the goal of providing you with a competitive advantage and more opportunity for profitability. We want to be your best business decision.
- 9 Our infrastructure investment is designed to meet future industry needs, with some projects already done and more on the way. We've added a 101,000-square-foot, on-terminal cold storage facility that can accommodate more customers than ever. We're also working to double the annual throughput capacity at the Port of Wilmington to more than one million TEUs and triple on-terminal refrigerated container capacity. Lastly, Sealand a Maersk company, announced the addition of a weekly Port of Wilmington call to its NAE service, providing North Carolina importers and exporters with a direct service to key Central American and Caribbean ports.
- 10. **Our location is second to none,** with easy access to interstate highways and major railroads. North Carolina's ports are within 700 miles of 70 percent of the U.S. industrial base.

To learn more about how your business can benefit by working with North Carolina Ports, visit ncports.com.



Brian E. Clark Executive Director

Mission Statement

The mission of the North Carolina State Ports Authority is to enhance the economy of the State of North Carolina. The Ports Authority will be managed like a business, focused on the requirements of its customers. North Carolina's Ports are recognized for selfsustaining operations, environmental stewardship, highly efficient workforce, satisfied customers, and modern. well-maintained facilities and equipment.





The Northwest Seaport Alliance

P.O. Box 2985 • Tacoma, WA 98401 800-657-9808 • info@nwseaportalliance.com • nwseaportalliance.com



John Wolfe *Chief Executive Officer*

About The Northwest Seaport Alliance

The ports of Seattle and Tacoma (Washington State, USA) unified management of their marine cargo facilities in August 2015. The alliance is a port development authority governed by the two ports as equal members, with each port acting through its elected commissioners.



The Northwest Seaport Alliance (NWSA) brings together two of the nation's premier harbors to form a single, integrated gateway for marine cargo. Our combined terminal facilities, carriers and ports of call provide unlimited options and flexibility to suit your unique supply chain needs.

We are one of the largest container load centers in North America. Strategically located in the northwest corner of the U.S., we offer shorter transits from Asia, and are the first and last ports of call for many Trans-Pacific liner services. We are also a major gateway to Alaska and Hawaii; more than 80% of trade between Alaska and the lower 48 states moves through our harbors. In addition to containers, we are also a center for bulk, breakbulk and project/ heavy-lift cargoes, and automobiles.

Make better connections

Shorter transit times from Asia make The Northwest Seaport Alliance the natural port of choice for time-sensitive container cargo headed to the Midwest, Ohio Valley and the East Coast.

Our on-dock rail, international and domestic rail service options from two Class 1 railroads along with near-terminal transload warehouse facilities offer plenty of options and the flexibility to move cargo how and when you want. Our close proximity to the 2nd largest concentration of warehousing on the U.S. West Coast also makes us an ideal location for warehousing, distribution, and transload operations. We pride ourselves on being proactive and performance-driven, and put unrelenting focus on delivering operational excellence and best-in-class service for our customers. And our commitment to working handin-hand with our supply chain partners to provide cost-effective, innovative shipping solutions is unparalleled. At the end of the day, it's all about helping you, the shipper, get the job done.

Make our competitive advantages yours:





LOGISTICS PL

nVision Globa

Luther M. Brown Founder & CEO

Central America Office

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nVision Global, a worldwide leader in Supply Chain Services & Technology, provides configurable technology solutions enabling shippers around the world to optimize their transportation management and gain access to critical data. From our roots as a North American freight audit & payment provider, we now offer a full suite of logistics solutions that allows for endto-end shipment visibility.

nVision Global has been in business for nearly 30 years and we have become the industry experts in Freight Audit and Payment, Data Normalization, Claims Processing, Freight Rate Procurement and Management, Spot Quote/Auction Platform and Best in Class Business Intelligence and Analytics, all of which are located within our IMPACT Transportation Management System.

Customers rely on our modular software solutions to provide the visibility and data that they need to increase efficiencies and reduce overall transportation costs.

While each customer has similar issues. every customer is different! We provide configurable solutions that meet every global customer's needs because our solutions are robust enough to address supply chain constraints, but flexible enough to fit into your environment. Unlike our competitors, we tailor our solution to fit your needs; not the other way around.

nVision Global Highlights include:

- Global Single Source Solution
- Industry Leading Analytical Tools
- Global Multi-Lingual Staff
- Process Invoices From Over 198 Countries
- Experts in Processing all Transport Modes
- Six Sigma Methodology

Core Services include:

Global Freight Audit/Payment

- Single Global Platform
- 120 Standard Data Elements Captured
- Utilize Latest Imaging Technology
- Experts in Complex Account Coding
- On-Demand Closings
- Non-Commingled Payments
- **Online Exception Management**
- **Global Support & Services Teams**
- Sarbanes-Oxley Compliant
- Automated Match Pay Processing

1900 Brannan Rd., Ste. 300 • McDonough, GA 30253 770.474.4122 • corporate.nvisionglobal.com



Transportation Management System (TMS)

- Global Freight Auto Rate and Auto Tender
- Shipment Tracking & Visibility
- Benchmarking
- Vendor Compliance Reporting
- EDI/API Compatible
- Vendor & PO Integration
- Shipment Creation & Rating
- Shipment Spot Bid & Approval
- Customs Documentation

Business Intelligence/Information Management

- Industry Leading Analytics Dashboard
- Global Mapping, Graphing
- Ad-hoc Reporting
- Least Cost Carrier Applications
- Single Source Data Warehouse
- Key Performance Indicator Development

Freight Rate Procurement

- Online Procurement Software that Manages the Entire Procurement Project
- Transport Providers Submit Bids Online

Contract Management

- Online Management Portal
- Rate Approval & Imaging Process
- Rate Expiration Notifications
- Storage of Expired and Current Rates
- Standardized Pricing Templates Available

Claims Management

- Loss & Damage Claims Processing
- Overcharge Claims Processing
- Service Failure Claims Processing
- nVision Global Managed or Self Service (Offered as a Software—SaaS)
- 87% Collection Rate
- Over 40 Years of Combined Experience



Odyssey



Keith A. Hancock

Innovating Logistics, One Route at a Time

There are lots of ways to get from Point A to Point B, but there's only one optimal way. For your business to maximize its profit, you need to avoid weather disruptions, labor shortages, price increases and countless other inefficiencies.

Odyssey Logistics specializes in complex logistics, creating customtailored solutions across multiple transportation modes. Door-to-Done® is not just our commitment to ensure the timing, safety and integrity of your shipment from the moment it leaves your facility all the way through to final delivery, it is our assurance that our worldclass logistics experts will manage the entire process, from request to receipt.





Odyssey Logistics & Technology Corporation • 39 Old Ridgebury Road, Danbury, CT 06810 866-487-7481 • salesandmarketing@odysseylogistics.com • odysseylogistics.com



Odyssey resolves logistics challenges and offers adaptive multimodal logistics on a global scale. By leveraging analytics, carrier relationships, specialized assets, sustainability strategies and deep international expertise, we deliver in the most complex supply chains. Our unique capabilities, technologies and assets ensure that shipments — and businesses — keep moving at full speed, even in the face of persistent market headwinds.

Our clients benefit from expert tailored solutions across multiple transportation modes, backed by the power of our freight network exceeding \$3B globally.

At Odyssey, we have assembled a diverse portfolio of solutions that we make available to our clients in multiple ways, including:

Managed Services: With our experience and vast supplier network, our transportation management services clients know we will strategically manage their logistics operations, from the routine to the most complex and challenging, regardless of cargo size, class or destination.

Intermodal Services: Odyssey is a leader in intermodal metals transportation and is an expert in intermodal ISO tank movement for products that require special handling including chemicals and food grade liquids. We are the largest independent logistics company in ocean container transportation, servicing all the major ports across the country. **Freight Forwarding:** Our customers rely on our comprehensive knowledge of import and export processes and regulations that enables us to design custom, cost-effective, end-to-end international transportation solutions for any size load. We're also a leading provider of a wide range of ocean freight consolidating and freight forwarding, trucking, project logistics, and warehousing-distribution services in Hawaii, Alaska, Guam and Puerto Rico.

Transportation & Warehousing Services: With strategically placed stateof-the-art warehousing facilities around the globe providing customizable and flexible logistics solutions, along with our specialized trucking expertise, we find our customers the capacity they need and provide high-quality warehousing, transloading, and delivery services.

Advanced Technology Solutions: Our commitment to delivering seamless customer experiences is made possible by our industry-leading investment in advanced technology platforms. From one touchpoint, users can manage all of their shipping needs—including accessing immediate capacity, choosing carriers, tracking and routing.

Regardless of the method, Odyssey delivers high-quality, integrated or individual services that optimize costs and sustain value, informing and elevating our clients' decisionmaking and processes outcomes.



Performance Team—A Maersk Company

2240 E. Maple Ave. • El Segundo, CA 90245 866-755-5120 x 6975 • marketing@performanceteam.net • performanceteam.net



Craig Kaplan CEO

Our focus has always been on building partnerships through leveraging our expertise, human capital, technology, and integrity.







Locations Los Angeles/Long Beach/ Inland Empire/ Northern California, New York/New Jersey, Chesapeake, Chicago, Dallas-Fort Worth, Houston, Kansas City, Louisville, Miami, Savannah, Seattle, Shreveport, Vancouver



or over 30 years, Performance Team—A Maersk Company has been a logistics leader in providing retailers, wholesalers, and manufacturers with end-to-end supply chain services. Now in our second year as part of the A.P. Moller-Maersk company, we are part of an ecosystem that enables customers to build a supply chain foundation as well as diversify when they need it most. Whether you need long-term supply chain solutions, speeding up your supply chain or slowing it down to work through volatile disruptions—our network provides you a multitude of options well-suited for your cargo and consumer. Across the US and Canada we have over 16 million sq feet of warehouse space, 500+ trucks that process, distribute and transport goods for North America's top retailers and manufacturers. In partnership with our customers, and others such as MIT, we continue to innovate and work hard to maintain our reputation as a leading e-commerce, distribution, trucking and consolidation company. Here are a few ways we can serve you and your customers:

E-Commerce Fulfillment & Distribution

Whether e-commerce, omnichannel, reverse logistics, pick-and-pack, transload, or carton-in carton-out, we have distribution solutions to meet your most basic or complex needs. PT has the infrastructure, material handling equipment, information technology, and management expertise to handle any task. We are proficient at adding flex space and human resources to adjust to your seasonal demands. Talk to us about how you can eliminate the need for costly real estate investments, construction and equipment, labor management and technology purchases. As your business expands and requires additional space or more sophisticated solutions, Performance Team will rise to the challenge to not only meet but exceed your strategic distribution needs.

Transportation

Our customers compete in fast-paced retail and manufacturing industries, demanding precise, accurate and informed transportation services. Performance Team—A Maersk Company has the skills and technology to support those time-sensitive requirements. No matter how difficult the mission, from drayage, store delivery, local



pick-up, consolidation, and delivery to distribution facilities and stores, PT is ready to step up to the plate and make a difference for your company.

Supply Chain Consulting

For Performance Team — A Maersk Company, logistics means strategy, execution, and integrity. Our extensive experience in supply chain consulting enables us to analyze your business and devise custom, effective, and flexible solutions to optimize the movement, handling, and distribution of your goods. Our logistics expertise can help you craft robust growth-oriented distribution networks, increasing your return on assets while managing overhead, without losing sight of your goal — giving you and your customers the best service available.

Technology

Performance Team—A Maersk Company utilizes best-in-class technology to streamline and improve the movement and visibility of your products. Our WMS and TMS systems are integrated with our customers' ERP systems and provide realtime updates and reporting, 24/7. This is handled through sophisticated enterprise application integration tools, utilizing wellunderstood EDI and API standards or proprietary interfaces as our customers require. Our API integrations with Shopify, Magento, and other platforms enable seamless e-commerce integration.



Pharr International Bridge

9900 S. Cage Blvd. • Pharr, TX 78577 956-402-4660 • pharrbridge@pharr-tx.gov • pharrbridge.com



Luis A. Bazán Bridge Director

The Pharr International Bridge allows for safe, orderly and efficient crossings for commercial and non-commercial vehicles. We do this by proactively implementing local, state and federal policies and procedures, coordinating bilateral efforts with government agencies, trade associations and businesses in the U.S. and Mexico. We deliver on our commitment striving for excellence in logistics by offering the safest and most efficient full-service commercial crossing in the South Texas region.



After a year filled with challenges... 10 stats, 10 stories

Everything, it seems, was turned upside down in 2020, in Pharr, in Texas, in the United States, in Mexico and around the world. Despite the challenges posed by the COVID-19 pandemic, trade continued to flow, albeit at a sometimes staccato, sometimes erratic pace. The good news is that after a tough second quarter, things generally began to improve, at least in the world of U.S. exportimport trade:

- www.ustradenumbers.com/ port/Pharr-International-Bridge-in-Texas/
- bridge.pharr-tx.gov

Here are 10 items for you to take away:

1. Let's start with the big picture. The decline in value of exports and imports crossing the Pharr International Bridge was in line with the U.S. averages.

2. Yes, Pharr exports declined a touch faster than the U.S. average in 2020, but they surpassed \$10 billion for the ninth straight year.

3. Imports fared better, falling less than the U.S. average in 2020. Three perishable categories registered gains while a fourth, a \$1 billion fruit, fell only slightly.

4. Pharr is the second busiest border crossing in its Customs district, which runs from Del Rio to the northwest to Brownsville to the southeast.

5. Looking at Pharr's top 20 exports, its national ranking with 10 improved when compared to other airports, seaports, and border crossings. It was unchanged with six and declined with four.

6. On the import side, it was six that improved, eight stayed the same and six declined.

7. Pharr doubled its market share for exports of electronic ignition equipment over the last five years.

8. You can see a similar story with avocado imports. Pharr's percentage of U.S. imports up, of imports from Mexico up, and Mexico's percentage of total U.S. imports up.



Future view 2023: We're building another bridge! Pharr International Bridge Expansion Project.

9. Pharr leads the nation in berry imports and is on track for another record-breaking year.

10. Pharr exported \$2.48 billion in the natural gas category in 2020.

The Pharr-Reynosa International Bridge serves as one of the most important commercial ports of entry for the U.S.-Mexico border. Pharr ranks 3rd in the nation for trade with Mexico, behind only Laredo and El Paso, and currently ranks as the 7th largest border crossing in the U.S. in terms of value for imports and exports.

Servicing the Automotive, Energy, Technology and Produce Industries, over 120,000 commercial trucks cross north and south through the Pharr Bridge on a monthly basis. These shipments consist of the following goods and commodities:

Top 5 Exports

- No.1 Natural Gas
- No. 2 Gasoline
- No. 3 Motor Vehicle Parts
- No. 4 Insulated Wire
- No. 5 Computer Chips

Top 5 Imports

- No.1 TVs, Equipment
- No. 2 Avocados
- No. 3 Berries
- No. 4 Insulated Wire
- No. 5 Electrical Switches



Phoenix Logistics

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Robert Kriewaldt Senior Vice President

Mission Statement

Strategic Real Estate. Applied Technology. Tailored Service. Creativity. Flexibility. These fundamentals reflect everything we do at Phoenix Logistics. We provide specialized support in locating and attaining the correct logistics solutions for every client we serve. Most logistic competitors work to win 3PL contracts, and then attempt to secure the real estate to support it. As an affiliate of giant industrial real estate firm Phoenix Investors, we can guickly secure real estate solutions across its portfolio or leverage its market and financial strength to quickly source and acquire real estate to meet our client's need.





Phoenix Logistics entered the third-party logistics space in 2017 as an affiliate of Phoenix Investors, a well-known commercial real estate firm that has been in operation since 1994. Based in Milwaukee, Wisconsin, we provide a broad range of logistics solutions tailored to meet the unique needs of each customer.

We operate on principles of continuous operational improvement and aggressive technology investment, ensuring that we can always provide the most advanced endto-end supply chain support to our clients, including:

■ **Real estate.** Warehousing capacity in the United States is tighter than ever before. Shippers need to pair up with logistics partners who offer creative and effective solutions for reaching key markets. In conjunction with our affiliate Phoenix Investors, we maintain approximately 50 million square feet of industrial, retail, and office space spanning 29 states. We are constantly expanding this footprint by restoring underutilized properties for industrial use.

■ Transportation management. From freight brokerage to vendor management, we can operate as a lead logistics partner to help you optimize all inbound and outbound shipments at your facility. Our in-house trucking assets and extensive network of carrier partners enable us to offer highly competitive rates on shipments ranging from raw materials to finished goods. ■ Distribution and fulfillment. Our experienced staff will help you build, operate, and maintain an efficient and costeffective distribution network powered by advanced warehouse management systems and other supply chain technologies that reduce costs, eliminate operational waste, and optimize labor. Our rapid response team can also respond to emergency situations by finding, staffing, and opening critical space in weeks instead of months.

Big data. Through advanced WMS, EDI, transportation and distribution management solutions, and much more, Phoenix is focused on offering logistics solutions driven by informed decisionmaking. We will help you analyze your pool of data to identify pain points and risks, then help you create realistic plans to optimize your supply chain.

■ Acquisitions. Phoenix Logistics and Phoenix Investors have an established history of making fair deals that benefit the seller. If we purchase your real estate assets or your entire logistics business, you can rest assured that we will continue to invest in the acquisition and make a positive impact in the community surrounding it.

Logistical support spans these functions and more, so it's critical to find a 3PL that can identify and implement the best possible solutions for your operation. The team at Phoenix Logistics is ready to help.



PITT OHIO

15 27th Street • Pittsburgh, PA 15222 800-366-7488 • cacybator@pittohio.com • pittohio.com



PITT OHIO has been in the trucking industry for over 40 years as the transportation and logistics provider you can trust; a reliable and dependable freight transportation provider with a flexible approach who can anticipate your needs.

In addition to our legacy LTL freight solutions, PITT OHIO provides supply chain, expedite, freeze protect, warehousing, transloading, international and truckload services. We provide these logistics and transportation solutions to customers throughout the entire Mid-Atlantic, Midwest and New England states as well as across all of North America with our strategic partners.

Through technology, we drive simplicity for supply chains and meet our customers where they are in their digital journey. As leaders in digital technology, our differentiation strategy centers around reliable data, transparency, and actionable insights, so that you can better manage your customers' expectations. Our innovative tracking application, Delivery Track, provides dynamic day of delivery ETAs for LTL shipments.

Our commitment to People, Planet and Purpose encouraged us to rethink what we can do to revolutionize sustainability in business and in the trucking industry. We recognize the nature of our business, but also embrace opportunities for research and application of renewable energy. Our renewable energy powered microgrid, found at two of our terminals, uses a patented, groundbreaking process that takes wind and solar energy into a battery system and the subsequent distribution of that power to points of use. We received the patent for this process in 2020.

It is our goal to promote the construction and maintenance of buildings that are environmentally responsible, efficient and healthy places to work. By creating healthy, encouraging places to work, we're able to hire and retain the best of the best in the industry. New construction projects are designed to meet certain sustainability standards in water, energy, and material usage efficiency to reach LEED (Leadership in Energy and Environmental Design) Certification levels. To date, PITT OHIO has 5 buildings that have achieved LEED status. Along with these certifications, we're reducing our carbon footprint with top of the line equipment, which also keeps our employees healthy, safe and comfortable.

Guided by visionary leadership and a shared spirit of innovation, PITT OHIO will continue to raise the bar with what differentiates us in the transportation and logistics industry our service, safety standards, technology and sustainability.





Charles L. Hammel III President/Owner

Customer Driven

We strive to understand the diverse and emerging needs of our customer base. We provide reliable and dependable solutions that exceed our customers' expectations.

People Driven

We know that our most significant resource is our people. The success of our organization can be attributed to our employees' dedication, pride, and outstanding work ethic. The commitment and loyalty of our employees facilitates the success of our organization.

Quality Driven

We recognize that quality is important to our customers. We develop repeatable operations, safety, security, claims prevention and vehicle maintenance processes that minimize variance and improve consistency. We are committed to providing our customers with high-value, cost-efficient solutions. Our commitment to quality is integral to our company.

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Polaris Transportation Group

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Single Source Supply Chain Provider:

- Asset-based, awardwinning Canadian LTL carrier
- Delivering to & from all points USA and Canada
- Canada and USA customs bonded carrier
- LTL, TL, & global 3PL
- Warehousing & distribution
- Industry-leading transit times & on-time delivery
- Expedited next day service between USA & Canada
- Online ordering, rating, & real-time tracking
- Cutting-edge technology including AI, robotics, distributed ledger & smart contract process
- Intelligent customs document processing for efficient cross border shipping to Canada & USA
- Technology company providing intelligent automation software.

Brand Promise

To provide industry-best supply chain solutions and customer experiences through innovation and technological development while focusing on our people, customers, and communities.



or over 25 years, Polaris Transportation Group has been an award winning carrier of choice for Fortune 500 companies, 3PLs, global freight forwarders and small to medium size businesses alike. The Polaris Transportation Group is comprised of four operating divisions that are not only leading providers of cross-border LTL but of global logistics, transport, technology and warehousing & distribution. With the recent development of their in-house digital laboratory Polaris is at the cutting edge of technological innovation in the supply chain sector. A snapshot of their individual service strengths as follows:

Polaris Transportation is the largest independently Canadian owned, cross border LTL carrier. They specialize in the shipment of dry goods, priced by the hundredweight or by the skid and deliver industry leading transit times between Canada and the USA. Polaris Priority Plus service offers guaranteed overnight service between Toronto and Boston, NYC, Chicago, Cleveland, Cincinnati & Columbus. Customer service is a top priority at Polaris, you can rest assured your shipments will be delivered according to their stringent quality process.

Polaris Global Logistics (PGL) investigates larger opportunities within their customers' supply chain. These solutions include global requirements where PGL acts as the critical link for the North American transportation and distribution segment. Within North America, they provide all modes of transport, warehousing, distribution and supply chain management services. They can effectively deliver to every zip and postal code within Canada and the USA on a daily basis.

Polaris Commercial Warehousing facility in Toronto, ON, can effectively distribute anywhere in Canada and the USA. From inbound shipment requirements, to picking and distribution of orders by courier, LTL or truckload carriers. With over 300,000 sq.



ft. of warehousing capacity, Polaris offers sorting, display assembly, co-packing for e-commerce, fulfillment and distribution. Commodities handled include CPG, bulk, medical devices, paper, apparel, industrial and commercial products. If you need a presence in Canada, Polaris's Toronto facilities serve as the ideal distribution hub.

NorthStar Digital Solutions (NDS) is

a cutting-edge technology company providing intelligent automation software. Through innovative technical design and development, along with foundational industry experience, their smart people, partners and technology platform have combined the very best ingredients for intelligent systems processing across enterprise platforms. Their team of automation engineers, architects, data scientists, developers and seasoned industry leaders can move at great speeds with unconstrained research and development facilities and platforms. NDS has successfully integrated blockchain hyperledger, robotic automation and smart contract processes. NDS touches all vertical market spaces with a specialization in transportation. For more information, visit their website NorthStarDigital.solutions





Port of Long Beach

415 West Ocean Blvd. • Long Beach, CA 90802 562-283-7000 • info@polb.com • polb.com



Mario Cordero Executive Director

Our Vision

The Port of Long Beach will be the global leader in operational excellence and environmental stewardship.

Mission

The Port of Long Beach is an international gateway for the reliable, efficient and sustainable movement of goods for the benefit of our local and global economies.

Value Proposition

Our customers choose the Port of Long Beach because we are the most reliable, most costeffective and greenest gateway for the movement of goods to and from America's major consumer markets and producers.



The Port of Long Beach is a global leader in operational excellence and topnotch customer service, moving cargo with reliability, speed and efficiency—making it the premier U.S. gateway for trans-Pacific trade.

As the nation's second-busiest container seaport, the Port of Long Beach handles trade valued at \$200 billion annually and supports 2.6 million trade-related jobs across the United States, including 575,000 in Southern California and 1 in 5 jobs in Long Beach.

World-Class Facilities

Spanning 3,200 acres with 31 miles of waterfront, 10 piers, 70 ship-to-shore gantry cranes and some of the deepest berths in the country, the Port's world-class facilities can accommodate the largest shipping vessels in the world. Goods moving through the Port originate in or are destined for every U.S. congressional district.

With a keen eye toward building a successful and sustainable future, the Port is pursuing long-term capital improvement projects. In 2020, the Port opened a new bridge built for the modern era of shipping and goods movement. In 2021, the Port completed the final phase of the world's most advanced container terminal.

In the next 10 years, the Port is planning \$1.6 billion in modernization projects, to further prepare for the demands of global trade. Plans include investing \$1 billion in on-dock rail projects, aimed at substantially increasing reliability, adding capacity, strengthening competitiveness, improving speed-to-market and allowing for the rapid movement of cargo throughout the harbor.

By operating Foreign Trade Zone 50, the Port of Long Beach lessens the impacts of tariffs and eliminates Customs clearance delays by having shipments delivered directly to qualifying businesses within Orange County and parts of San Bernardino and Los Angeles counties.

Customers choose the Port of Long Beach for the most dependable, costeffective and fastest delivery of goods in the world, along with the strong relationships it maintains with industry, community, environmental advocates and partner agencies. In 2021, industry leaders named it "The Best West Coast Seaport in North America" for the third consecutive year.







10 International Way • Longview, WA 98632 • 360-425-3305 portoflongview.com



Dan Stahl CEO

Mission Statement

Our mission is to promote commerce and economic development through strategic public investments for the benefit of our communities.



The Port of Longview, Washington, is the first full-service operating port on the deep-draft Columbia River shipping channel in Southwest Washington State. With more than 500 acres of active industrial property equipped for marine services, storage and industrial use, Longview is an efficient link in supply chains stretching between Asia, Europe and the Americas. In operation since 1921, the Port of Longview has a proud history of service as the connection between raw materials and the industrial customers who create finished goods around the globe.

At just 66 miles from the mouth of the Columbia River at the Pacific Ocean, Longview offers direct intermodal connections to all regional rail lines and swift connections to highways, including Interstate 5 north or south, and Interstates 84 and 90 for east and west bound cargo heading to or from the Port. Additionally, the Port of Longview is the only bulk/ breakbulk port on the Columbia River able to utilize the full deep-draft navigation channel on a single tide, eliminating additional wait time for the next high tide. Superior transportation connections make Longview ideal for bulk, breakbulk and project shipments via the Pacific Northwest.

Connecting source goods and materials to their final destination is only one of the connections the Port of Longview makes. The Port takes great pride in the connections it has made with customers and partners in support of Port operations. From the many different labor organizations that support the transfer of goods, to the transportation and logistics organizations that direct cargo through the Port on roads, rails and the river, the Port of Longview is known for its role in facilitating efficient business and trade for the benefit of all its strategic partners.





Port of Los Angeles

425 S. Palos Verdes St. • PO Box 151 • San Pedro, CA 90733-0151 310-732-3508 • portoflosangeles.org • @PortofLA



Gene Seroka Executive Director

Vision

The Port of Los Angeles is America's Port^{*}—the nation's #1 container port and the global model for sustainability, security, and social responsibility.

Mission

We deliver value to our customers by providing superior infrastructure and promoting efficient operations that maintain our essential role in the nation's economy and transportation network as North America's preferred gateway and a catalyst for job growth.

Ranked #1

When measured by container throughput, the Port has consecutively ranked as the number one port in the United States since 2000.





The Port of Los Angeles is the busiest container port in the Western Hemisphere, sustaining its rank as number one in the U.S. for more than 20 years with record volumes for containerized trade. Located in San Pedro Bay, 25 miles south of downtown Los Angeles, the Port encompasses 7,500 acres of land and water along 43 miles of waterfront.

Featuring various commodities from avocado to zinc, the Port's marine terminals manage a diverse portfolio of cargohandling operations, including container, cruise and ferry, automobile, breakbulk, dry and liquid bulk and warehouse facilities that manage billions of dollars' worth of cargo each year.

Throughout the pandemic, all cargo terminals at the Port of Los Angeles have remained open and operational, keeping cargo flowing as an essential service to the nation. Executive Director Gene Seroka leads the Port's response to this global health crisis and concurrently serves as Chief Logistics Officer for the City of Los Angeles, overseeing Logistics Victory Los Angeles (LoVLA), a COVID-19 response effort that matches suppliers with local health care providers and others throughout the supply chain with PPE and other supplies.

An industry linchpin, the Port is an established leader of maintaining an efficient, sustainable supply chain, and a trailblazer in modernization and cybersecurity, taking a leadership role in adopting new technologies to improve the reliability, predictability, and efficiency of the flow of cargo across global seaborne trade. Examples of this forward-thinking are demonstrated in the Port's partnership with GE Transportation, a Wabtec company, in the 2016 launch of the digital information portal Port Optimizer[™] and companion data tools Signal and Return Signal, launched in 2020. The Port has also partnered with IBM to design and operate a first-of-its-kind Port Cyber Resilience Center focused on detecting and protecting against malicious cyber incidents potentially impacting cargo flow.

During these challenging times, development and construction continue at the Port of Los Angeles. The Port will invest \$2.6 billion in infrastructure improvement projects through 2025, with a focus on improving the efficiency of goods movement across the supply chain. Both competitive and collaborative, the Port of Los Angeles serves as an economic bellwether and the premier international trade gateway of Southern California.



The Port of New York and New Jersey

4 World Trade Center • 150 Greenwich Street, 17th Floor • New York, NY 10007 888-PORTNYNJ • **Twitter** @PortNYNJ • www.portnynj.com



Sam Ruda Port Director Port Department Port Authority of NY & NJ

The Port of New York and New Jersev is the gateway to one of the world's most concentrated and affluent consumer markets. A system of terminals, rail, and roadways brings competitively priced goods to consumers' doorsteps and U.S.-produced exports to the world's buyers. We are the largest port on the U.S. East Coast, third largest in the United States, and ranked in the 'Top 25 Ports' by the World Shipping Council (WSC).

At the Port of New York and New Jersey, we know every hour counts when moving cargo. As the largest port on the U.S. East Coast, we have the facilities and options to move your cargo quickly, cost-efficiently, and in an environmentally sustainable way.



he Port of New York and New Jersev provides unmatched access to a large and concentrated consumer market, reaching 13.3 million people within one hour, 27.7 million people within two hours, 46.3 million consumers within four hours, and many more in key inland markets. This past year. we have seen recordbreaking cargo numbers and are making critical improvements at our facilities to keep up with the pace, further ensuring the speed and reliability of getting your cargo to market.

A Global Gateway

From our terminals, rails, and roads, we quickly and efficiently deliver goods to local and inland consumers and businesses, reaching 134 million people within 36 hours by rail or truck. We are the first call for more than 75% of arriving vessels, and their cargo is often delivered by rail to inland destinations before the vessels arrive at the next U.S. port.

Collaboration, Coordination, and Communication

Relying on the support and collaborative efforts of our Port partners and the Council on Port Performance, the Port of New York and New Jersey remained steadfast in our commitment to deliver cargo despite challenging times. Through collaboration and communication, we work together and share information to move essential goods to millions of Americans and ensure the smooth flow of goods through our port.

One Port, Many Operations

Our six container terminals welcome the world's largest ships, and our rail lift capacity is the largest on the U.S. East Coast. Our facilities also include three auto terminals, two cruise terminals, four ExpressRail facilities, New York New Jersey Rail, and access to more than 1 billion



square feet of industrial space within 50 miles. Our diverse portfolio serves container shipping, automobile processing, bulk and breakbulk cargo, warehousing and distribution, cruise passengers, intermodal, refrigerated cargo, Foreign Trade Zone, cross harbor rail, and numerous maritime support industries.

Growing and Improving

The Port of New York and New Jersey has seen 14 consecutive months of record volume. In the first eleven months of 2021, the Port moved 8.2 million twenty-foot equivalent units (TEUs), a 19% increase from the same period in 2019 and more volume than in all of 2020.

In July 2021, the U.S. Department of Transportation approved a \$44 million infrastructure grant for road improvements at Port Newark, one of the bistate agency's six marine terminals. This discretionary grant will go toward a \$176-million modernization project to create a safer, more efficient road network configuration, delivering vital safety upgrades to a major connector essential to local and regional commerce.

These upgrades will alleviate traffic, help reduce greenhouse gas emissions, improve air quality for surrounding communities, and aid in moving more goods in and out of the port complex more efficiently.



Port Tampa Bay

1101 Channelside Drive • Tampa, FL 33602 800-741-2297 • www.porttb.com



Paul Anderson President and CEO

"Port Tampa Bay's container business is growing exponentially as our location allows BCOs and container carriers to get closer to their customers with the expansion of DC capacity along the Tampa Bay/ Orlando I-4 Corridor."



Port Tampa Bay has emerged as Florida's new supply chain solution for container cargo and one of its most efficient. Even with container volume up 29% over the past year, Port Tampa Bay has experienced no cargo congestion or delays, and stands ready to welcome new business.

Florida's Distribution Hub: The addition of new direct Asia container services provided a giant leap forward in serving Florida's largest and fastest growing market—the Tampa Bay/Orlando I-4 Corridor. This Central Florida region is also one of the hottest industrial real estate markets in the country and Florida's hub for distribution, logistics and manufacturing. Home to close to half of Florida's population of 21 million residents, and welcoming a majority of the more than 126 million tourists who typically visit every year, the I-4 Corridor has the largest concentration of DCs in the state.

To keep pace, the Port recently expanded terminal capacity with additional paved storage and extended berths. The next phase will include three additional cranes and equipment, and new trans-load warehouse facilities.

New Services Boost Efficiencies

In 2019, Port Tampa Bay welcomed CMA CGM, COSCO, Evergreen, OOCL, Maersk and Sealand to its family of container lines offering new services, joining established carrier partners ZIM, MSC and Seacat. In 2020, ZIM launched a new Tampa Mexico Shuttle container service, and in 2021, Dole Ocean Cargo Express began a new direct service from Central America. For the beneficial cargo owners in the Port's immediate backyard, these new services are especially good news. These companies are seeing significant savings in their supply chain/distribution costs as truckers can now make as many as 3 to 4 round trip deliveries per day from Port Tampa Bay to their DCs, which then service the entire state and benefit from attractive truck backhaul rates to reach into markets throughout the Southeast and beyond.

Together with partners like container terminal operator Ports America and cold storage specialist Port Logistics Refrigerated Services, Port Tampa Bay is expanding infrastructure and capacity to ensure it is well-positioned for continued strong growth.





LOGISTICS PL

marketing@protrans.com • protrans.com

Optimizing

ProTrans 8311 N. Perimeter Road • Indianapolis, IN 46241 • 317-240-4100



Gary Cardenas CEO

We believe in empowering our experts to create strategic solutions and develop leading edge technology that strengthens our clients and sets the standard for service in the logistics industry.





PROTRANS wiwww.protrans.com p1888-747-7369

supply chain

roTrans is a global

management provider that

Consolidation, and Custom

Software services. ProTrans

specializes in Third-Party

Logistics (3PL), Freight

is committed to creating

that reduce your logistics

efficiency. We do this by

conducting a detailed

analysis that guides the

creation of your strategic

movements from A to Z

to see everything and

All throughout, we are

supply chain.

and give you the software

make strategic decisions.

dedicated to finding new

savings opportunities to

With 29+ years of experience we have seen

it all and have created

a strong network filled

strategic locations, and consistent capacity. We

are headquartered in Indianapolis, Indiana and

have 30+ locations in

North America and over

300 affiliated locations

worldwide.

with trusted partnerships,

continuously improve your

plan. We then manage your

spend and increase overall

innovative, unique, and

data-driven solutions

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wiwww.toclogistics.com p1-800-717-0574

ProTrans Solutions Turnkey Third-Party

Logistics (3PL): Our 3PL solutions, including supply chain management, supply chain design, transportation procurement, and route management, are designed to fulfill the increasingly complex demands of today's logistics.

- Optimization through Consolidation: We move more of your materials with fewer trucks. reducing your carbon footprint while keeping costs down and efficiencies high.
- Optimization through Pool Distribution: Our pool distribution solutions are an extended option available to provide cost savings in your supply chain. Our flexible network allows us to receive. validate, and inventory your goods for final delivery in a particular geographic region, thereby greatly reducing redundant shipping costs and unnecessary handling.
- Unplanned/Expedited **Freight Management: ProTrans Freight** Management solutions move your freight in the

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hain

necessary time frames with real-time visibility by using dedicated teams focused on monitoring and tracking your loads.

- **Comprehensive Materials** Management: Flexible warehousing solutions that respond to your unique inventory and fulfillment needs.
- Simplified Cross Border Processing: Multiple validation and verification options for when you need to move inventory across the border.
- Intellectual Talent: ProTrans' overall success lies in our people. We've made a full commitment to our Talent Development Program, an in-depth program covering all departments in our company.







4131 N. Central Expwy, Suite 1200 • Dallas, TX 75204 214-451-4671 • bd@r2logistics.com • TheBest3PL.com



WHO WE ARE

Founded in 2007, R2 Logistics is a global provider of transportation services and logistics solutions. As a third-party logistics company, we provide access to thousands of contracted transportation providers. With offices located across the United States we have the capacity to resolve all your shipping needs. Backed by gamechanging technology and our culture for Reliable Service and Relentless Passion, we've built a strong reputation as an industry leader.

CUSTOMER SERVICE IS PRIORITY NUMBER 1

At R2 Logistics we pride ourselves on offering a superior customer service experience. Whether vou're a Fortune 500 company or a small family owned business you are valued by R2 Logistics. Our Customer Service Advisory Board was formed to ensure every customer across the board is given the time and attention they deserve. Comprising a member from each of our offices, this group holds a weekly conference call to hold everyone accountable by discussing any service issues or successes. The team also meets twice annually at our corporate headquarters to brainstorm new and innovative ways to offer the best customer service the transportation industry has ever seen.

TAKING TECHNOLOGY FURTHER

R2 Logistics is superior to other 3PLs by how we utilize technology to ensure the highest level of accuracy and service. Our TMS creates data that helps shippers streamline tasks and reduce costs. With an integrated customer portal, our tools deliver real-time connectivity across the supply chain. Whether you need transparent visibility to your operations, optimization of your business processes, or strategic data and reporting to help drive decisions, R2 Logistics has the tools you need.

SERVICES & CAPABILITIES

- Managed Transportation
- Truckload
- LTL
- Flatbed & Specialized
- Expedited & Air
- Intermodal
- Ocean
- Reverse Logistics



Ben Gase Founder and CEO

The R2 Way

Obsess Over The Customer Do It Now Attitude Take Responsibility Be Different Always Think Positively Compete, Compete, Compete Over-Communicate Do Your Job Play The Long Game It's About The Team



480-801-5500 • sales@ratelinx.com • ratelinx.com

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Shannon Vaillancourt *President and Founder*

Mission:

RateLinx was founded in 2002 by Shannon Vaillancourt, with the idea there was a better way to give companies complete visibility to their supply chain. On a mission to revolutionize supply chains, they help customers accelerate their supply chain intelligence by driving data quality and delivering real-time, accurate, and tailored analytics, dashboards, and reports.

An award-winning provider of logistics software and services, RateLinx connects ship, track, and pay data, to deliver better logistics insights and better business outcomes. RateLinx collaborates with customers to drive significant savings and insights in their logistics operations in 45 days or less with low IT.

The best logistics data provider improves shipping, visibility, and payment.

RateLinx is an awardwinning logistics solutions provider recognized in four Gartner market guides. Delivering all your logistics data in a single platform, RateLinx tailors its solutions

to help you improve your business. The powerful RateLinx data quality engine leverages AI and machine learning to cleanse and normalize your freight data, delivering complete, timely, and accurate insights across your logistics processes. RateLinx solutions can stand-alone or augment any current systems with fast deployment and low IT for faster ROI.

TMS

ShipLinx is a global, high-volume, enterprise-class TMS that meets all your supply chain demands with no professional service or change fees. ShipLinx supports unlimited shipments, carriers, modes, locations, users, and currencies for maximum capability. Cloud-based and auto-updated, ShipLinx reduces costs and improves service by optimizing complex freight with multimodal execution, scheduling, and rating tools. Expand your TMS capability with multi-carrier small parcel, custom freight marketplace, and inbound supplier portal. RateLinx onboards any carrier quickly at no additional cost. Augment your existing TMS to achieve faster ROI with lower costs over a new system.

Real-Time Visibility

Our TracLinx real-time visibility platform delivers the scalability you need to track shipments worldwide. We'll onboard any carrier at no extra cost to track all locations, suppliers, customers, and volume in realtime. Get superior real-time visibility accuracy over multimodal shipments, suppliers, and carrier performance with



the industry's best data quality. Enhanced with AI, TracLinx powers accurate ETAs to streamline operations. Customizable predictive analytics and prescriptive insights alert you to potential issues and improvement opportunities.

Freight Audit & Payment

PayLinx is an artificial intelligencedriven freight audit and spend intelligence platform. Enabling process automation, exception management, and advanced analytics, PayLinx improves cost strategies, decision making, and carrier partnerships. Take control of your freight spend and eliminate exceptions and rate tolerances. Advanced analytics enable better decisions through powerful insights. Measure and monitor critical custom and standard KPIs in real-time.

Analytics

Even with a TMS, track and trace, and visibility systems in place, successful initiatives are still out of reach for many shippers. RateLinx's powerful analytics platform connects your existing systems and can turn your data into positive business results. Leverage advanced analytics to find cost-saving opportunities that impact your organization's bottom line.





OGISTICS a TI THOMAS' COMPANY

Red Classic

1800 Continental Blvd, Suite 103 • Charlotte, NC 28273 866-768-8809 • info@redclassic.com • redclassic.com



Spencer Webster President

Outstanding Experiences. Exceptional Outcomes.

Mission Statement

Our mission is to be the safest provider of transportation, logistics and maintenance solutions to enable our customers and communities to thrive.

Services

- Truckload
- LTL
- Dedicated
- Intermodal
- Flatbed
- Drayage
- Refrigerated
- Logistics Solutions
- Managed Transportation
- Fleet Maintenance









Who We Are

At Red Classic, we know that getting things where they need to go-on time and efficiently-is what shippers need. Red Classic is a wholly-owned subsidiary of Coca-Cola Consolidated, the largest Coca-Cola bottler in the U.S. that's been serving the world's best brands and flavors for more than 119 years. Today, we drive operational efficiency for customers across dozens of industries by offering a full range of transportation and fleet maintenance solutions customized for

your business needs. Great brands trust us with their products because we deliver outstanding experiences and exceptional outcomes every day.

Transportation Solutions

With regional company-owned assets, an over-the-road (OTR) division and a network of more than 31,000 carrier partners managed through our full-service brokerage department, we have the reliable capacity your business demands. We offer truckload, less than truckload (LTL), dedicated and other logistics solutions for raw materials and finished products throughout the continental U.S. and Canada.

Fleet Maintenance Solutions

With more than 20,000 assets under management and 80+ fullservice maintenance shops, we provide customized maintenance solutions that reduce downtime and labor costs. Our skilled technicians service more than 150 equipment types including class 7 and 8 tractors, trailers, material-handling equipment and everything in between.

The Red Classic Difference

- Safety Comes First. Safety Comes First is Red Rule #1. We invest in extensive, systematic training and the latest technology to ensure our drivers, our equipment and our freight arrive safely.
- Assured Capacity. As an asset-based 3PL and one of the largest beverage haulers



in the U.S., we understand the demands of today's shipping environment. Our growing network means we can expand with your business as your need for capacity evolves.

- Industry Expertise. Our experienced logistics team has the expertise to address the most complex and demanding shipping environments, saving you time and money.
- Unparalleled Service. Our commitment to extraordinary customer service breeds a culture of partnership with our customers that is second to none. We're proactive and responsive, so you can rest easy knowing your freight is handled with care.

Our Promise to You:

- We want you to experience service excellence in every interaction.
- You can count on us to operate with integrity, always.
- Our expertise is there for you, whenever and wherever you need it.

Experience what our customers already know—no matter what you need, Red Classic delivers.





RedStone Logistics

888-733-5030 • solutions@redstonelogistics.com • redstonelogistics.com



Jim Ritchie President & CEO

Experience is Everything

RedStone is a unique, thirdparty logistics company specializing in improving supply chain effectiveness and efficiencies. Founded by logistics industry veterans with over 100 years combined experience, RedStone has expertise in managing supply chains of all sizes and complexities.

Our services include:

Transportation

- Small Package
- Air Cargo
- LTL
- Truckload
- Intermodal
- Ocean
- Rail
- Expedited

Final Mile

Custom Solutions

- Supply Chain
 Optimization
- Contract Logistics
- Transactional Services
- Consulting



L O G I S T I C S 888-733-5030

solutions@redstonelogistics.com redstonelogistics.com



Change Your Perspective on Third-Party Logistics

To improve your supply chain performance, you need a partner that can examine every aspect of your business for opportunities to increase visibility, drive efficiency, and lower your costs.

Complete Logistics Services

RedStone Logistics creates value by focusing on discovery and data collection, process design and automation, strategic procurement, and continuous improvement. After we optimize your supply chain processes, our dedicated team ensures on-time delivery and pick-up of shipments and, when necessary, simplified claims management.

Reduce Your Supply Chain Costs and Much More

Many 3PLs can lower your rates, but that is the simplest part of the equation. To bring you more value, we place our focus on four keys to supply chain success:

1. Discovery & Data Collection

We use data to initiate the improvement process. Applying our technology and expertise, we improve your visibility, real-time reporting, and information flow.

2. Process Design & Automation

We work to automate routine processes and drive efficiencies to give your supply chain a competitive advantage.

3. Strategic Procurement to Maximize Pricing Efficiency

Leveraging our procurement experience and buying power, we work with you to secure the best rate structures in the industry.

4. Continuous Improvement to Drive Savings Year-Over-Year

Our review process and commitment to continuous improvement give you peace of mind, knowing that we have become an extension of your business.



In Pursuit of Supply Chain Perfection

Custom Solutions for Your Business

Manufacturers

Our roots are in manufacturing, and we know that to be the best you must focus on innovation, productivity, and quality. Unfortunately, driving the same level of efficiency in your supply chain is too often overlooked. You're the expert in manufacturing; we're the experts in supply chain efficiency.

Consumer Packaged Goods Companies

It is easy to get overwhelmed as you try to anticipate the moves of your competitors, consumer buying trends, and emerging technologies. We can help with strategies that include digital innovations, omnichannel solutions, and other efficiencies to help you meet your financial goals.

Distributors

As an individual distributor, your success depends on your ability to fulfill orders quickly, ship orders accurately, and stay within budget. RedStone can optimize your supply chain to improve your bottom line.

Benefit from Our Experience

RedStone was founded by logistics industry veterans with over 100 years combined experience working with many of the largest companies in the world.

Put the power of our experience to work for you.



REI - Real Estate Investments

Paseo de la Reforma 483, Piso 14 • Col. Cuauhtemoc, CP 06500, CDMX rarroyo@rei.realestate • mdelgado@rei.realestate



Raúl Arroyo Management Team



Miguel Delgado Management Team

REI is an industrial real estate company, which combines the experience of its partners in real estate development and industrial buildings respectively. It is in charge of creating value for its investors by offering 360° solutions, from the acquisition to the disposal of assets.



REI is a Mexican industrial real estate developer with expertise in investment, development, leasing, real estate debt, management and disposition of portfolios and single properties. A tried and tenured real estate solution.

We create value for our investors, offering 360° solutions, from acquisition until the disposition of the assets:

- Acquisition: Coordinate due diligence and portfolio valuations to ensure viability and minimize risk.
- **Development:** Coordinate external experts to review construction budgets, specs and ensure on-time and on-budget delivery.
- **Debt:** Negotiate construction and stabilized asset loans with major financial institutions with optimal conditions.
- Leasing: Daily contact with clients and brokers to negotiate leases, renewals and expansions.
- Management: Ensure contract fulfillment and building's conditions to maintain portfolio value.
- **Disposition:** Negotiate and coordinate with the legal and property management teams the explanation and delivery of information required to sell any property or portfolio.

The Team Experience

- Manage more than US\$2B AUM
- 300+ buildings under management
- Experience in 15+ markets
- 40+ years of experience accumulated in REI's team
- Administration of approx. 45 million sq. ft.
- Class A industrial complexes
- REI's team has participated in the construction of more than 50 buildings and has experience negotiating the disposition of portfolios of more than US\$1B AUM.
- From 2017 until 2021, the team has participated in the acquisition, development, management, and disposition of more than 7.5 million sq. ft. of industrial premises with an approximate value of more than US\$700 million.







Rinchem Company, Inc.

5131 Masthead St. NE • Albuquerque, NM 87109 • 505-345-3655 • 888-3PL-CHEM info@rinchem.com • rinchem.com • rinchem.com/locations



Chuck Breinholt President

STREAMLINING THE CHEMICAL SUPPLY CHAIN

Our Mission:

The mission of Rinchem Company, Inc. is to be the most responsive provider of Chemical Management Services any of our stakeholders ever experience. Responsiveness is identifying, documenting and fulfilling every expectation and requirement of our stakeholders. Stakeholders include customers, employees, communities, regulatory authorities and owners.

Locations:

- United States
- Taiwan
- Singapore
- South Korea
- Israel
- Ireland

Associations:

- ISO 9001
- IWLA Member
- WERC Member
- NACD
- SmartWay Transport Partner

Managing the Global Chemical Logistics Network

Rinchem Company, Inc. is a lead logistics provider with proven expertise in creating and managing safe and efficient supply chains for high purity, pre-packaged chemicals and gases. We apply four decades of expertise and innovation to provide the most reliable, efficient, and cost-effective solutions for our customers. Our services include global warehousing, transportation, freight forwarding, and lead logistics technology solutions.

Rinchem operates a broad network of temperature-controlled, hazardous materials compliant warehouses at locations across North America and in parts of Europe, the Middle East and Asia. Rinchem's transportation and warehousing networks are linked through Chem-Star[®], a secure, Internet-based logistics management application and reporting interface.

Rinchem Services and Areas of Expertise

Our areas of core competence include: • Lead Logistics Solutions:

Coordination of all logistics-related activities and suppliers, including analysis of and recommendations regarding modes of transport, opportunities for consolidation, customer service performance levels and opportunities for supply chain improvement

■ Warehousing: Public or dedicated, temperature-controlled or ambient, regulated or non-regulated warehousing and handling of high-purity, pre-packaged chemicals, gases and other materials

• Transportation: Intermodal, over-the road transportation, cross-docking or local delivery of wet or dry chemicals or other materials in bottles, cases, drums, totes or other specialized containers

■ Freight Forwarding: International shipment of regulated, temperature controlled chemicals and gases, including import, export, customs clearance, shipment consolidation and deconsolidation, drayage to and from the port, bonded warehousing, cross-docking, transloading and door-to-door delivery services.



■ ISO Yard Transportation: International ISO tank transportation and storage at select Rinchem warehouse locations

Chemical Management Expertise and Logistics Network Optimization

Rinchem's core area of expertise is our ability to safely and efficiently manage chemicals and gases, achieving full regulatory compliance and a reduction in risk, particularly for organizations in the semi-conductor industry. Unlike many general-purpose third-party logistics providers, Rinchem's assets, employees, systems, processes and expertise are customized for the management of chemicals and gases. Allowing Rinchem to manage the chemical supply chain enables companies to focus greater time and resources upon their own core competencies.

Rinchem engages in long-term, strategic relationships with its customers to systematically drive cost, risk and waste out of the supply chain. Strategies for improvement include the utilization of systems and expertise that deliver greater visibility, flexibility and control, leading to inventory reduction and improved service levels. Rinchem also helps customers to consolidate and optimize shipments and routing, reducing a company's environmental footprint, as well as overall logistics costs.







HQ: 355 Food Center Dr. • Bronx, NY 10474 888-824-7365 • rmxsales@rmxglobal.com • rmxglobal.com



RMX Global is known for a legacy of leadership in truckload logistics since 1983. In addition to our 39 years of nationwide full truckload expertise as a broker and serving the complex needs of the food products industry, RMX's last-mile division, Last Mile LLC, relieves the many issues shippers face delivering into a major city.

STRATEGIC - HISTORIC - EXPERIENCED

We simplify complex logistics challenges across the U.S. so customers and carriers can focus on running their business. RMX is known for efficient, progressive, and customer-focused solutions to improve freight transportation for almost 40 years.

RMX SOLUTIONS

- Full Truckload: Refrigerated/Dry
- Flatbed
- Intermodal
- Expedited
- Dedicated
- Specialized
- Supply Chain Management: 3PL/4PL
- Custom Management Technology
- Customized Refrigerated Fleet
- Warehousing and Cold Storage
- Last Mile Service into NYC 5 Boroughs

Northeast Last Mile Logistics

Last Mile LLC was formulated by the feedback of our valued customers. No longer did they want to incur the tolls of the Northeast, the traffic, and the difficulty delivering to their customers who are located within a metropolitan region. Last Mile LLC takes all the headache out of their delivery process into a major city and handles all their issues for them. We save you money on your overall transportation by relieving your biggest issue, which is delivering into NYC. Allow your trucks to drive on the easy road, while we take on the hard ones.

"We offer tremendous flexibility, long-term industry experience—since 1983—but what really differentiates us from the rest is our people. RMX is a well-seasoned team that has decades of experience, as a broker, which translates to decades of industry relationships. We still enjoy doing business with some of our original customers, and I think that speaks volumes."

-Kelly Greenlee, President of RMX Global

Be a part of the RMX team. Contact Us Today. RMXglobal.com





Kelly Greenlee President

Mission Statement

Deliver customer-specific logistics solutions through exceptional customer service.

Memberships / Awards

- TIA Member
- NASTC Best Broker program
- EPA SmartWay Transportation Partner (Logistics)
- Diamond Broker Program
 Truck Stop
- ITS Financial
- *Transport Topics* Top Freight Brokerage Firm
- SEDEX Respect Program
- Truckers Against Trafficking
- Top 3PL by Food Logistics Magazine
- 2021 Top 100 3PL Provider by Inbound Logistics
- 2021 Premier Carrier by FourKites

With locations in

- ► Lakewood, CO
- ► Springdale, AR
- ► North Port, FL
- ► Fayetteville, NC
- Petersburg, WV
- Bronx, NY
- ► Manchester, NH
- ► Auburn, ME



Romark Logistics

822 South Avenue West • Westfield, NJ 07090 800-276-2719 • sales@romarklogistics.com • romarklogistics.com



Marc Lebovitz (left) President

Mission:

To deliver customized logistics solutions built on an unwavering commitment to provide outstanding service to our customers. We provide customized and innovative services including distribution and fulfillment, transportation management, packaging and value added, and real estate development.

A family-owned company with integrity, we've built long-term relationships by constantly adhering to the following core values:





ersonalized service is not just a tagline at Romark Logistics. For nearly 70 years, we've been providing our customers with customized, advanced solutions for their complex logistics and supply chain challenges. With an unwavering commitment to our customers. we strive to

deliver best-



Recently completed 189,000-square-foot expansion of the Hazleton Distribution Center in August 2021.

in-class service as a full spectrum 3PL provider. To meet demand from our growing customer base we've recently expanded our distribution facilities.

In the last two years we've added approximately three million square feet of distribution space. Recent expansions include enhancements to infuse robotics and automation. As we continue to grow, our real estate division has another 850,000 square feet in its construction pipeline over the next 18-24 months.

Our dedicated Romark team members work effectively behind the scenes to ensure that all aspects of our clients' logistics requirements are in sync. Our clients include major food, beverage, pharmaceutical and retail businesses globally.

Romark offers extensive services to handle logistics along the supply chain, including:

Distribution and Fulfillment

Our warehouse solutions feature both contract and public food-grade options, and we specialize in temperaturecontrolled requirements. With the latest automated systems and technologies, we offer short- and long-term storage, cross dock operations, e-commerce fulfillment, inventory management services, packaging, assembly and JIT delivery, plant support reverse logistics, and supply chain consulting.

Transportation Management

With web-based transportation management software, dry and temperature-controlled applications, and supply chain expertise, we keep products moving domestically and internationally and offer the ease of a single point of contact. Our transportation services include dedicated fleet management, freight management, transportation brokerage, over-the-road transportation, pool distribution, white-glove service, and shuttle service.

Packaging and Value-added Solutions

From customized kit assemblies to primary and secondary packaging, our processing and packaging technology enables us to quickly adapt to our customers' requirements and deliver solutions with exceptional value. We've been recognized in the industry for a track record of excellence in receiving, packaging, storing, and distributing products and displays to retail and e-commerce destinations across the nation.

Real Estate Development and Facility Design

With decades of experience as an owner and developer of industrial real estate, we partner with our clients to optimize real estate development to maximize flexibility and future expansion opportunities. We help our clients achieve the most efficient and cost-effective distribution operations to accommodate their specific needs.



Ruan



Ben McLean CEO

Mission Statement:

Empower the best team in logistics to deliver exceptional experiences for our partners.

Facts About Ruan

- Founded in 1932
- More than 300 operations in North America
- 5,500 team members
- Freight under
- management \$1.5 billionAward winning Megasafe
- Safety Program
 Family-owned corporation

Ruan has expertise in transporting and warehousing goods in every industry—and the right people, processes, and technology to meet your supply chain needs.

Flexible Integrated Solutions

Ruan's Integrated Supply Chain Solutions offer it all, including Dedicated Contract Transportation, Managed Transportation, Value-Added Warehousing, and Brokerage Services. We combine the flexibility of our non-asset and asset-

based capabilities with optimal technology and superior service focused on continuous improvement, cost savings, and supply chain efficiency. The Ruan team partners with customers to evaluate, optimize, and deliver a one-source, integrated supply chain solution. Ruan delivers these benefits and more because supply chain management is our core competency.

Dedicated Contract Transportation

Ruan's Dedicated Contract Transportation service provides complete door-to-door supply chain solutions without any of the hassles of owning and operating a private fleet. We assume all risk, handle labor, navigate regulations, and manage all of the equipment, taxes, and fuel.

Value-Added Warehousing

Innovative warehouse solutions are Ruan's specialty. Our Value-Added Warehousing services offer scalable and agile warehouse space tailored to our partners' requirements. We excel in warehouse management, engineered facility design, site selection, export consolidation, cross docking/ postponement, subassembly, kitting, international crating, and more. Integration with Ruan's warehouse management system reduces touches, improves storage density, and increases overall flow efficiency.

666 Grand Avenue, Suite 3200 • Des Moines, IA 50309 866-782-6669 x1 • solutions@ruan.com • ruan.com



Managed Transportation

Our Managed Transportation solution encompasses end to end optimization including capacity management, mode selection, freight planning and execution, inbound freight management, and freight invoice audit and payment. R2.0, Ruan's supply chain technology, is a best-of-breed transportation management system that builds efficient shipments and provides rich analytics to identify opportunities for continuous improvement and cost savings. Our expert team utilizes these resources to continuously optimize your network.

Brokerage Services

We provide capacity aggregation for transactional shipment management with annual or short-term contracted rates. Our reliable, experienced team of certified transportation brokers is an excellent support for dedicated or private fleets.

RUAN



S-2international LLC

395 McDonough Pkwy. • McDonough, GA 30253 678-432-9502 • sales@s-2international.com • s-2international.com



Jennifer Mead Founder and CEO

Our customers want more than just price and service. They want a partner who understands their business. Our priority is to learn their business so we can develop customized solutions designed for customers' unique needs.

We expect the best from everyone on our team. To deliver the best, we think outside the box and are proactive in our approach to every shipment. We make the impossible possible simplifying shipping.

That is why customers love us. S-2. Service delivered with heart.



'hat do you call a company dedicated to customized transportation solutions? A company whose core values are authenticity, proactivity, integrity, and quality? A company that delivers on its promises and when there is a hiccup, they make it right? A company whose name defines what they do? Solution Source.

S-2, a singlesource provider, is

a recognized leader

in quality, third-party transportation management. We excel in time and service sensitive shipping and provide customized solutions for a diverse customer base. With 17-years of servicing the forwarding and 3PL industry and handling over 100,000 expedited ground shipments annually, our client base has grown to include verticals like energy, paper and packaging, industrial, automotive, AOG, and more.

To support our customers' ever-changing needs, our service offerings have expanded. While our core business is **ground-expedited shipping** utilizing sprinter vans and straight trucks, we also offer:

- Inland transport of international imports—Including drayage, transload, linehaul as well as critical airport recoveries.
- **Truckload Management**—Leveraging our network to provide the right truck at the right time for the right price.
- Managed LTL—A customized solution that centralizes and simplifies your traditional LTL shipment booking, tracking, invoicing, and reporting needs in one portal. S-2 cares about delivering the best solution, so we have designed a rate agnostic platform to bring you the best of both worlds, leveraging technology to compare in real time S-2's competitive partner rates against your direct carrier rates. Then, you pick the



24 HOURS A DAY-7 DAYS A WEEK

best option and we will still manage the shipment, saving you time and money, while enhancing visibility.

- **Specialized handling**—Including constant surveillance, pad-wrap, liftgate, inside delivery, timed deliveries, and other sensitive services.
- Tradeshow transportation.
- Air charter, hand carry, and heavy weight air services.
- **Carrier-based solutions**—In addition to third-party management.

As S-2 grows, one thing will never change. We remain a customer-driven company committed to delivering best-in-class service. Personalized attention means your shipments never get "lost in the shuffle." Every shipment is managed as a top priority.

We offer the perfect balance of price and quality. The result? We are a top choice for customers seeking comprehensive transportation solutions.

S-2 is recognized by Women in Trucking as a Top-Woman Owned Transportation Company and Top Company for Women to Work For. We are WBENC certified, a NASTC Best Broker, TEANA Elite, TIA Performance-Certified and Bonded, and a SmartWay Partner.

CEO Jennifer Mead was named a 2021 Top Woman to Watch in Transportation by WIT. We are members of Air Forwarders Association, GAMA, and NASSTRAC.



888-878-1177 • sales@sclogistics.com • sclogistics.com

Saddle Creek Logistics Services 3010 Saddle Creek Road • Lakeland, FL 33801

Mark Cabrera CEO

Leverage our wide array of logistics capabilities for omnichannel supply chain solutions that provide speed, service, and scalability.











A t Saddle Creek, we specialize in helping retailers, manufacturers and e-commerce companies get products where they need to be quickly, costeffectively and seamlessly.

Range of Services

We offer omnichannel fulfillment, warehousing and value-added services such as packaging, kitting, embroidery and engraving. Our transportation capabilities include a private fleet, brokerage and parcel services. Clients can utilize our services à la carte or as part of an integrated logistics solution.

Sophisticated Solutions

We custom engineer every solution to meet the client's current business needs and scale for future growth. A data-driven approach, advanced operational methods and Lean methodologies ensure optimal performance.

Nationwide Network

Our distribution network now includes 55 locations across the country, totaling more than 31 million square feet of space nationwide. We added over 5.5 million square feet of warehouse and distribution space in 2021 alone, including new facilities in Myerstown, Pa.; Walton, Ky.; and Ft. Worth, Texas. With two or more distribution centers, our clients can reach 94% of the country in two days or less using ground service helping to reduce transit time and cost.

Advanced Technology

We continue to invest in robust technology to support our clients' needs. We have added state-of-the-art automation and robotics, including autonomous mobile robots and goods-to-person robots, to help increase productivity, reduce labor dependency and accommodate fluctuations in order volume.

Service Excellence

Saddle Creek has been delivering outstanding service for more than 55 years. We take great pride in our company culture, which is one of integrity, strong performance expectations, a high level of accountability and the commitment to doing what is right for our clients and their customers each and every day.





Scan Global Logistics

North American HQ: 18850 8th Ave S., Suite 100 • Seattle, WA 98148 800-444-0294 • sales.noram@scangl.com • scangl.com



At Scan Global Logistics, we exist to make the world a little less complicated. We are a global logistics organization with employees and partners all over the world. Our global transportation network enables us to reach even the most remote corners of the world. We are there wherever you need us.

For over 35 years, we have been developing a flexible organization that is geared toward providing personal advice and tailor-made logistics solutions.

At the core of our DNA is a 'can-doattitude' and the willingness to always walk the extra mile to find the right solution.

We support all processes in Supply Chain Management for businesses in every field. Whether you require transportation from A to B or a more complex logistics solution, our goal is to keep you, and your customers, one step ahead.

We are Scan Global Logistics and we will keep finding new ways to make the world a little less complicated.

Air Services

- IATA Licensed
- Scheduled Consolidations
- Priority/Express Air

• Hand Carry/Courier Services

- Charter Services
- Dangerous Goods
- Over-Sized Cargo
- Point-to-Point Worldwide

Ocean Services

- FCL / LCL Services
- Regional Consolidation Hubs
- Multiple Suppliers
- Distribution Pools
- Cost Savings
- Space AllocationsSpecial Equipment (Grade A Containers
- & Reefers)
- Flexible Transit Times & Departures

Ground Transport

- FTL & LTL Services
- Standard & Express
- 3-5 Day Economy
- Intermodal / Multimodal
- Canada/Mexico TransBorder
- Specialty Equipment / Permits
- ScanTMS[®] LTL Rating & Booking System





Allan Melgaard CEO

Mission Statement

We believe that our purpose can best be fulfilled by bringing a human approach to everyone everywhere.

We believe that every loss of efficiency is a waste of potential—for individuals, organizations, and societies at large. For us, every challenge is an opportunity to unlock potential and therefore, we go above and beyond to bring anything to anywhere—whether by road, rail, ocean, or air.





Schneider

3101 S. Packerland Drive • Green Bay, WI 54313 supplychain@schneider.com • schneider.com



Erin Van Zeeland Senior Vice President/ General Manager, Logistics Services



Michael Kukiela Senior Vice President, Supply Chain and Distribution Management

Schneider is a premier provider of transportation and logistics services. Offering one of the broadest portfolios in the industry, Schneider's solutions include Supply Chain Management, Logistics Consulting, Distribution, Warehousing, Port Drayage, Regional and Long-Haul Truckload. Expedited, Dedicated, Bulk, Intermodal, and Brokerage. We help shippers navigate the increasingly complex market with integrated solutions, technology, and expertise that deliver value year after year.







The last two years have made delivering your P&L and your physical goods—a challenge. Strategies that worked in the past aren't serving shippers as well in the current disruptive market cycle. Shippers are struggling with labor shortages, equipment shortages, supply chain talent (turnover), cost pressures, and an increased focus on driving efficiencies through technology.

A single provider that has the connections—people, process, technology, visibility, capacity—to optimize in real-time is the best way to solve these challenges for your business.

With decades of proven expertise in a wide variety of industries, Schneider provides the knowledge and methodologies to streamline your supply chain and keep it all running smoothly. A few ways we're helping shippers navigate disruptive cycles are:

Capacity Stacking

 Strategic shippers are redesigning their network strategy to include multimodal, dedicated, and density-driven solutions such as Market Index Pricing. We call that Capacity Stacking, and it's the perfect solution for bringing supply to your capacity strained network.

Port-to-Door Solutions

• Using one provider for your dray, transload, and inland transportation keeps freight moving from port to door and provides business intelligence that puts you in control.

Managed Logistics and TMS

• Whether you need a full control tower, or a TMS managed by your team, we meet you

where you're at. Schneider orchestrates the physical flow of goods, data/analytics to drive smarter decision making, and payments across your supply chain

Warehouse

 Scalable solutions from co-terminus to third party—experience the power of one provider with Schneider's warehousing and distribution capacity. We offer integrated teams, innovative best-in-class technology, and nationwide warehouse, cross-dock, and transload options.

Merger, Acquisition and Divestiture Strategy

 Companies undergoing M&A activities are on the hook to realize tangible synergies. Schneider develops the roadmap needed to achieve these savings, and provides consultative services to connect disparate systems/ processes for centralized planning and execution. Ensure your new footprint is optimized for your business goals.

Managed Transportation

 When traditional approaches for securing capacity no longer work, Schneider's Managed Transportation Services give you capacity assurance, cost control, greater visibility, account management, and increased accountability—all with one point of contact.

With nearly \$4.6 billion in annual revenue, Schneider has been safely delivering superior customer experiences and investing in innovation for over 85 years. For more information visit schneider.com or @weareschneider on LinkedIn.





SEKO Logistics

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James Gagne President and CEO

- Ecommerce Logistics
- Air Freight Forwarding
- Section 321/Type 86
- Ocean NVOCC Services
- Ground Transportation
- Home Delivery
- Heavyweight/Last Mile
- White Glove
- Cross-Border
 Ecommerce
- Cross-Border Returns
- Parcel Express Services
- Expedited Cargo
- AOG/NFO Services
- Aerospace Logistics
- Medical (MedTec) and High-Tech Logistics
- Healthcare Logistics
- Store Development
- Warehousing & Distribution
- Customs Brokerage
- Value-Added Solutions
- Supply Chain Software
- Mobile App
- TMS
- WMS
- Purchase Order Management
- Asset Management
- Inventory Management
- Demand Chain Management
- 60 USA Locations
- 120 Global Locations
- 40 Countries



Provide a suite of logistics services which enable you to use your supply chain as a competitive differentiator. As a client-centric organization, we are powered by the expertise of our people and our in-house developed, best-in-class, configurable technology.

SEKO helps to simplify processes by providing the right service and cost options with multiple carriers, and by improving your ability to monitor and track sales and purchase order activity.

Our logistics solutions are lean and efficient, with the core aim of improving your customer satisfaction and keeping your business running at peak performance.

With over 120 offices in 40 countries worldwide, our unique management model enables you to benefit from Global implementation experience and expertise across all industry sectors, coupled with vital in-country knowledge and unparalleled service at the local level. SEKO Logistics provides clients with:

- Fast, efficient decision-making
- Real-time support and parcel-level tracking via SEKO mobile apps
- Local expertise through people that really care
- Responsiveness and reliability
- Flexibility and consistency
- Hands-on service and support
- Personal relationships
- Creative, configurable solutions
- Individual vertical sector experience
- Minimal bureaucracy—easy to do business with





The Shippers Group



Rob Doyle President

Mission

Our mission is to provide the ultimate supply chain experience by **Understanding**, Delivering and Improving services that meet our customers' needs.





1015 W. Wintergreen Rd. • Hutchins, TX 75141

214-381-5050 • info@shipperswarehouse.com • theshippersgroup.com



S ince 1901, we've been in forward motion toward being an industry leader in third party logistics with a focus on our people, our processes and the technology we employ to provide industry leading supply chain support.

With 13 locations and 5.5 million square feet of distribution space, The Shippers Group is nationally recognized for the full range of logistics services we offer that includes Public and Contract Warehousing. Contract Packaging, E-Commerce Order Fulfillment, and Transportation Services.

We are BRC Superior with an AA rating and AIB Superior with 990 out of 1000. The Shippers Group is a Green Supply Chain Partner named by Inbound Logistics as a leading company that goes above and beyond to ensure global supply chains are sustainable and operations are socially and environmentally friendly.

World Class Supply Chain Support

Supply Chain performance drives our customers' bottom line and that's why The Shippers Group provides worldclass supply chain support from receiving inbound products to shipping outbound orders, inventory management and contract packaging. We are focused on Continuous Improvement to keep pace with consistent shifts in consumer demand and applying Lean initiatives for improved productivity and accuracy. TSG is among Inbound Logistics' Top 100 3PL Providers for 2021.

At The Shippers Group, we rely on our heritage ingrained with the values of integrity, innovation, excellence and safety and our commitment to social responsibility to be our customers' most proficient supply chain partner.

56 SHIPPERS



ODISTICS a TI THOMAS COMPANY

Smart Resources

781 West 14600 South, Suite #1 • Bluffdale, UT 84065

833-888-0120 • sales@smartresources.com • smartresources.com

Kelly Blair President

Our WHY at Smart:

To use business to promote individual's (employee's) personal progression and to build the necessary economic engine to fund that. We will keep fighting to make Smart Resources a human growth machine.

We are an employer of choice partnering with employers of choice. Profits drive purpose; we can have all the ideals in the world, but if our business is broken and our economic engine is not working then we will cease to exist and our ideals mean nothing.



ost companies have mission statements, long-term visions, company values, etc. I feel like for most of them, they are posters on the wall and little more.

For company values to be meaningful, they need to be lived. We strive to use our values to make key decisions and to keep them aligned with our company culture.

We are likely far from perfect at this, but I am committed to live our values and be held accountable to them. Some of the ways we value our values is by using them to evaluate employee performance, making hiring and firing decisions, making strategy decisions, deciding on how to deal with a tough customer issue, using values to evaluate promotions and raises.

An example of this might be for **trustworthy** the company would say "we invoice with 100% accuracy and 100% backups," for the department it might be "we never throw problems over the fence to other departments, we resolve things that land in our court and see them through to completion," and for the employee it could be "I respond to all emails and voicemails within 12 hours."

We have aspirational and operational values:

1. Trustworthy. We are worthy of trust. We are competent and reliable. We do what we say we'll do. We make and keep our commitments.

2. Progression. Personal, team, and organizational growth. Build an organization where team members don't have to outgrow us. We value mentoring and being mentored, learning, education, and open, honest feedback. **3. Hard Work.** We pull beyond our own weight; we each strive to give more than we receive. We believe in being self-reliant and exceeding our duty. We are dependable.

4. Quality Relationships. We are happy, positive, optimistic people who support, energize, and inspire one another. Through teamwork and cooperation, we trust each other to "have our backs." We are respectful, kind, and fair with all.

5. Deliver Results. We deliver on our commitments to each other, to our stakeholders, to our clients, and to our employees.

Who We are and How We Operate

Smart Resources is a labor logistics platform that brings businesses and employees together at the right time with the right amount of work. Our company started as a 3PL or third-party logistics company, IntegraCore Supply Chain Management. It started small and grew fast. As with any company that has rapid growth, we had labor management issues that needed to be addressed in order to grow further. Like most companies in warehouse, manufacturing, or production, we reached out to what we thought was our best solution and that was to use temp agencies or staffing companies. We quickly realized how broken they were.

Our focus is on process improvement, using outsourced labor as a strategy to lower cost per unit. We are a very unique, very exclusive, and a non-traditional solution to your labor needs. I guarantee we have things you haven't seen before.



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LOGISTICS PL

SMC³



Andrew Slusher President and CEO

Mission Statement

SMC³ is the transportation industry standard for intelligent data, technology and education solutions disseminated through the integration of innovation, excellence, neutrality and community. Through its logistics intelligence solutions and educational events, SMC³ strives to consistently raise the level of knowledge. collaboration and technological capability in the freight transportation marketplace.

SMC³'s deeply-rooted core values of integrity, consistency, thought leadership and operational excellence support this mission and provide a foundation for a unique portfolio of industry solutions. The company's goal is to create a frictionless world for the transportation of goods by seamlessly connecting and empowering the industry.

Over-the-Road Technology and Data

With its range of solutions that integrate seamlessly into current business systems, SMC³ supports customers' needs as they grow, whether they're dealing with 10 shipments or 10,000 shipments per day. Shippers and 3PLs use SMC³'s peerless rating solutions to optimize their transportation spend, saving time and money on their freight shipments throughout North America.

Throughout its history, SMC³ has built unrivaled cachet in the industry, establishing itself as a stable and trustworthy partner that is a neutral voice serving shippers, carriers and third-party logistics companies with equal attention. The company's position as a leader has been honed through decades of developing secure and reliable solutions. Even as the company grows, it remains committed to its founding principles, motivated not by profit but by introducing dependable products that fill an industry need. SMC³'s wide array of shipment lifecycle optimization technology includes:

- CzarLite LTL base rates for the U.S.. Canada and Mexico
- Bid\$ense Truckload and LTL freight transportation bidding and pricing negotiation
- RateWare XL Multi-tariff pricing management
- CarrierConnect XL Carrier points of service and transit times
- SMC³ LTL APIs Real-time visibility and execution throughout the complete shipment lifecycle
- BatchMark XL Rapid LTL freight rating and analysis
- Cost Intelligence System Profitability management for truckload and LTL carriers

With these tools, SMC³ customers can remove manual processes from their supply chains, which can help their businesses rise above the rest by allowing them to re-deploy resources to revenue-generating activities.

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Education

SMC³ extends its expertise through supply chain educational forums across North America. Attendees keep current on industry trends and best practices used by global supply chain leaders at Connections and Jump Start, SMC³'s two annual supply chain conferences. The strategic educational and networking events feature cutting-edge, forward-thinking sessions, top-tier presenters and unique networking opportunities. SMC³ works to create events that facilitate lasting collaboration between logistics and transportation professionals from carrier, shipper, 3PL and technologyprovider verticals. In partnership with LogisticsTrainingCenter.com, SMC³ has also developed LTL online education, and the industry's only online LTL certification program. Through five online, self-paced on-demand courses and classroom-style lectures, SMC³ shares its lifetime of LTL expertise with logistics stakeholders and future supply chain leaders looking to take their careers to the next level. SMC³'s technology, data and educational solutions are backed by a lifetime of industry understanding and technical expertise.







Arch Thomason CEO

Helping our customers do what they do, better!

To become a great 3PL

company where people

"Sunland's team has an

excellent emphasis on

& remains consistently

Company Values:

Results Matter

• Safety First

continuous improvement

focused on our needs. We

have built a strong business

-Customer Testimonial

partnership with Sunland."

Servant Leadership

• Learning Organization

PL PROVIDER 202

3PL PROVIDER 2020

202

Purpose:

Vision:

want to buy.

Sunland Logistics Solutions

1312 Old Stage Road • Simpsonville, SC 29681 • 864-295-0081 Solutions@SunlandLS.com • SunlandLogisticsSolutions.com



Sunland Logistics Solutions is a 3PL partner want to work and customers leveraging leading technologies and Lean principles to help shippers and manufacturers improve performance and drive value in their supply chains. With advanced distribution practices, inventory visibility, and a wide range

of value-added services, Sunland specializes in supporting companies in the retail, automotive, industrial, and chemical industries. Sunland's services include, but are not limited to:

- Inventory management
- eCommerce fulfillment
- Reverse logistics
- Supply chain visibility
- Warehousing & distribution
- ISO-9001 certified operations
- Foreign Trade Zone
- Chemical & hazmat storage
- Shuttle transportation
- Relationship management strategies
- Value-added services

High-Performance Team

Originally founded in 1982, Sunland has been experiencing significant growth and attracting some of the industry's top talent. The team is focused on being a flexible partner who provides world class service with a winning continuous improvement culture. Building, growing, and aligning a diverse team of talent with a positive culture is essential to our customers' success

Process Leadership

Sunland leverages Lean & Quality best practices to ensure we understand and meet our customers' service expectations and drive waste out of our operations.

Whether we're kitting, quality testing electronics, or sub-assembling automotive bumpers, process leadership is the foundation for Sunland's team and our ability to earn customer trust.

Advanced Technology & Innovation

Sunland's Solutions Lab is our in-house team of IT and engineering experts who are passionate about leveraging technology & data to accelerate performance & provide customers with powerful insight to help them make better, faster business decisions through:

- Efficient integration
- A stable + secure cloud-based infrastructure
- Quality control
- Inventory visibility
- Improved productivity

Quantified Value to Customers

Adding value to customers' supply chains is our goal. Sunland's Customer Success Teams collaborate with our customers to ensure we are supporting their organization's strategic goals in addition to successfully executing to their daily tactical needs. What does quantified value look like?

- Increased: Safety, service levels, quality, compliance, visibility, cash flow, profit, capabilities, market share
- Decreased: Costs, risk, or inventory



BRONZE

ecovadis

Sustainability Rating



Sunset Transportation 10877 Watson Road • St. Louis, MO 63127

314-756-8593 • Sales@SunsetTrans.com • SunsetTrans.com

Lindsey Graves CEO

Customized Solutions:

- Logistics Management
- Cross-border Logistics & Warehousing (MX)
- Shipper Technology
- Freight Audit & Payment
- Domestic & International
- Brokerage • Expedite

The Sunset Way:

- Accountable
- Flexible
- Loyal
- Responsive
- Relationships

Industry Verticals:

- Automotive
- Construction
- Consumer Goods
- Food/Beverage
- Manufacturing
- Packaging
- Pet Food/Ingredients

four-time Inbound Logistics Top 10 3PL Provider, Sunset is proud to deliver on our five customer promises through holistic 3PL solutions, our proprietary domestic and international LOGIK shipper dashboard and a strong focus on transparent, flexible service.

Is it time to TRULY manage your supply chain?

Sunset customers can get back to mission-critical business knowing their supply chain is being analyzed, monitored and improved month over month. We are accountable for providing ongoing savings and efficiencies through:

- Bid management and carrier procurement
- Route optimization and load planning
- TMS integration and visibility
- Freight bill audit and payment
- KPI compliance and reporting specific to your business needs

Why Sunset?

As a second-generation, woman-owned family business, Sunset places a high value on reliable, flexible customer service; putting our customers first as we have for the past 32 years! Let us help you navigate the challenges of strategic supply chain management. Join the Sunset community and see the difference.

Need more visibility in your logistics program?

Sunset works to bridge visibility gaps with LOGIK, our proprietary shipper dashboard:

- Future, in-transit, and past shipment status via interactive maps for both domestic and international shipments
- Carrier selection, safety and compliance
- Shipment metrics by spend, dates, volume, and mode
- Analytics to monitor shipment location details, accessorial costs, lane volume, commodity information, on-time performance, and user-specific KPI reporting









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Steve Syfan Executive Vice President

Who We Are

Syfan Transport is a Southeast-based carrier fleet featuring 24-7 dispatch, on-board GPS and ELD-compliant systems on every truck, and transparent reporting on all shipments. Together with its 3PL arm, Syfan Logistics, the company meets a diverse array of shipping needs throughout the continental United States, Mexico and Canada.

Vision Statement

We seek to be a guiding light of ethics, integrity and Christian faith in our service to the transportation industry.



Shipping & Logistics A Partnership of Trust and Transparency

Syfan Logistics and asset-based Syfan Transport have always focused on delivering the highest level of transparency and reliability for customer shipments drama-free with no surprises.

This partnership of trust and loyalty has never been more important than today due to tight capacity of drivers and equipment. We stand by our shippers, work out challenges, and refuse to ever let them down.

Syfan honors these commitments because it's the right thing to do. During the COVID-19 pandemic, Syfan Logistics has been an essential provider trusted by the Centers for Disease Control & Prevention to ship medical supplies across the country, as well as hauling for food shippers, parcel delivery companies and other critical industries.

Continued Growth

Syfan began a new expansion project in late 2021 that will add 15,600 square feet, and room for 150 additional team members. Syfan currently has 370 team members at its main office on a 65-acre campus. It will be completed in the third quarter of this year. This project is vital to our growth plan.

Primary Insurance

Syfan also goes the extra mile by backing every load with primary cargo insurance a commitment practiced by only a small percentage of the industry.

Syfan Services

Transport

Numerous Syfan Transport fleet trucks and equipment options are available around the clock. And all support is personally handled by the company's own 24-7 dispatch team (as opposed to a third-party answering service).

Expedited

Syfan's long history with JIT shipping for automotive manufacturers and small parcel air loads has forged a unique sensitivity to deadline-oriented shipping.



Executive team: Steve, Jim and Greg Syfan

Third-Party Logistics

For shippers faced with a sudden spike in shipping volume or the occasional spot load, Syfan Logistics fills emergency gaps.

Syfan Power Only

With much greater shipper demand for drop-and-hook shipments, Syfan's Power-Only single drivers and teams excel in easing sudden spikes in your shipping volume or filling in for your company fleet.

Yard Management Support

For warehouse and storage operations, our independent sister company—Turbo Sales & Leasing—provides leasing of new and used terminal tractors; sales of used terminal tractors; and leasing of truck trailers. Turbo leases all brands of terminal tractors for large fleets based at warehouses, distribution centers and ports across the country.

Freight Management Services

Syfan Logistics also can manage a company's entire shipping program, providing significant cost savings.

Project Management

Whether relocating a frozen food shipment from a damaged warehouse or moving large equipment, no job is too big or too small.

Customer Industries

- Food and Beverage
- Parcel shipping
- Automotive
- Manufacturing
- Healthcare
- Construction materials
- Retail/Consumer products
- Electronics
- Paper products



Symbia Logistics

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rom digital storefront integration and order fulfillment, to warehousing and industrial kitting, Symbia is the Supply Change partner you've been seeking. Gone are the days of old when "good enough" was good enough. With Symbia, excellence is the only answer, we don't cut corners and won't complicate things.

Our customers enjoy saving time and money, so they can focus on what really matters: productivity and efficiency.

Join forces with Symbia Logistics and gain a powerful, WBE Certified team with warehouses across the country.

Why Does Symbia Do What They Do?

- We believe in taking action and finding solutions.
- We believe in breaking free from stereotypes and exceeding expectations.
- We believe that productivity and efficiency are a result of focusing on our strengths.

How Is Symbia Unique?

Symbia brings logistics back to the basics with a can-do attitude and a veteran team who addresses challenges head-on. Grit and tenacity are balanced by profound technical capabilities. Symbia's implementation team has connected all types of systems to their flexible WMS, from shopping carts to fullscale ERP software.

What Does Symbia Do?

We provide multichannel and dedicated logistics services, including e-fulfillment, FBA prep, B2B/B2C fulfillment, kitting, and warehousing, from our facilities across North America.

Putting Our Clients' Needs First

As a privately held family business with decades of experience, the Symbia Logistics team has provided facility-based supply chain support to a variety of industries including apparel, CBD, consumer packaged goods, cosmetics, nutraceuticals, food and beverage, sporting goods, and pet supplies.

The Symbia Executive Team has been developing customized solutions and processes for logistics clients since 1989. We consistently exceed customer expectations and value long-term partnerships.





Megan Smith CEO

MISSION

Symbia Logistics' mission is to deliver exceptional, personalized service by being swift, experienced problem solvers. We value our customers and our employees above all else, and we will develop custom solutions with a can-do attitude.

VISION

Our vision is to lead the "Supply Change" movement by growing our network and developing new 3PL solutions for North American manufacturers who value collaborative partnerships and top-tier service.







Taylored Services

800 Federal Blvd. • Carteret, NJ 07008 • 732-750-9000 sales@tpservices.com • tayloredservices.com



Jim DeVeau President & CEO

Our Leadership:

Our leadership brings experience that elevates the Taylored community with 80+ years of combined proficiencies from c-suite executives, logistics specialists, and industry leading professionals.

Mission Statement:

Our mission is to maintain the highest level of performance while preserving a growthfirst mindset, and to build long-lasting partnerships through our strong customer focused ideology.



Contact: Margaritta Topielski CAO mtopielski@ tpservices.com

Locations: California New Jersev

Kentucky Georgia Florida

4.4m Ft Warehouse Footprint





Taylored remains positioned as an industry leading, award-winning multichannel 3PL provider with more than 30 years in operation. We have expanded nationally from coast to coast while providing gateway-focused service locations catering to international markets and inbound logistics. Our customized solutions through advanced technology and automation satisfy the unique supply challenges of our long-term customers.

We're strategically located on both the east and west coasts, creating an efficient supply chain spanning the U.S. Our extensive network of facilities allows for flexible scaling and strategic positioning for our customers' supply chain needs, providing optimal transportation savings opportunities

Our reach spans nationally with specialty, boutique, and e-commerce fulfillment clients alongside our mass merchant and big box retailers. Taylored's facilities use two leading warehouse management systems which provide technologies for accurate multichannel fulfillment and distribution.

Multichannel Distribution

Our distribution solutions range from customized facility buildouts to a shared services model where your product moves through Taylored's top tier systems. With RF scanning, the product is directed to an optimal location upon receipt to ensure fewer touch points and a more economical business model.

- Internet Based Event Tracking
- Multiple SKU & Inventory Attributes
- Bar Code Labeling & Generation
- E-commerce Fulfillment
- Pick & Pack

- Product Substitution
- Physical Inventories & Cycle Counts
- Multiple Pack Configuration for SKUs
- Task Based WMS

Transportation Services

We take pride in our asset and non-asset based transportation solutions. Having extensive knowledge and experience in national transportation, dedicated trucking, drayage, brokerage, and intermodal allows us to develop the finest-in-class solutions. We are each highly skilled in transportation management, allowing us to provide a single point of contact and a guaranteed successful outcome.

- Transloading
- Drayage
- Trailer Storage
- Cross Docking

Innovative Solutions

We understand that adapting our consumer needs in a fast-paced environment is a key to our success. We're committed to providing businesses with innovative supply chain solutions to enhance their customer experience.

- Robotics
- Business Analytics
- Integrations & Technology
- Customer Care
- E-commerce Integrations

Value-Added Services

- Product Auditing & Quality Control
- Product Repackaging
- Gift Wrapping Options
- Ticketing & Tagging
- Bagging & Sealing
- Material & Procurement





TForce Logistics

14881 Quorum Drive, Suite 700 • Dallas, TX 75254 855-396-2639 • ty.locke@tforce.com • www.tforcelogistics.com



Kal Atwal TFI EVP Final Mile

Mission & Vision Statement:

Our mission is to deliver strategic advantage and value to customer supply chains as an innovative logistics partner through flexible, integrated final mile services. We lead final mile with diversity in work, people, customers, and solutions in the spirit of growing and winning together.



Force Logistics, a wholly owned operating company of TFI International Inc., is the leading same-day final mile transportation solutions provider in North America, successfully delivering over 100 million shipments per year. Strategic advantage and value are delivered through the uniquely flexible and integrated supply chain partnership, matching customer network needs.

An integrated network deploys more than 70 operating facilities, expert resources, leading technologies, and a fleet of more than 6,700 final mile delivery partners and equipment. TForce Logistics' network is purpose-designed for the demands of final mile, business to business, and e-commerce-generated shipping with coverage across all the major metropolitan communities in the U.S. and Canada.

E-Commerce

Our branch locations are strategically placed across metropolitan areas in North America and Canada, resulting in an industry-leading and accessible distribution network for your deliveries. With our advanced logistics tools, we can help identify the most cost-effective solution for your needs to virtually eliminate the barriers for any business seeking a same-day or next-day delivery option.

B2B

As the costs of compliance, management, and maintenance for private fleets continue to increase, take advantage of our flexible capacity and enter new markets by getting closer to your customers without the additional overhead. Additionally, optimize your B2B delivery solutions and find cost effective routes with our proprietary software. We analyze your data and develop a plan of action to achieve the best same-day delivery experience for your customers.

Reimagine your deliveries with TForce Logistics. For more information, visit tforcelogistics.com and follow us on LinkedIn, Facebook, and Twitter.

- www.linkedin.com/company/ tforcelogistics/
- www.facebook.com/TeamTForce/
- www.twitter.com/teamtforce





56 Roland Street, Suite 100A • Boston, MA 02129

Tive



Krenar Komoni CEO & Founder

Mission Statement

Tive's mission is to pioneer beyond what we thought possible, so what others hold near and dear arrives on time and in full. We imagine a world fully transparent, where everything and everyone is connected.



Tive, a leading provider of real-time supply chain visibility and insights, ensures shipments arrive on time and in full through a combination of hardware, software, and 24/7 support. Tive's integrated solution enables the true endto-end visibility that companies need to actively manage their shipments, prevent costly delays and damage, and improve their customers' experience.

Tive's multi-sensor trackers (which can be single- or multi-use) create real-time data on:

- Location: hyper-accurate (within feet) using WiFi, GPS, and cellular triangulation
- Shipment condition: Temperature, humidity
- Security: Light sensor (package or container opened, when, where)
- Integrity: Shock and orientation (package dropped, loaded incorrectly or other event)

Tive's trackers have an industry-leading battery life, providing data for up to 90 days depending on report frequency. Tive also produced the world's first non-lithium tracker, which is approved for use on over 100 air carriers.

Tive trackers feed data into an intuitive, cloud-based software application; users can set custom alerts (via email and/or SMS) and reporting for when a shipment:

- Arrives/departs, based on user-defined geofences
- Deviates from the required temperature or humidity range
- Deviates from expected route
- Becomes separated from other items in the load
- Is dropped (experiences a shock event)
- Is opened
- + more

The Tive solution is easy to implement and can be used on its own, or integrated seamlessly with supply chain visibility platforms, ERP solutions, TMS, and more, via API and webhook capabilities.

Finally, Tive's 24/7 shipment monitoring service ensures all live shipments have dedicated support at all times. Tive's team acts as an extension of users' own shipping and logistics teams, monitoring live shipments and collaborating with carriers to resolve in-transit issues and prevent delays and damage.





Tradition Transportation Group INC

300 Growth Parkway • Angola, IN 46703 260-209-0700 • traditiontrans.com



Tim Evans President & CEO

Tradition Transportation's Mission is to guide customers through every step of the supply chain with dedication, trust, and tradition.





aximize the efficiency of your business by utilizing Tradition Transportation's long-haul, regional, or local dedicated service. Allow us to handle DOT regulations, the rising cost of equipment, insurance, labor, and maintenance while you remain focused on the core of your business. Tradition Transportation has a vast array of tailored service options that include on-site operations assistance, customized technology and reporting, and administrative support ensuring that your business has a reliable transportation network, and your product reaches its destination.

Tradition Logistics is a premiere fulfillment and warehousing company that utilizes state of the art technology and proven processes to provide the best service to our customers. Our team can customize services to best fit your needs and with four locations and nearly 1 million sq. ft. of space, we have the capacity to assist an operation of any size.

Freedom Freight Solutions is an assetbased freight management firm founded with the belief that there is a better, more efficient way to move freight.

Our goal is to provide top-tier service to our customers and our carriers by being transparent with our rates, creative with our solutions, and providing stellar customer service.





Trailer Bridge, Inc.

10405 New Berlin Road • Jacksonville, FL 32226 844-TBSHIPS • info@trailerbridge.com • trailerbridge.com



Mitch Luciano CEO

Our Approach

Delivering a personalized full-service supply chain solution is what we do. Putting people first every step of the way is how we do it. All because it's our business to help you grow your business through logistics.

Your Partner.

- 14 locations worldwide
- 260+ logistics experts
- Asset-based provider with 3,100+ containers & 2,400 chassis
- 38,000+ carrier partners
- Strategic partnerships with J.B. Hunt & Anderson Trucking Services (ATS)



Trailer Bridge is a full-service logistics and transportation company full of smart, driven people invested in making a big impact on those around them. We help families around the world by delivering the goods they need in their everyday lives—to thrive, heal, grow, innovate, and create.

We use data, experience, and know-how to make decisions that result in powerful outcomes for our customers. For more than 30 years we have been a trusted reliable source for asset-based logistics services, ocean shipping, NVOCC, and warehousing services throughout North America, Puerto Rico, Dominican Republic, and the Virgin Islands.

We make life easy for our customers with one point of contact to handle all their supply chain needs from rate quotes and documentation to booking, tracking, and final mile. We do what we say we're going to do, when we say we'll do it. Now Offering a Full-Service Supply Chain Solution:

- Domestic Trucking
- Drayage
- Intermodal
- NVOCC
- Ocean Shipping
- Government Services

Tap into our national network of carriers for access to all equipment types to move your freight. We connect shippers to the right capacity at the right time using the power of our people + technology. Partnering with Mastery, a leading transportation management system, allows us to manage any shipment anywhere in the world from a single platform.

We Make It Happen.





LOGISTICS PL

TransportGistics

28 N. Country Rd, Suite 103 • Mt. Sinai, NY 11766 631-567-4100 • Fax: 631-563-2497 • sales@transportgistics.com • transportgistics.com

TransportGistics puts you in control with global products and services that provide market leading, simple, incremental solutions for transportation management and logistics functions within your supply chain.

Our cloud-based

- solutions enable vou to:
- Reduce costs
- Improve processes Identify hidden costs of transportation
- Improve vendor compliance routing auide
- Improve Supplier Relationship
- Management (SRM) Monitor vendor
- performance • Improve shipment visibility
- Generate automatic. status-driven alerts
- Monitor carrier performance with respect to time in transit, service failure, and billing
- Enable collaboration
- Source, procure and execute transportation services

Transportation Management and Logistics Solutions

TransportGistics is a global, multiproduct and services company that provides market leading, simple, incremental solutions for transportation and logistics management.

Our rich history in micro logistics solutions and macro logistics strategies is the fuel that drives our "simpler is better" model.

Our innovative, incremental strategy to assist and enable our customers to achieve cost-effective independence from legacy practices has been highly successful, resulting in double-digit cost savings, cost avoidance and rapid ROI.

Solutions should not be more complicated than the problems they are trying to solve!

Simpler is better, and that is the approach that we have taken with our cloud-based products and services. These easy-toimplement, easy-to-use solutions allow users to reduce costs and improve operations while managing discrete transportation and logistics management functions. Each solution can be deployed separately or in an integrated environment to meet requirements to improve business processes, reduce costs and enhance service offerings.

- BLGen: Create and communicate transportation forms, including packing slips, carton labels, LTL and TL Bills of Lading.
- FreightTracing: Provides complete shipment visibility, including alerts.
- InsourceAudit: A freight bill management, shipment information, cost-control portal that enables users to manage and control pricing and performance, freight invoices, payment and information.
- ProductReturns: Enables users to automatically generate return authorizations, route shipments via leastcost carriers, generate bar-coded Bills of Lading, and facilitates the receiving and accounts payable/receivable processes.
- RoutingGuides: Enables streamlined and simplified production, maintenance, distribution, and compliance by eliminating the need to print, distribute

Simpler-is-better transportation management and logistics solutions.

and track receipt of new or updated Routing Guides.

- TGIBid: TGIBid is a cloud-based shipment auction portal that allows your users to submit your shipments to your carrier partners and then award the carrier with the shipment that meets your criteria (price, transit time, etc).
- TGIRater: Cloud-based solution programmed with your negotiated carrier agreements. Community management allows for hierarchical access with easy management and usability. Company data can be pre-populated for ease of entry and improved data quality. Time in transit and least-cost carrier calculations are performed across your entire carrier base.

TransportGistics products address the inefficiencies in transportation management, reduce freight expense, simplify the functions to be executed, make transportation information immediately visible to all parties involved in the transaction process, improve communications, and increase productivity.

If you are interested in simplifying your complex logistics challenges, call us today at 631-567-4100, or visit us on the web at www.transportgistics.com





Trinity Logistics

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Trinity Logistics, a Burris Logistics Company, is a top 3PL providing People-centric freight solutions[®]. Our commitment to being different on purpose, whether it be through innovative supply chain solutions or outstanding customer service, is what separates us from the competition. Trinity has specialized in arranging transportation for truckload, less-than-truckload, intermodal, expedited, international, as well as fully managed freight solutions for over 40 years. Our combined expertise with Burris Logistics means we are poised to offer end-to-end cold chain solutions from production to delivery.

Trinity services the food and beverage, construction and manufacturing, and chemical industries through offices in Delaware, Missouri, Minnesota, Florida, Texas, and Iowa. Trinity also has more than 100 Authorized Freight Agent Offices servicing North America.

Our in-house team of developers helps us provide best-in-class service through technology tools, including a customer portal, capacity tools, a proprietary TMS, and digital freight matching.

Cold Chain Food and Beverage

Trinity Logistics works with thousands of shippers in the food and beverage industry, making us well-versed in cold chain requirements and regulations. Trinity's parent company, Burris Logistics, is one of the top cold storage providers in North America. Equipped with state of the industry technology, working with Trinity means you can feel at ease knowing your product is well taken care of during transport.

Construction and Manufacturing

Trinity Logistics has a large network of specialized carriers that are able to execute a wide range of flatbed, Over-Dimensional, and project shipments. Our team has extensive knowledge of the rules and requirements of Heavy Haul freight and will work with you every step of the way.

Chemical

Trinity has been a Responsible Care® Partner since 2009. Through Trinity's stringent carrier vetting process, chemical and hazmat shippers can reduce risk by knowing the carrier handling their freight is experienced, certified, and aware of current regulations. Trinity serves some of the top automotive, agricultural, industrial, and specialty chemical manufacturers.

Do you ship products outside of these industries? No problem, we can help.

For more information about Trinity's freight services and how we can help your business, visit trinitylogistics.com.





Sarah Ruffcorn President

Mission Statement

Trinity Logistics delivers creative logistics solutions through a mix of human ingenuity and innovative technology, enriching the lives of those we serve.

Corporate Contact Info Brittany Siegel Director of Marketing Email: Brittany.siegel@ trinitylogistics.com



2022 LOGISTICS PLANNER

Tucker Company Worldwide

856-317-9600 • info@tuckerco.com www.tuckerco.com



Jeff Tucker CEO



Jim Tucker President and COO

Tucker Company Worldwide Affiliations

- TIA
- NITL
- TAPA
- SC&RA
- NDTA
- NCBFAA
- QualifiedCarriers.com
- ISNetworld

Services We Offer:

Truckload

- Dry Van
- Temperature Control

Flatbed & Specialized

Project Management

- Product launches
- Managed LTL programs
- Inbound and outbound
- Freight management







e are Tucker Company Worldwide the oldest privately-held freight brokerage in North America. For over 60 years, we have been providing industry-leading logistics services and award-winning support to our customers.

We take great pride in moving high-touch, high-security freight in industries where reputation and track record are paramount.

We arrange just about anything, but difficulty is our specialty. So, whether your

shipment is oversized, delicate, high-value, or hazardous, we're prepared to manage it with the utmost care—using carefully designed procedures to get the job done right.

Our Service Sets us Apart

The Tucker difference starts with our customer onboarding. We are accustomed to the rigorous operational and safety compliance standards required in the industries we serve, and tailor our services to you—providing unique modifications to our TMS that reflect your specific quality, security, and escalation needs.

We Only Work With the Best Carriers

We (literally) wrote the book on carrier selection, and collaborate with the best minds in safety, security, and risk management at USDOT and within the industry to ensure we're providing services and carriers who protect your cargo and brand.

We're Leading the Digital Tracking Revolution

We pair our tried-and-true tracking and tracing techniques with cutting-edge digital, GPS-based technology to offer near-time location data, better predictive arrival times, and deeper transportation insights. It's no wonder we're on-time more than 98% of the time!

From small and medium-sized businesses to large Fortune 500 companies—our customers choose Tucker because we're freight experts. Learn more about the Tucker difference at **tuckerco.com**.







Turbo Sales & Leasing

P.O. Box 981 • Gainesville, GA 30503 Toll-Free: 844-468-8726 • Chris.Smith@turboterminaltractors.com • Turboterminaltractors.com



Chris Smith General Manager and VP of Dealer Operations

Who We Are

Based near Atlanta, Turbo Sales & Leasing is one of the nation's largest sales and leasing centers for terminal tractors-the hard-nosed workhorses of the warehouse and shipping industry. The company's customized leasing programs are designed to keep your fleet operations running fulltime with no downtime. Founded in 2006, the company also leases a wide assortment of truck trailers.

Vision Statement

Turbo Sales & Leasing is dedicated to maintaining maximum "uptime" performance of the terminal tractors leased to customers in the timesensitive warehouse and storage industry.





Our National Sales Team. Turbo Sales Team members (left to right) are Taylor Whitley, Ed Cross, George Bell, Chris Smith, Shane Ritter, and Robbin Dorminey. Turbo manages hundreds of leased terminal tractors at storage facilities across the country.

Terminal Tractor Leasing

Turbo leases one of the nation's largest inventories of new and used terminal tractors—including top brands like TICO, Ottawa, and Capacity—for large fleets based at warehouses, distribution centers, and ports. The No. 1 priority behind Turbo's leasing program is to maintain minimal downtime and maximum uptime for the 24/7 operations of its customers.

Terminal tractor leasing programs are customized to each customer's specific needs and budget requirements. Because Turbo understands that one size (or lease) does not fit all.

New Every 2 Leasing Plan

Turbo was a pioneer when it began its most popular lease plan—the exclusive **New Every 2** program in 2016. Turbo was the first company in the industry to allow customers to replace their leased terminal tractors every two years with a new one. This program offers many cost-efficient and budget-friendly advantages:

- Alleviate headache of annual procurement process
- Reduce maintenance costs
- Stay abreast of technology upgrades
- Improve driver satisfaction
- Uptime always—no downtime ever

In addition to leasing new vehicles, Turbo provides rentals of pre-owned terminal tractors for short and long-term rental arrangements. Turbo currently manages over 400 leased terminal tractors at warehouses and distribution centers operated by its customers across the country.

Maintenance

Turbo supports its leasing customers with full maintenance and repair—from individual terminal tractors to entire spotter truck fleets.

Turbo recently launched its GO-TURBO app. This technology tool will help the company stay on top of repair issues with its leased fleets by allowing customers to communicate more efficiently with the Turbo team—at any time or day.

Most importantly, it supports the company's focus and mantra "sell uptime, no downtime" for its customers in the time-sensitive warehouse and distribution industry. Also, under the Turbo fleet monitoring program, leased terminal tractors are equipped with Geo Tabs that allow Turbo to remotely monitor the operational performance of rental fleets—24/7.

Largest Parts Inventory

Turbo Sales & Leasing houses one of the nation's largest inventories of parts for all brands of terminal tractors. This allows us to efficiently service hundreds of tractors for our leased fleets and other customers.

Trailers

Turbo rents a wide assortment of quality reefers, dry vans, and flat beds. Short and long-term rental arrangements are available. Turbo has approximately 300 trailers in its inventory.



usbank.com/transportation-solutions • 866-274-5898

U.S. Bank Transportation Payment Solutions



Jeff Pape General Manager, Head of Transportation



We go the distance

No matter what role you play in managing a successful supply chain, or a large fleet, you count on reliable partners and visibility into critical data to make informed decisions. Depend on the strength and experience of U.S. Bank to provide the payment integrity, efficiency and security only a bank can provide.

U.S. Bank Freight Payment

Get the reliability and visibility you need to make your supply chain a strategic advantage. U.S. Bank Freight Payment is a comprehensive solution designed to streamline freight invoice audit and payment processes at every mile through:

- 100% pre-payment audit to uncover savings
- Enhancing working capital while providing carriers timely, predictable payment
- Collaborative, web-based tools to reduce errors and resolve exceptions quickly
- Freight analytics tools and services that turn raw data into smart decisions

U.S. Bank Voyager® Fleet Program

Managing fleet expenses and payments can be a major challenge—especially if you don't have the right solutions. The Voyager Fleet Program enhances driver efficiency and reduces costs while supporting data integrity and preventing fraud and misuse.

We offer:

- **Convenience:** Accepted on both the Voyager and Mastercard networks, including remote locations, Canada and Mexico
- **Control:** Manage purchase behavior to avoid surprises, and let data drive your fleet's success
- **Cost savings:** Gain meaningful business intelligence to optimize processes and savings
- **Customer service:** Available 24 hours a day, whether you're in the office or on the road

Usbank.





UCBOS Inc.

1675 Terrell Mill Road • Suite 302, Marietta, GA 30067 1-866-V1UCBOS • inquiries@ucbos.com • www.ucbos.com



Customer Promise Reliability, Supply Chain Clarity and Business Agility - 10X Faster and Smarter

Zero Code Generation

The UCBOS extension delivers supply chain clarity, customer promise reliability. and business agility.

- What is UCBOS? It is an agile and adaptive extension to unlock business outcomes 10X faster and smarter.
- How? It augments your existing ERP and supply chain systems using metadata and semantic capabilities.

A Supply Chain Ecosystem typically possesses installations of various ERPs, multiple modules of packaged SCM software, legacy systems, warehouse automation systems, and 100+ customizations.

• Vendors like Oracle, SAP, IBM, Manhattan, Blue Yonder, Korber, Infor, Mercury Gate, Coupa, Epicor, Jaggaer and more.

Supply Chains systems/modules don't work together and cannot solve problems that are not specific to that module. Each is, by design, tailored to receive predetermined outcomes. The modules cannot understand the external signals, and market variabilities are unknown and therefore cannot enforce a common meaning, policy or procedure across the supply chain.

A UCBOS enabled enterprise composes and solves business problem chains across the supply chain using semantics and a dynamic unified logical data model. It produces business outcomes connecting customers, partners, market signals, systems, facilities, IoT, environmental signals, and machines.

Imagine unlocking new outcomes today, 10X Faster by extending your existing supply chain.

Customer Promise Reliability

- Sourcing Changes to Keep Customer Promises
- Fulfillment Changes to Keep Customer Promises
- "Make" Changes to Keep Customer Promises
- Customer Pick Up Changes to Keep Customer Promises
- First-Mile Changes to Keep Promises
- Redefining Service through IoT

Business Agility

- Supply Chain Mapping of the Enterprise. Partners and their Partners
- Handoff Tracking
- Environment Signals Impact on Inventory
- Spoilage Dynamic Re-Allocation and Rerouting
- Heat Exposure Product Impact Rerouting
- Lineage Tracking for Source of Labor
- Inventory Accuracy Real-Time Checks

Supply Chain Clarity

- Business Mergers & Multi-ERP/SCM **Ecosystem Orchestration**
- Logistics Collaboration with Businesses Serving the Same Customer
- New Lines of Business during Disruptions
- Market Signal Impact on Procurement Decisions
- Dynamic Appointment Automation
- Dynamic Dock Scheduling
- Rerouting in First-Mile through Dynamic Allocations



Shan Muthuvelu President & CEO

UCBOS, Inc. is a USA-based business composable technology firm with the mission to augment the supply chain through semantics. Its vision is to enable Data Agility and Interoperability for enterprises through Semantic Augmentation to promote Supply Chain Resiliency.

UCBOS is 100% semantics. 100% metadata, 100% supply chain, 100% composable, 100% No-Code and 100% NoSQL.





2022 LOGISTICS PLANNER

UniGroup Logistics

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Scott Kluesner Executive Vice President of Operations

Mission Statement

To be the logistics partner customers rely on for their most complex supply chain challenges



Expertise in High-Touch, End-to-End Supply Chain Solutions

As part of UniGroup—whose brands include Mayflower and United Van Lines— UniGroup Logistics is uniquely capable of leveraging an extensive network of company-owned assets to meet the needs of every customer.

Project Management

UniGroup provides highly innovative, single-source supply chain management solutions and services for transportation, warehousing, freight forwarding and project management—all tailored to fit the specific scope of the project.

Through data-driven analysis and network design services, our supply chain engineers will help facilitate continuous supply chain efficiency and cost savings throughout your supply network. Additionally, our reverse logistics specialists can analyze your supply chain and design reverse logistics solutions that help you efficiently recycle raw goods and industrial salvage.

Domestic Transportation and Shipping Solutions

By leveraging our nationwide network and driver-owned assets, we can provide shipping anywhere in the U.S. This includes regional and long-haul transportation as well as arranging all local and intrastate transport needs. We offer Full Truckload (FTL), Less-Than-Truckload (LTL), Intermodal and Specialty Freight shipping options.

International Transportation

UniGroup's custom international freight solutions are designed around your specific business requirements while providing the quality of service you expect—and deserve from a transportation leader. Count on our air and ocean freight forwarding specialists to arrange a mode of transport that best fits your international shipping needs.

Customs Brokerage Services

Our experienced team of federally- and nationally-permitted customs brokers can help streamline your global trade, helping to ensure your shipments arrive on time, in good condition and within regulation. From Importer Security Filings to customized trade solutions, we can help expedite your shipments, and keep your supply chain moving forward.





Vecna Robotics

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Vecna Robotics is an award-winning, flexible intelligent material handling technology company with solutions engineered for seamless work between autonomous mobile robots (AMR) and the labor, equipment, facilities, and systems that keep business moving.

Our self-driving forklifts, pallet movers, and tuggers—powered by proprietary Pivotal™ orchestration software and our 24/7/365 command center—are optimized for multi-shift operations in medium to large facilities in distribution, warehousing, and manufacturing. Our tightly integrated solutions extend staff capacity and help to minimize labor shortage disruptions and demand spikes across different high-volume logistics environments.

What differentiates Vecna Robotics is that we are laser-focused on helping organizations to automate their most critical workflows, maximize throughput, and scale operations fast. Our intelligent, self-driving equipment brings a cloud-first approach to materials handling that gets smarter over time. From initial simulation to professional set up, our solutions are tuned for key workflows like End of Line, Case Picking, and Material Replenishment and Put Away.

Whatever your facility throws at our autonomous equipment, industry-leading obstacle avoidance software is designed to keep your pallets on the move and maximize throughput. And in the event of a disruption, our remotely managed command center monitors your facility 24/7/365 to maintain 99%+ uptime.

And lastly, real success with Vecna is rooted in proven, measured, long-term customer results. Our novel robots-as-aservice pricing model and winning safety and platform scalability give you the longterm flexibility to keep your business moving for the long haul.





Craig Malloy CEO

Vecna Robotics is an intelligent materialhandling technology company engineered to keep goods moving. Our award-winning autonomy solutions choreograph flexible, uninterrupted work between autonomous mobile robots (AMRs), labor, facilities, and systems to keep the supply chain running, 24/7/365. We make business go.





Verst

Paul T. Verst Chairman & CEO

At Verst, we believe the core values below have helped our company achieve success over the years and are represented in the fabric and makeup of our organization.

Our Core Values:

Innovation Excellence Respect Safety Teamwork



300 Shorland Drive • Walton, KY 41094 800-978-9307 • verstlogistics.com



Verst extends the expertise, capabilities, and reach of our clients by providing logistics solutions for warehousing, omnichannel fulfillment, contract logistics, contract packaging, shrink sleeve labeling, transportation management, and freight brokerage. A family-owned company for over 50 years, we combine industry and technical expertise with a commitment to seamless customer relationships to help achieve goals.

OUR SERVICES

WAREHOUSING & DISTRIBUTION

- Inventory Management
- Reverse Logistics/Returns Management
- 25+ Dedicated & Multi-Client Locations
- Rail Served
- Cross Docking
- Vendor-Managed Inventory (VMI)
- Value-Added Services
- Kitting
- Pick & Pack

FULFILLMENT

- Key Midwest Transportation Corridor
- Autonomous mobile robots (AMRs)
- 1 2 Day Ground to over 85% of U.S.
- Competitive Parcel & Freight Rates
- Shopping Cart Integration
- B2B & B2C
- 100% Order Accuracy
- Automated Systems & Sorter
- Customized Billing & KPI Reporting
- Customer Web Portal
- Low IT Startup Cost

TRANSPORTATION SERVICES

- Brokerage
- ELD Compliant
- Full Truck Load
- Expedited Reefer Service
- Load Planning
- Electronic Load Tendering
- Freight Bill Audit & Payment
- Order-to-Delivery Visibility

DEDICATED TRANSPORTATION

- Dedicated Contract Carriage
- Experienced Drivers
- GPS Tracking
- GEO Fencing
- Time Critical & Window Deliveries

CONTRACT PACKAGING

- Largest North American Shrink
- Sleeve Labeler
 - Variety pack
 - Bundling and Kitting
 - POP Displays
 - High-Impact Graphics
 - Custom Packaging

INTEGRATED LOGISTICS SERVICES

- Modal Optimization
- Event and Returns Management
- Private Fleet Analysis
- LTL Consolidation
- Customized Invoices
- Consulting Services

TECHNOLOGY

- Integrated TMS
- Advanced WMS Software
- Best-in-Class Application Suite
- Enterprise-Class Infrastructure
- Customer Web Portal
- 24 x 7 x 365 Support
- Full EDI Capabilities
- Voice-Activated Pick Technology



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Wagner Logistics

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Family Values - Exceptional Performance

As Wagner Logistics begins its 76th year in business, we have been reflecting on a key principle: Every customer is a big deal, whether it's a family owned business or a Fortune 500 company. Our team of supply chain experts provides precise solutions, crafted to fit each customer's needs at the speed our customers require.

Wagner's standard of service is rooted in providing exceptional performance and a keen ability to anticipate consumer demand. Wagner continues to stay on the cutting edge by investing in and implementing automation and robotic software across our nationwide portfolio of operations. We are eager to tackle your most complex supply chain challenges. Whatever it is, whatever it takes - we say, "Bring It."



Honored 21 years in a row

We Get It.

Wagner Logistics has been a leader in supply chain operation for nearly 80 years. The company began as a transportation provider. Soon after, customers began to lean on Wagner's trusted expertise for additional services including warehousing, packaging and fulfillment. This year Wagner will operate in at least 24 facilities across the U.S., transport over 63,000 shipments and fill thousands of e-commerce orders.

Wagner Logistics' strategic approach delivers legendary service and leverages cutting edge

technology to continually improve supply chain visibility. Our extensive experience in distribution and transportation makes Wagner a natural strategic

fit for customers seeking reliable expert partnerships within their supply chain.

Dynamic Transportation

Fortune 100 and 500 companies rely on Wagner Logistics every day.

We are quite different than your average broker:

- Trusted carrier pool
- Carrier matching and customized carrier networks
- Increase your capacity
- Consistent rates
- Drive down customer shipping costs

Bottom line, Wagner's transportation group is perfectly positioned to support customers looking to increase capacity and outsource transportation services. Wagner knows how to deploy assets to meet dedicated trucking needs and provide non-asset transportation where you need it most. Wagner is also able to drive down parcel shipping costs due to the volume we move through our growing fulfillment operations.

Contract Warehousing

We serve our customers with nearly 7 million square feet of distribution and warehouse space spanning from California to Florida. Customers rely on our expertise in network analysis and facility placement to consolidate operations, increase supply chain visibility and maximize savings.

We bring a solutions focused mindset to the table when planning a new operation or improving a current operation. Wagner understands how to transition your distribution operation when others are

failing and how

to find you the

Our seasoned

start-up team

has seen it all.

They are nimble,

precise and know

how to avoid the

roadblocks.

space you need

in a tight market.



Bring it.

Fulfillment

E-commerce and online retailers are constantly tweaking products and services to meet and exceed consumer expectations. Wagner Logistics opened our fulfillment operation over 25 years ago and has been a nimble partner for our customers ever since. Our strategically located fulfillment operations in the heartland allow our customers to reach over 86% of the continental US in 2 days with ease.

Now more than ever customers are ordering products online. Wagner focuses on these key areas to help your company stay ahead of consumer demand:

- Robotics
- Automation
- Savings on labor
- Streamlined process

If there is anything, we can do for you, as we say at Wagner...Bring It!



OGISTICS I TI THOMAS Company

Wen-Parker Logistics

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John Singleton Chairman & Chief Executive Officer

Mission Statement

To be the **<u>RELIABLE</u>** logistics service provider delivering **<u>PEACE OF MIND</u>** to our customers.

US Offices

- New York
- Los Angeles
- Miami
- Louisville
- Columbus
- Columbus (Warehouse)
- Detroit (Sales)
- Dallas (Sales)
- Boston (Sales)
- Halthom City (Fulfillment)





ong before such buzzwords as "unprecedented" and "pivoting" came into fashion Wen-Parker Logistics epitomized flexibility. Our customers chose us because they recognized that we were big enough to have boots on the ground in the key sourcing regions of the world, but that we also had the creativity, adaptability, and customer focus of a nimble, boutique provider.

Our worldwide digital technology platforms give our customers cuttingedge solutions to move goods from origin to destination from our offices or from our homes globally.

25 years ago, Wen-Parker Logistics was founded on a simple principle: **Trust.** As a true business partner, we want to provide our customers peace of mind, for people hire a freight forwarder they <u>TRUST</u>, so they can <u>SLEEP WELL</u> at night.

When the pandemic forced the world to stop in 2020, Wen-Parker Logistics kept moving. While we all heard new terms like "zooming," "contact tracing," and "telemedicine" Wen-Parker focused on finding alternatives to historic practice. We found other routes, chartered more aircraft, created parallel paths: all focused on our customers' needs. That's because their needs remain at the core of everything we do.

2022 will continue to raise challenges that require adaptability and innovation, but our mission remains the same. We will be that trusted partner who can be counted upon to deliver.

We look forward to being your initial call when you need a company that provides and builds that value and trust, offering innovation and world-class service that helps you navigate the challenging global marketplace.

Wen-Parker Logistics currently services more than 80 countries across six continents and has been recognized as a Great Supply Chain Partner for six consecutive years by *Supply Chain Brain Magazine* and was named a Top 100 3PL by *Inbound Logistics* in 2020 and 2021.



2022 LOGISTICS PLANNER

wercoffice@werc.org • 630-990-0001

www.werc.org

WERC (Warehousing Education & Research Council)

Vision Statement

WERC helps members and their companies to succeed by creating unparalleled learning experiences, networking opportunities and access to research-driven industry information.

Mission Statement

WERC exists to lead the warehousing industry, advance warehousing science and develop competitive advantage for both individuals and corporations.

Core Values:

Welcoming

WERC brings together a diverse ecosystem of warehousing and logistics professionals where colleagues engage with each other in a friendly and collaborative manner.

Excellence

WERC delivers high quality education, relevant research and practical tools for warehousing and logistics professionals to continuously improve.

Respect

WERC is a vibrant community known for integrity, honesty and inclusion.

Commitment

WERC responds to changes in the industry and our stakeholder's needs by delivering the practical tools that enable success in both today's dynamic market and the market of the future.



About Us

WERC is the only professional organization focused on logistics management and its role in the supply chain. Through membership in WERC, seasoned practitioners and those new to the industry master best practices and establish valuable professional relationships.

Since being founded in 1977, WERC has maintained a strategic vision to continuously offer resources that help distribution practitioners and suppliers stay on top in this dynamic, variable field. These include national, regional, local and online educational events; performance

metrics for benchmarking; practical research; expert insights; and multiple opportunities for peer-to-peer knowledge exchange.

Education

You need to learn fast to stay competitive, WERC offers practical, proven, peerdriven education to distribution logistics professionals through online courses, WERC webinars, MHI webinars, and the annual conference.

- Save big on registrations to the annual conference, North America's premier education and networking event for distribution logistics professionals.
- Stay current with WERC Weekly industry news, a monthly WERC Update, a free subscription to MHI Solutions quarterly magazine and access to MHI's Annual Industry Report.

Connections

The WERC community is made up of new and experienced distribution logistics professionals who are committed to sharing their expertise to further the success of your career and your operations.

Build your network at local chapter meetings, regional gatherings, online events and at the annual conference, which draws distribution logistics leaders from across North America.

Business Growth

Base your business decisions on objective research and rock-solid information you



can trust. Enjoy member discounts on the latest research, metrics reports and best practices guides packed with benchmarking data, and expert techniques to improve your operations.

Solutions at WERC Webinars

The Solutions at WERC Webinars offer accessible, affordable, and up-to-date continuing education for distribution logistics professionals across North America. Log-in from anywhere with an internet connection to get practical, relevant, actionable insights that you can apply immediately in your organization.

Facility Assessment & Certification Program

WERC's exclusive certification program is good for business. It helps warehouses run more efficiently, and the exclusive WERC Certified badge shows you're a reliable partner.

What is the WERC Facility Assessment & Certification Program?

The Facility Assessment & Certification Program is a comprehensive and fully independent evaluation of overall capabilities and performance of core warehousing functions. The evaluation is conducted by independent, third-party auditors who use a robust, industry-standard grading methodology that includes a detailed on-site facility inspection as well as an in-depth process assessment.



Whiplash



Jeffrey Wolpov CEO

Mission Statement

Our mission is simple: We help brands keep their promises to customers by coordinating seamless, end-to-end omnichannel fulfillment. We are committed to enhancing the customer journey at every touchpoint through the pairing of powerful technological integrations and decades of advanced logistics experience.

Our focus is to provide scalable fulfillment solutions to merchants at every stage of their growth journey, from digitally native vendors to the major nationwide retailer. Offering a full spectrum of fulfillment capabilities and flexible value-added services, Whiplash enables you to offer the very best customer experience every time. 288 Mayo Ave. • City of Industry, CA 91789 • 877-901-6472 fulfillment@whiplash.com • whiplash.com



As one of the nation's leading omnichannel fulfillment providers catering to both established and emerging brands, Whiplash manages a sophisticated nationwide distribution and fulfillment network that encompasses all four gateway ports for maximum speed and flexibility. With 20 state-of-the-art facilities and 7.2 million square feet of warehouse space, we are the experts in managing integrated, world-class fulfillment strategies for clients across multiple channels.

By embracing the latest technological advancements and automation solutions, Whiplash is uniquely equipped to handle the demands of our evolving retail marketplace. The Whiplash platform offers merchants an unprecedented level of connectivity with their customers and inventory management systems, ensuring real-time, data-driven insights for rapidly scaling D2C brands in addition to retail and wholesale merchants.

No matter whether your order volumes are in the hundreds or the tens of thousands, we can scale effectively alongside you to ensure the highest level of support for you and your customers.

As consumer expectations grow for swifter delivery and increased communication touchpoints, Whiplash has pioneered a flexible and high-performance approach to warehousing and fulfillment which can be tailored to suit merchants' unique needs. Through the strategic placement of our facilities in proximity to major consumer and transportation hubs, we drive effective cost savings for clients while still achieving the fastest possible turnarounds and unparalleled standards of service.

By partnering with Whiplash, you will gain the powerful backing of a strategic, nationwide footprint and an extensive team of fulfillment experts—empowering your business to be the best it can be.

Your brand. Fulfilled.





WSI



Paul Simmons

Mission Statement

WSI is committed to being the premier provider of supply chain solutions in North America.

We believe premier means providing **Absolute Reliability** in our service and **Best Overall Value** to our clients, while providing a positive and safe working environment for employees.

Services

- Warehousing & Distribution
- Fulfillment
- Chemical Logistics
- Transportation
- Transloading
- Import/Export



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or over 50 years, WSI has helped customers succeed with reliable, integrated third-party logistics services. As one of the largest privately held logistics companies in the U.S., WSI spans a nationwide distribution network with global logistics reach. WSI has expertise in warehousing, transportation, and fulfillment of goods in every industry—with the right people, processes, and technology to meet your supply chain needs.

Fulfillment

WSI offers specialized fulfillment services for B2B and B2C. Most orders we receive can be picked, packed and shipped same day. Reliable product delivery has a direct impact on your brand. From order to delivery, WSI supports customers with a broad range of seamless fulfillment solutions that allow you to focus on day-today business.

Chemical Logistics

As a chemical logistics provider to some of the top chemical companies worldwide, WSI has extensive experience safely and efficiently handling hazardous and non-hazardous materials in numerous chemical sectors, most recently agricultural chemical. An American Chemistry Council Responsible Care^{*} partner, with FTZ designation, WSI has a comprehensive lineup of chemical services giving the power to be your one-source provider.

Tailored End-to-End Supply Chain Solutions

WSI supports customers with reliable, fully integrated logistics solutions that free them to focus on running their business. Wherever the challenges or opportunities in your supply chain reside—improving delivery schedules, reducing costs, minimizing damage claims-WSI can tailor a logistics solution to your specific needs. We are solution oriented and data driven, using the most advanced operational methods and technologies to ensure your supply chain runs smoothly. Services include: transportation & transload, fulfillment, chemical warehousing and handling, import/export, distribution & warehousing, contract services, and logistics technology.

National Distribution & Fulfillment Network

Strategically positioned, WSI operates 30+ campuses, totaling 14 million square feet, across North America in major metropolitan areas and transportation hubs. This means wherever you need your product, from California to Pennsylvania (or both!), WSI has a solution to meet your needs.

Absolute Reliability[™]

Our customers and employees will tell you that we stand out due to our ability to deliver on our promise; we conduct business with integrity and Absolute Reliability.